

# GLENGARRY

Metro Readers' Poll  
Best Wine Merchant

96 97 98 99 00  
01 02 03 04 05

WINELETTER **101** AUGUST 2005

RONGOPAI  
VICTORIA  
LOIRE VALLEY  
AUGUST TOP 10  
AUGUST CASE OFFERS



## Wineflash

DUBOEUF  
CÔTES DU VENTOUX 2004

OUR NORMAL RETAIL \$14.95

Now

SAVE  
\$5

# \$9.95



LIFE'S TOO SHORT TO DRINK BAD WINE

[www.glengarry.co.nz](http://www.glengarry.co.nz)

**WIN A TRIP TO OZ**

**FREE WINE**  
when you use your  
Glengarry Card  
details inside



# Everyday Drinking

## Taltarni

Fiddleback Shiraz Viognier 2003

was ~~\$19.95~~ now **\$15.95**<sub>27766</sub>

More and more Aussie wineries are following the Rhône lead of splashing some Viognier in amongst their Shiraz. 'Why?' chorus thousands. Cos it makes wine like this. Richly fruit-driven, unmistakably Shiraz in its peppery solidity, yet lifted a hair's breadth above the earth by the little touch of exotic white. The palate is fleshy, the flavours run the gamut from thrusting spears of dark plums through to subtle sprinklings of sweet spices, a handful of crushed herbs and some earthy mint. A label with attitude from the Victorian legends.



## Château Lalène

Bordeaux Supérieur 2001

was ~~\$18.95~~ now **\$14.95**<sub>42125</sub>

Mostly Merlot, which answers the question, 'where does all that soft, fleshy fruit come from?' A proportion of Cabernet rudders the ship, keeping it straight and narrow and providing some framework for the opulent fruit. An honest, straightforward offering that rings true with tintinnabulations of jangly berryfruit, a solid thump of sturdy oak and a pleasantly mellifluous cascade of fruit, tannin and flavour on the finish, which peels out long and loud some time after you remove the cup from your lips. Great French at a great price.



## Coopers Creek

Hawkes Bay Chardonnay 2004

was ~~\$21.95~~ now **\$16.95**<sub>11817</sub>

The fruit gets serious attention for a wine at this meagre price-point. Three passes through the vineyard to get the bestest quality grapes, then a dash down the right touch line to get it to them big tanks and keep it fresh. Fresh, it is, Nev. Citrusy aromas with creamy lees characters open up your anticipation glands like a sardine tin, the palate is rich, thick, layered and balanced. The vanillin oak and lush malo notes only add to the excitement. Voluptuous, vibrant, with luxury length that at under 20 bucks is extraordinary.



## Cairnbrae The Stones

Marlborough Sauvignon Blanc 2004

was ~~\$16.95~~ now **\$12.95**<sub>11072</sub>

The season finished long and dry, ensuring maximum flavour development and muchly ripened fruit. Harness that, as winemaker Christie Matthews has, and you've got a winner. Piercing gooseberry, lemon, grass and lemongrass aromas toy with your senses while the palate bursts forth in a shower of unashamed passion (fruit). Balanced on a knife edge of fruit/acid, a mineral sliver is the coup de grâce. Rich, ripe and ready, and all yours for less than 13 Pacific Pesos? It's Christmas again.



# G A FREE BOTTLE OF WINE



GET THIS WHEN YOU USE THIS!

Use your Glengarry card to purchase over \$50 (in any Glengarry store or online at [glengarry.co.nz](http://glengarry.co.nz)) and receive a FREE BOTTLE OF WINE with a normal retail value of no less than \$14.95.

All you have to do is use your Glengarry Card. Don't have a Card? No problem. Just register instore to get your Glengarry Card immediately and start saving on all of your purchases, with huge discounts of up to 20% off our normal retail prices.

PLUS you'll receive permanent low prices on **G** marked items (our Glengarry Card specials), a free Glengarry Wineletter each month, email offers, wine tastings and lots of other member benefits.

**FREE WINE WHEN YOU USE YOUR GLENGARRY CARD**


Offer valid from August to October 2005 on any single transaction over the value of \$50. Free bottle is from a specific selection.





# our instore roadmap


We've decided that due to the insecure nature of the current global environment, we'll communicate in code. What with the passport scandal, WMD, G8 and Blake's 7, and the outrageous popularity of *The Da Vinci Code*, speaking in symbols has gotta beat speaking in tongues, right?


For some time in the wineletter we have affixed icons to the various sections within. *Fearless Buys*, *Everyday Drinking* and so on are now attached to the relevant wines instore. Meaning? Spot the icon and you'll instantly recognise the wine. Immediate demystifying to make purchasing even easier: isn't that what we're all about?


 **Wineflash** graces the front cover of every wineletter. Is the ultimate wine bargain, the criteria being that it needs to be out of the ordinary and/or exclusive to us, and it needs to deliver great drinking at a great price. Stock is usually very limited and the wineflash lasts but a month. Quickly, now.


 **Everyday Drinking** is a quartet of smart little wines that are invariably approachable, interesting vinos that will tax neither your wallet nor your IQ, but deliver a great mouthful. Good enough for a glass every night, as your doctor has no doubt prescribed.

 **Feature Winemaker or Winery** Where we turn the spotlight on a producer, outline their history, philosophy and other NCEA subjects, and try to communicate an insight into why they're so good at what they do. And of course, we special a bundle of their wines.

 **Hot off the Press** are new releases, the strangely exciting or the new vintages of old favourites that've snuck across the hearth during the month.


 **Fearless Buys** The big \$ Says it all. Every month a red and a white for under a tenner and a sparkling wine for under a twenty. Guaranteed value and great drinking at a price that has seen off Cullen, Bollard and Brash, the dot com crash and the great depression (almost). Unchanging, unbeatable value.


 **In Fine Spirits** is the premium of the premium brands, specialised and described to enhance your spirit selection and enlighten you as to what's good and new in the spirit world.


 **On the Hop** Stout, bitter, malty, hoppy; not great adjectives until they are attached to something that froths its way into your heart. There's a whole world of beer out there; we try 'em, and then let you know what's good.


 **Gift Selections** says we've packaged together something special for your someone special. Everything from seasonally appropriate parcels to dressed-and-ready-to-go combinations of wines and accessories that'll lift your stock with loved ones immeasurably.


 **Feature Champagne** is proving to be a most popular icon; each month we will feature a French champagne, profiling a key brand and pulling out one of their special wines for discussion and discount. Great French, great prices, every month of the year.

 **7 for 6** is like it says: seven wines for the price of six. Buy six, get one free. And you can make your own combo from the three wines featured. However you look at it, it sure stacks up.

 **Sleepers** are wines for the patient. As you can see from the icon, they're lying down. Wines that we have assessed to be worthy of some time in the cellar and that will blossom under the stairs.

 **Fine Wines** is something special. With our huge range of Bordeaux, Burgundy, Rhône and so forth, we keep you up to date with what's good and fine on the global stage, select a few to feature, and often have a public tasting of said treasures at some stage during the month.

 **Glengarry Top 10** Each month our wine panel sit down and assess the hundreds of wines submitted to us. They swirl, sniff and slurp, make notes and generally confer about the wines - all tasted blind, of course - and it is from this array of vinous wannabes that we pluck the ten best for that month.

 **Case Offers** Red cases, white cases, mixed cases; each month we pull out nine deft dozens and box 'em up. You get selection, variety and \$\$ off the total value of the collection. The easy way to buy. And we deliver.

**GLENGARRY**


**Services**

delivery  
ontime, everytime  
gift packs  
for all occasions  
functions  
we cater for it all  
sale and return  
by arrangement  
glassware loan/hire  
wine, beer, spirits, beverages  
advice  
on everything wine related  
monthly offers  
hot and exclusive!  
fun and education  
we're known for it; it's fun!  
credit accounts  
join us!

**Locations**

**auckland**  
victoria park  
cnr wellesley st  
& sale st  
308 8346  
herne bay  
54 jerovis rd  
378 8555  
ponsonby  
139 ponsonby rd  
378 8252  
parnell  
164 parnell rd  
358 1333  
newmarket  
22 morrow st  
524 5789  
mission bay  
49 tamaki dr  
528 5272  
mt eden  
250 dominion rd  
623 0811  
city  
cnr wellesley st  
& mayoral dr  
379 8416  
takapuna  
cnr hurstmere rd  
& killarney st  
486 1770  
devonport  
cnr clarence st  
& wynyard st  
445 2989  
remuera  
400 Remuera Road  
523 1594

**wellington**  
thorndon  
232 thorndon quay  
472 7051  
kelburn  
85 upland rd  
475 7849  
courtenay place  
paramount cinema building  
27 courtenay place  
385 9600

 DON'T DRINK AND DRIVE

[www.glengarry.co.nz](http://www.glengarry.co.nz)



Feature Winery

# RONGOPAI

You're slipping down the Waikato Expressway, that two-laned piece of macadam that brings Hamilton ever closer to Auckland and there, out the be-smearred passenger window is a shooj body of water. Has the government relocated Lake Taupo, grandma? No, dear, that is Lake Waikere, one mighty big pond which, as it happens, is inextricably linked to the Rongopai story. For the lake gathers mist in the autumn months, allowing the Te Kauwhata winery's fruit to get infected with noble rot. Mist blows away, sun comes out and boo-ya! The country's consistently best stickies.

For over 20 years Rongopai have allowed us to indulge in the luxury of some of the most extraordinary dessert styles this country has seen; but there is a lot more to Rongopai than that. Sited where the NZ wine industry took firm root, part of the winery is still housed within the old Government Research Station, which experimented with traditional varieties from early last century.

Via eager import Romeo Bragato, whom many now see as the founding father of the NZ wine industry, the government trialled grapes such as Merlot, Cabernet Sauvignon and Chardonnay to see how they fared in our unique environment. A great deal of the successes with those varieties can be attributed to that unique vision, and it is this history and tradition that Rongopai acknowledge and keep alive today.

While the Rongopai brand was established in 1932, it was in the early eighties that its current guise took shape. Expansion of the home vineyards, the purchase of key sites in Marlborough and Gisborne and the formation of three distinct ranges of wines mean that Rongopai provide value, variety and sheer winemaking class across the board; from the approachable everyday styles of the Seasonal Series through to the Regional Reserve wines, styled to reflect the terroir of the sites in which the fruit is cultivated. The Ultimo label delivers exceptional expressions of terroir and

## Rongopai

Reserve Gisborne Chardonnay 2004

was ~~\$18.95~~ now **\$15.95**<sup>17574</sup>

A multi-dimensional Chardonnay that's been beautifully crafted and given the full treatment. The wine was 100% fermented in barrel, matured for 12 months in oak, put through a full malolactic conversion and given nine months lees contact. The striking bouquet displays peach and citrus aromas supported by vanillin oak. It's full-bodied, with rich, slightly honeyed tropical fruit flavours complemented by a lush, buttery texture, oaky nuances and a long, citrus finish.



variety, wines produced only when vintage conditions deliver up fruit that meets the high standard the label requires.

Along with their exceptional dessert wines Rongopai focus their efforts on the traditional French varieties, while continuing the experimentation and exploratory spirit started by Bragato. Helmed by industry veteran Ross Burney, with the wines crafted by renowned South African Emmanuel Bolliger, this is a long-standing brand that has firm roots in the past and a sharp eye on the future.



## Rongopai Seasonal Series Chardonnay 2004

was ~~\$14.95~~ now **\$12.95**<sup>17572</sup>

Focused and brilliantly-priced; winemakers Emmanuel Bolliger and Cameron Robertson have used a number of techniques to produce a seamless wine displaying subtle nuances. The wine was fermented in stainless steel (85%) and barrel (15%), and partially malolactic fermented. It has an immediately attractive bouquet that displays well-integrated stonefruit, pear and understated oak aromas. A lively, well-proportioned, medium-bodied Chardonnay with apple pie and peach flavours, a hint of butteriness and restrained oaky nuances.

## Rongopai

Seasonal Series Merlot 2003

was ~~\$14.95~~ now **\$12.95**<sup>17552</sup>

Winter is the time for comfort foods; this Merlot is the perfect accompaniment, and at the price, affordable on a regular basis. Made from Gisborne grapes, the wine was traditionally fermented, matured in oak and styled to be enjoyed early. It is a ruby-tinted wine with an expressive, fruit-driven bouquet that echoes spicy black cherry and berry aromas with hints of toasty oak. The palate is generously structured, and has excellent spice-edged berryfruit flavours with mocha hints in the background. Smooth, savoury and great value.



17568	Rongopai	Seasonal Series Sauvignon Blanc 2004	\$12.95
17573	Rongopai	Reserve Gisborne Merlot 2003	\$15.95
17528	Rongopai	Reserve Special Late Harvest 2002	\$19.95
17542	Rongopai	Ultimo Gisborne Chardonnay 2002	\$32.95
17548	Rongopai	Ultimo Gisborne Merlot 2002	\$35.95

BUY A CASE OF 12 FOR ONLY \$14.95 A BOTTLE





**Rongopai** Reserve  
Marlborough Sauvignon Blanc 2004

was \$18.95 now **\$15.95** 17576

Produced using selected fruit from leading vineyards, this quintessential Sauvignon Blanc was cool fermented over an extended period to retain and extract the varietal characters that has made Marlborough's flagship wine a world favourite. Pale yellow in colour, it has a bold celery-green capsicum-gooseberry bouquet that is almost heady in intensity. The mouthfilling fruit flavours dominate the palate and are beautifully balanced by a fresh, vibrant finish.

BUY A CASE OF 12 FOR ONLY \$14.95 A BOTTLE

**Rongopai**  
Ultimo Gisborne Viognier 2004

was \$35.95 now **\$32.95** 17569

Viognier, the star white variety from Northern Rhône, is fast establishing a reputation here for producing distinctive and stylish wines. The grapes for this were sourced from Peter Briant, one of the best growers in the Gisborne region, and the wine was traditionally vinted and minimally filtered to retain optimum varietal characters. It displays a distinctive bouquet of spicy pear and peach aromas. Nicely weighted, it has a creamy mouthfeel, with plenty of ripe stonefruit flavours balanced by a smart citrus edge.



**Rongopai**  
Ultimo Noble Late 2002

was \$79.95 now **\$69.95** 17544

Sustaining Rongopai's reputation for outstanding stickies, this beauty won a gold medal at the 2004 Royal Easter Wine Show and is now drinking brilliantly. It was made from a blend of late-harvested Chardonnay and the rare Würzer variety (a cross of Gewürztraminer and Müller-Thurgau), and aged for fifteen months in Chateau d'Yquem barrels. A golden wine with a concentrated, aromatic, spice-laden, honeyed apricot and grapefruit bouquet, it is rich and exotic, with delicious peachy flavours entwined around a lush coating, all balanced by a firm, limey finish. Superb.



Hot off the Press

**Brookfields** Ohiti Estate  
Hawkes Bay Pinot Gris 2005

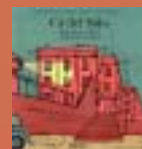
**\$15.95** 10976



Let's get one thing clear: Peter at Brookfields was making Pinot Gris way before anyone else in this land cottoned onto it. A decade of vintages in and he has nailed a consistent and glorious style. Intensely aromatic, with hallmark fatness from ripe Ohiti fruit, this is exceptional. And with all the good 04's gone, it's out nice and early. Climb in.

**Bonny Doon**  
Big House Red 2003

**\$19.95** 36623



Bursts with joyous raspberry and liquorice characters and holds fast with a solid mid-palate richness, while a hint of Shiraz lends a peppery jaunt to the lengthy finish. This is a truly egalitarian combination of European red varietals that works so well, so seamlessly and with such integration you gotta tip your Stetson to them. Oh, and American vino for under \$20 bucks? Back up the Impala.

**Domaines Bunan**  
Bélouvé Côtes de Provence 2002

**\$16.95** 42750



Belouvé is the name of an 18th-century house which still sits pride of place on this magnificent Provençal estate, nestled among century-old olive trees and Florentine cypresses. (Sigh). Soak up the heavenly image as you drink this gorgeous blend of ultra-ripe red varietals. Spicy, dustily floral with hints of red fruits and a touch of licorice, this is rustic and sexy. A real find.

**Ti Point**  
Two Merlot Cabernet 2004

**\$16.95** 19002



A seriously smooth wine from Matakana that is intensely concentrated and multi-layered, yet never slips off the 'approachable and comfortable' path. Flavourful and well weighted, it has layers of earthy, lush, savoury notes tinted with spice and leathery characters. The palate is full, ripe and rich, the length a medley of mocha mightiness. Made by Tracy Haslam, yet another talented winemaker making the old boys sigh with envy.

# VICTORIA

The Australian wine industry was first established between 1820 and 1840, and it was the state of Victoria that fronted the growth. Mostly, that's because there were lots of people there who needed a drink (and no, Jemima, they weren't all convicts; *they* were all in Perth, ask daddy). Remember there are no native Australian vines and neither crossings nor hybrids have taken root; this mono-resource approach meant that when the phylloxera-ridden vines of Europe got ill so did the burgeoning wine industry of Vic. It had grown largely in response to the gold rush of the late 1800's and many of the best vineyard sites are still located on the infertile land around these deserted mining towns. But that wave of phylloxera (1873), the Big Bank Crash (1893) and the Murray River inexplicably drying up caused a few, you know, setbacks, and the bulk of the vines had to be pulled. (South Australia and NSW have never had phylloxera and so go 'na-na-nee-na-na' to their Victorian cousins at every given opportunity.)

Anyway, like all things Australian Victoria bounced back, and now produces some of Australia's most scintillating wines. It encompasses a host of different climactic conditions, and this has a great deal to do with the plethora of varieties and styles that are cultivated. From the amazing, viscous stickies of Rutherglen to the intriguing, almost Burgundian cool climate Pinot of the Yarra Valley and the Mornington Peninsula, variety is the spice in Vic.

And while broad generalisations re climate are pointless and inadequate, there *is* something to be said for the subtlety of Victorian offerings that the furnace-like climates of Australia's other wine regions can't hope to match.

This cool climate character exhibits itself in edging the reds with perhaps a little more finesse than their Barossa brothers, and the longer ripening period means the flavours concentrate and develop slowly. So they may seem less intense than some of the blockbuster reds you're used to, but they counter this with concentration and piercing fruit intensity that, in the best wines, ensures great drinking and plenty of cellaring potential.

Pinot Noir, Shiraz and Cabernet all thrive here, and the region's Chardonnays have a class to them few can match. If it's sparkling wine you're after, look no further: Victoria produces the majority of the ocean of bubbles that is unleashed each year from our green and gold cousins, and it is remarkably consistent, and consistently excellent. And great value for money.

Summing up an entire region in 450 words is a big ask so, as always, have a look at some of the wines we've pulled out as indicative of Victoria's style and charm, and do so while supping a sample from this exciting winemaking region.

# TALTARNI

The Taltarni wines have always had a Gallic mystery and charm that has marked them out as being something special. From superb, low-yielding vineyard sites and with a 'the devil is in the detail' philosophy, these wines have always impressed with finesse, flavour and a power that develops with time. Taltarni's sparkling wines, too, are a complete treat, offering complexity, subtlety and character at prices that are very accommodating of our taxation-depleted wallets.



 Taltarni

Three Monks Cabernet Merlot 2001

was ~~\$21.95~~ now **\$16.95**<sup>27773</sup>

Three Monks is the collective name by which Taltarni's winemakers, Peter, Leigh and Loic, are known. If you are fond of roast lamb with all the traditional accompaniments, then their cabernet merlot is just the right wine to go with it. Produced using fruit selected from premium Victorian vineyards, it's ready to be enjoyed, with captivating aromas of berry, cherry, plum and toast. Full bodied and assertive, it displays silky, well-integrated fruit and subtle vanillin oak, developing in the mid palate and finishing long on a mellow tannin note.

## Taltarni

Heathcote Shiraz 2003

was ~~\$43.95~~ now **\$39.95**<sup>27777</sup>

The red soils of the Heathcote vineyards, like the Terra Rossa soils of Coonawarra, are particularly well-suited to the Shiraz variety and are renowned for producing wines of enormous concentration. This is a single vineyard wine that's been partially barrel fermented and matured in American oak for fourteen months. It's a joy to drink, with exuberant plum, pepper and mint aromas laced with vanillin oak. Powerfully built, it exhibits a delicious concentration of spicy fruit flavours, with hints of chocolate and mineral bound around a velvety texture.



**WIN A TRIP TO AUSTRALIA FOR TWO**  
FOUR DAYS IN VICTORIA FOR YOU AND A FRIEND

Purchase any of the wines from our Victoria feature on pages 6-9 and go in the draw to win a four-day trip to Victoria for two (airfares, accommodation, transport and winery tours included).

27783	Taltarni	Premium Vintage Brut Taché Methode 2003	\$18.95
27771	Taltarni	Premium Vintage Brut Methode 2002	\$18.95
27831	Taltarni	Lalla Gully Pinot Gris 2004	\$19.95
27822	Taltarni	Shiraz 2001	\$23.95
27774	Taltarni	Cabernet Sauvignon 2001	\$23.95
27779	Taltarni	Cephas 2000	\$43.95

# DE BORTOLI

Australia's sixth-largest winery was founded by Italian immigrant Vittorio de Bortoli in 1928. From the famous 'Noble One' sticky through to some serious Hunter Valley reds and whites, the company's output covers an incredible range of styles. The addition of some Yarra Valley sites saw De Bortoli expand into Burgundian varieties, which, like everything else they do, exhibit a finesse and class that belies the scale of this sprawling entity.



## De Bortoli Windy Peak Pinot Noir 2004

was ~~\$17.95~~ now **\$15.95**<sub>28621</sub>

The grapes for this were sourced from several regions of Victoria. Each component was individually vinted in a combination of wine-making techniques that included cold maceration before fermentation, whole bunch addition and warm ferments, to add complexity and subtlety to the wine. Ruby in colour with youthful dashes of purple, it has an attractive bouquet that combines strawberry and raspberry aromas with subtle oak nuances. It's medium bodied, with a good concentration of spicy fruit flavours and a smooth texture balanced by a soft tannin finish.

## De Bortoli Yarra Valley Shiraz Viognier 2003

was ~~\$34.95~~ now **\$29.95**<sub>20863</sub>

Flying Victorian winemakers may not have convinced Rhône Valley inhabitants on the greatness of Aussie Rules, but they have brought back one or two traditions from the Old World. For generations, Rhône winemakers have blended white varieties to red wines to produce distinctive wine styles. This offering is in that category. Meticulously made, it's dominated by Shiraz, to which a portion of Viognier was added. A remarkable and distinctive wine, with the rich varietal aromas and flavours of the Shiraz given additional complexity by the perfume of the Viognier.



28600	De Bortoli	Windy Peak Sangiovese 2003	\$12.95
21326	De Bortoli	Gulf Station Cabernet Sauvignon 2003	\$18.95
21307	De Bortoli	Gulf Station Merlot 2003	\$18.95
21311	De Bortoli	Gulf Station Pinot Noir 2003	\$18.95
20851	De Bortoli	Yarra Valley Cabernet Sauvignon 2001	\$29.95
20811	De Bortoli	Yarra Valley Pinot Noir 2001	\$29.95
29626	De Bortoli	Yarra Valley Shiraz 2001	\$29.95

# CHEVIOT BRIDGE

The only winery I've seen that has an 'investor relations' section on their website, this is a thoroughly modern company that operates, in their own words, as a virtual winery. Established in 1998, Cheviot Bridge works in a not dissimilar way to a French *negociant*, outsourcing the production aspects of the winemaking processes, and then using the vast experience of its personnel to ensure the finished wines are consistently excellent and offer exceptional value. They have extended their portfolio to such a position that they are now Australia's 20th-largest wine producer.



## Cheviot Bridge Heathcote Shiraz 2004

was ~~\$15.95~~ now **\$13.95**<sub>21220</sub>

The Daily Telegraph's Food and Wine column of March 16th heaped praise on this little number and declared it a bargain buy. Our tasting panel is in full agreement. The Heathcote region of Victoria is considered to be the premium Shiraz district, and this wine lives up to that assessment. Bright and attractive, it has spicy aromas and flavours that are immediately appealing. There's a lovely balance, with nicely articulated spicy berry flavours enhanced by a smooth texture and a finely-judged finish.

## Cheviot Bridge Yarra Valley Cabernet Merlot 2003

was ~~\$15.95~~ now **\$13.95**<sub>21219</sub>

The Cabernet and Merlot grapes were sourced from two vineyards in the Coldstream district and traditionally fermented and matured in American oak for ten months. This is a harmonious wine with a lovely suppleness; the bouquet has well accented cassis aromas that lead on to the palate, which also offers hints of eucalyptus and coffee. Full bodied with a velvety mouthfeel, it has a supple, longish tannin finish. Normally pretty good value, at this price it's pure larceny.



**BUY A CASE OF 12 AND GET A MAGNUM FREE**

21215	Cheviot Bridge	Yea Valley Cabernet Merlot 2001	\$21.95
21214	Cheviot Bridge	Yea Valley Chardonnay 2000	\$21.95
21217	Cheviot Bridge	Yea Valley Merlot 2001	\$21.95
21216	Cheviot Bridge	Yea Valley Pinot Noir 2001	\$21.95
21213	Cheviot Bridge	Yea Valley Shiraz 2000	\$21.95



# HANGING ROCK

An hour north of Melbourne (by Holden) in the Macedon hills lies the winery named after the landmark that spawned the famous movie. Since their inception in '83, the Rockstars have very quickly made their mark, with no nonsense reds and whites at the approachable/affordable end of the continuum through to their excellent black label range and on to their Krug-inspired prestige Cuvée. Being Australia's coolest-climate winery, expect an edge of classical smarts from these whippersnappers and, always, tremendous value.

## Hanging Rock Petit Verdot 2003

was \$16.95 now **\$13.95**<sub>21751</sub>

The classic Bordeaux varieties, Cabernet Sauvignon and Merlot, are planted throughout the winemaking world, but others like Petit Verdot have not proved to be as popular. The Petit Verdot variety is a late ripener and an irregular cropper, but in the warm, reliable climate of Swan Hill it does very well. This is an inky-black wine with a superbly spicy, cassis-like bouquet with hints of freshly ground pepper in the background. Velvety smooth, it tastes of ripe fruit that lingers on in the firm finish.



## Hanging Rock Gralaine Geelong Merlot 2001

was \$27.95 now **\$24.95**<sub>21709</sub>

The Merlot is sourced from Graeme and Elaine Carroll's vineyard (hence the name Gralaine) at mount Duneed near Geelong, south of Melbourne. Traditionally vinted, put through a full malolactic fermentation and lightly oak matured, this is a beautiful, deep garnet, fruit-driven red that is packed with ripe characters. The bouquet oozes rich, ripe plum aromas and is enhanced by a gentle touch of spicy oak. On the palate, the wine is opulently full-bodied and very well balanced, with all the elements nicely integrated.



21757	Hanging Rock	Merlot	\$13.95
21712	Hanging Rock	Perricoota Verdehlo 2004	\$17.95
21710	Hanging Rock	The Jim Jim Sauvignon Blanc 2003	\$20.95
21708	Hanging Rock	Cambrian Rise Shiraz 2002	\$24.95
21700	Hanging Rock	Macedon Cuvée	\$34.95
21711	Hanging Rock	Heathcote Shiraz 2002	\$42.95

# DOMINIQUE PORTET

The son of the vineyard & winery manager of Château Lafite-Rothschild, Dominique is the ninth generation Portet to be involved in winemaking. He spent 22 years helming Taltarni, a period which saw him create one of Australia's most respected wineries. That success paralleled the renaissance of the region, and in 2000, Dominique took the next step and started his eponymous label. Inspired by the Bordeaux-like character and structure of the Yarra Valley wines, he secured some key sites and set about producing Shiraz and Cabernet of exceptional power, grace and structure. While he makes Sauvignon Blanc, it is these reds - particularly the magnificent Heathcote Shiraz - which have ensured he remains at the forefront of the Victorian industry.

## Dominique Portet Yarra Valley Cabernet Sauvignon 2001

was \$36.95 now **\$32.95**<sub>21052</sub>

Frenchman Dominique Portet's immaculate winemaking pedigree comes shining through in this magnificently-structured wine. The hand-harvested grapes were fermented and macerated in stainless steel tanks for three weeks, transferred to French oak barriques and put through a malolactic conversion. Decadently rich and powerfully-built, it also exhibits a lovely suppleness. The bouquet offers blackberry, cherry and eucalyptus aromas and integrated cedar oak nuances. The palate has loads of berry, chocolate flavours and a rich, velvety mouthfeel, supple tannins and a long finish.



## Dominique Portet Heathcote Shiraz 2003

was \$36.95 now **\$32.95**<sub>21054</sub>

In 2003 the Heathcote region enjoyed faultless ripening conditions to deliver an excellent crop of superbly matured Shiraz. The hand-harvested grapes were fermented and macerated in stainless steel tanks to retain varietal characters. For maturation the bulk of wine was transferred to French oak barriques, with a portion going into American barrels to enhance the fruit. This is a standout red; super-rich and opulent, with pervasive plum, cherry, pepper and vanilla aromas. The palate displays masses of fruit built around a sturdy structure, enhanced by a velvety texture and supple tannin.



21053	Dominique Portet	Rosé 2003	\$18.95
21050	Dominique Portet	Fontaine Cabernet Merlot Shiraz 2000	\$19.95



# BALGOWNIE

Established in 1969, and centred around the old mining town of Bendigo, Balgownie is a boutique winery, making inky reds of monumental structure and concentration. Unlike many wineries in Australia, Balgownie do not blend their varietals, so a straight Shiraz and a straight-shooting Cabernet are the big hitters in the portfolio. Recently their Bendigo offerings have been augmented by the production of some Yarra Valley wines that carry all the Balgownie hallmarks: profound wines that are mesmerising upon release and develop wonderfully in the cellar.

## Balgownie Estate Cabernet Sauvignon 2001

was ~~\$31.95~~ now **\$29.95**<sub>20128</sub>

From Balgownie's Maiden Gully estate near Bendigo, where the Cabernet Sauvignon vines are almost 30 years old, this wine was traditionally fermented in open fermenters and matured in a combination of new and seasoned French and American barriques for fifteen months. A big red, offering currant and plum fruit aromas supported by cedar and tobacco oak nuances; it is gloriously rich and magnificently structured, with opulent cherry and berry flavours balanced by finely-tuned tannin, all wrapped around a silky texture and enhanced by supple oak and a lingering finish.



## Balgownie Estate Shiraz 2003

was ~~\$31.95~~ now **\$29.95**<sub>20127</sub>

The 2002 Shiraz sold out in just three months at the cellar door. To avoid a rerun of this scenario, Balgownie have made sure that we get our share of the 2003 vintage, which is, like its predecessor quite outstanding. Previous vintages have enjoyed success as Top Ten winners in the Sydney International Wine Competition. This is a classic Australian Shiraz, packed full of ripe mulberry, blackberry, black pepper and cinnamon aromas enhanced by nutty oak. Generously flavoured, it is endowed with a sensual mouthfeel and a persistent finish.



**WIN A TRIP TO AUSTRALIA FOR TWO**  
FOUR DAYS IN VICTORIA FOR YOU AND A FRIEND

Purchase any of the wines from our Victoria feature on pages 6-9 and go in the draw to win a four-day trip to Victoria for two (airfares, accommodation, transport and winery tours included).

Sales enquiries: freephone 0800 733 505 freefax 0800 106 162 email [sales@glengarry.co.nz](mailto:sales@glengarry.co.nz)



# Fearless Buys

## Wally's Hut Shiraz 2004

was ~~\$11.95~~ now **\$9.95**<sub>28422</sub>

'04 was a cool and dry vintage in Wally's neck of the woods, meaning the fruit ripened a little more slowly, reaching optimum flavour levels with more of its dignity and concentration intact than may normally be the case. This is a fantastic mouthful of fruity flavour, with sound oak to streak the palate with vanillin notes and play a support role to that weighty, star-bright fruit. Will leave the sweetest taste in your mouth, and barely a dent in your back pocket.



## Long Flat Chardonnay 2002

was ~~\$12.95~~ now **\$9.95**<sub>20204</sub>

The Long Flat label has been affixed to a few green bottles in its time, most recently under the guidance of the folk at Cheviot Bridge. It's an institution and this, the 38th vintage, conveys a variation on the theme that has delivered consistently for nigh on four decades. Loads of peachy, melon-tinted fruit flavours, plenty of punch on the palate and a hint of oak to spike up the interest levels. Crisp, clean and refreshing.



CASE PRICE: \$108 (equates to \$9 a bottle)

## Santa Margherita Prosecco di Valdobbiadene Brut NV

was ~~\$22.95~~ now **\$18.95**<sub>62538</sub>

The charming Prosecco grape has made a name for itself since the late 1800's; Valdobbiadene is the unlikely name of one of the best areas within the Prosecco DOC zone. Meaning? Meaning that of the millions of Prosecco produced each year, this powerhouse family make one of the best. Clean and fruity on the nose, with bobbing apples and breeze-blushed blossoms to pull you in. It's a butterfly, really; colourful, ethereal and delicate, yet with a symmetry and balance you don't expect at this price. Glorious.





# Gift Selections

## The Dinner Party Pack

**\$199.95**<sub>65846</sub>

- Aperitif: Pol Roger Brut Reserve Champagne
- Entree: Pascal Jolivet Sancerre 2004
- Main: Bourillon Dorléans Vouvray Sec 2003  
Balgownie Cabernet Sauvignon 2001
- Dessert: Rongopai Special Late Harvest 2002
- Nightcap: Quinta de la Rosa Tawny Port

From the irrepressible burst of Champagne Pol to the sumptuous delights of a fine Port, here's all you need to see you through a fantastic evening. Invite some friends over too, if you feel like it.



## Winter Warmer Mulled Wine Pack

**\$19.95**<sub>65845</sub>

1.5 Litre Pasqua Terre del Sole Montepulciano d'Abruzzo 2003

Mulling spices from Dida's Food Store

A mulled wine recipe card

Take big jug.  
Tip in big bottle of primo Italiano vino.  
Add mulling spices.  
Mix it all up.  
Let it do its thing.  
Warm gently in a pot on the stove, in the microwave or over an open fire.  
Consume on a cold night and read some Chaucer.  
Aloud.



## In Fine Spirits

**Jack Daniel's Gentleman Jack**  
Rare Tennessee Whiskey 700mL

**\$53.95**<sub>92449</sub>

Took the kids at Jack around 100 years to come up with this one, so you'd be figuring it'd be pretty smart. Check. The distilled liquor is charcoal mellowed twice, which makes it smoother than Johnny Cash and just as stylish. Silkily soft, it has caramel notes (from the barrel ageing), some subtle vanillin hints and a notch of woodsmoke. Delicate, yet deeply flavoured and complex, it is best sipped slowly, with a splash of water or a chunk of ice. Treat it with the respect reserved for cognac or single malt, and you're on your way to communing freely with this mighty spirit.



## On the Hop

**Young's Special London Ale** 500mL

**\$5.95**<sub>91245</sub>

She's pretty hefty - a solid 6.4% - yet still eminently chuggable. Yip, she is malty and rich, but this creaminess is offset with a slightly spicy hoppiness that stops the whole thing becoming too OTT. Fruity too, old chap, with hints of citrus zest and an almost tropical aroma. I blame the Fuggle and Goldings hop. True. They are what keeps it fresh and lively, and in combination with all the other bits herewith described, provide you with a perfect example of a London pint. Which suits the Hackneyed weather at this time o' year. OK guv'nor?







# What's On

Freephone 0800 733 505

**AUGUST**  
tuesday 16

## Burgundy 2003

Warmth and dryness are fundamental requirements for quality vintages, and 2003 had those in spades in Burgundy. Will these 2003's be the best ever? Come and find out. Burgundy fanatic Phil Rowe will host this tasting that will include wines from two of the Gros family, Anne and Michel, up to Grand Cru level.

6:00pm, Glengarry Thorndon, 232 Thorndon Quay

Cost: \$45.00 Booking required

tuesday 16

## Rongopai Wines

We host Rongopai's winemaker, Emmanuel Bolliger, and GM, Ross Burney. Rongopai has in the past produced some of this country's most impressive sweet wines, and we'll run through an impressive line up including some top stickies, a new Viognier and the remainder of their Ultimo super-premium range.

7:00pm, Glengarry Victoria Park Cnr Wellesley & Sales St

Cost: \$10.00 Booking required

friday 19

## Friday in the Cellar: Cuisine Australian Red Tasting

We'll be opening the top ten Australian Reds as judged by the Cuisine tasting team. We've been selected as one of the few stores to promote the Cuisine Top 10 tastings, and as far as we know, we're the only one doing them for free!

4pm-6pm, Glengarry Victoria Park, Cnr Wellesley & Sales St

4pm-6pm, Glengarry Thorndon, 232 Thorndon Quay

Cost: FREE Please come along

tuesday 23

## V For Victoria

Victoria is Australia's most diverse and compact wine state, boasting over 350 wineries in 22 distinct wine regions, and Melbourne is recognised as one of the world's leading wine destinations. So why haven't we heard more about it? Come along and find out what all the fuss is about.

7:00pm, Glengarry Victoria Park, Cnr Wellesley & Sales St

6:00pm, Glengarry Thorndon, 232 Thorndon Quay

Cost: \$20.00 Booking required



Buy any 6 bottles and we'll give you the 7th!

## Coopers Creek

MAKE YOUR OWN 7for6 COMBO from these 3 wines



### Unoaked Gisborne Chardonnay 2004

A very stylish Chardonnay with a nicely accented bouquet. The bold, well-balanced palate displays peach and tropical fruit flavours enhanced by a creamy texture and fine, fresh finish.



### Marlborough Sauvignon Blanc 2004

A smooth, ripe Sauvignon exhibiting moderately complex gooseberry, passionfruit and stonefruit aromas and flavours. The crisp and lively texture gives balance and freshness to the palate.



### Hawkes Bay Merlot 2004

This well-integrated wine has distinctive plum aromas and flavours backed by subtle vanillin oak nuances. It has a juicy mouthfeel, with a smooth texture and a lingering finish.

SINGLE BOTTLE PRICE **\$15.95** normal retail \$19.95

OR BUY 7 for 6 **\$13.67** a bottle  
equates to only



# KRUG



## Champagne Krug Vintage 1990

**\$525.95**<sub>45837</sub>

1990 was an exceptional vintage in Champagne, and Krug have delivered a profound expression of the year, a deeply complex wine of huge breadth and depth. The nutty, slightly citrusy bouquet tinged with honeysuckle only hints at the riches within. Almonds, ginger and fresh toast glide atop a honeyed palate of unparalleled majesty, the flavours persisting with a length that borders on the eternal. A noble, gracious and assertive wine that will provide incessant pleasure well into 2020.



# Fine Wines

## LOIRE VALLEY

The Loire starts only a little west of the Rhône, and winds its way through some of France's most beautiful landscapes until it spills out into the Bay of Biscay. While a myriad of grapes are grown and styles produced along this vast serpentine stretch, it is the great white wines of Pouilly-Fuisse, Sancerre, Vouvray and Muscadet that have kept the global wine-drinking public excited.



### Louis Métaireau O'féminin Grand Mouton Cuvée 2004

was \$21.95 now **\$19.95**<sub>47043</sub>

Louis Métaireau has almost single-handedly raised the standard of the Sèvre-et-Maine wines, utilising sheer determination and organisational flair. In his quest for quality, he formed a group of vigneronns to work together to raise the standards. The group own the Domaine Grand Mouton, the vineyard from which this Muscadet wine is derived. It is a shimmering, pale yellow in colour, with a lemongrass, musk-like bouquet. The palate is nicely weighted, with a mineral, quinine-edged fruit quality and a clean citrus finish.

### Didier Dagueneau Pur Sang Pouilly-Fumé 2003

was \$91.95 now **\$89.95**<sub>42720</sub>

Didier Dagueneau's pursuit of perfection has made him something of a legend in the Pouilly-Fumé appellation, where he has crusaded long and hard to improve the reputation of this famous region. His vineyards are scrupulously tended (tilled with horses, not tractors) and the cropping yields are dramatically reduced to improve quality. His wines are made with great attention to detail. This Sauvignon Blanc was awarded 92/100 by Wine Spectator; it is barrel fermented and has lovely pineapple aromas and flavours supported by nutty, smoky hints. Elegant and bracingly refreshing.



47044	Louis Métaireau	Muscadet Grand Mouton 2004	\$23.95
47047	Louis Métaireau	Muscadet Petit Mouton 2004	\$19.95
42725	Didier Dagueneau	Silex Pouilly-Fumé 2003	\$114.95



### Pascal Jolivet Attitude Sauvignon Blanc 2004

was \$26.95 now **\$19.95**<sub>41090</sub>

Domaine Pascal Jolivet was established in 1987, and is by Loire standards just a teenager, albeit a precociously talented one. The Domaine specialises in wines of the Sancerre and Pouilly-Fumé, which are on opposite banks of the River Loire and have distinctive flavour profiles. This Sauvignon Blanc (unlike the Marlborough ones, which tend toward herbaceousness) is quite mineral in character, but still carries the bracing freshness typical of the variety. Elegantly styled and medium-weighted, it is assertively varietal and finishes on a clean, lemony note.

### Bourillon Dorléans Vouvray Sec 2003

was \$29.95 now **\$26.95**<sub>40970</sub>

Vouvray is part of the large Touraine wine region in the heart of the Loire Valley, which plays host to a broad spectrum of varieties. In the Vouvray Appellation, the most important by far is Chenin Blanc, which is responsible for a range of dry, sparkling and dessert wines. This is a masterly effort and is made from old vines. It is a pale green-gold and exudes a spice-edged bouquet of apples and pears. The palate is fresh and zingy, with well-accented fruit balanced by a racy, acid finish.



41091	Pascal Jolivet	Attitude Pinot Noir 2002	\$25.95
41093	Pascal Jolivet	Pouilly-Fumé 2004	\$34.95
41092	Pascal Jolivet	Sancerre Blanc 2004	\$34.95
41094	Pascal Jolivet	Sancerre Blanc Les Cailottes 2004	\$37.95
41096	Pascal Jolivet	Sancerre Blanc Clos du Roy 2003	\$38.95
41097	Pascal Jolivet	Pouilly-Fumé Les Griottes 2003	\$39.95
41095	Pascal Jolivet	Sancerre Blanc Le Chêne Marchand 2004	\$42.95
41099	Pascal Jolivet	La Grande Cuvée Pouilly-Fumé 2001	\$61.95
41098	Pascal Jolivet	La Grande Cuvée Sancerre Blanc 2001	\$61.95
41088	Pascal Jolivet	Exception Sancerre Blanc 2002	\$81.95
41089	Pascal Jolivet	Exception Sancerre Rouge 2002	\$81.95
40972	Bourillon Dorléans	Vouvray Demi-Sec 2003	\$26.95
40973	Bourillon Dorléans	Vouvray Moëlleux 2002	\$37.95
40980	Bourillon Dorléans	Vouvray Moëlleux Art Monia 2003	\$42.95
40971	Bourillon Dorléans	Vouvray Sec Lindigene 2002	\$57.95
40990	Bourillon Dorléans	Vouvray Coulée d'Or 2003	\$74.95



# MADIRAN

Madiran is the name of this appellation located in South west France which, although it may sound new to our ears, has been producing vino since Gallo-Roman times. Madiran is part of the Gascony region and is best known for its reds. Derived largely from the Tannat grape, the wines are long-lived, with characteristics similar to that of good Bordeaux. A new generation of winemakers has seen the harsh edges of Tannat dulled, and has had success blending the grape with both Cabernet Sauvignon and Cabernet Franc. The resulting, more modern wines are imbued with a great charm in their youth, thus ensuring we, the gluggers from across the water, get the best of both worlds: wines that drink well now and age beautifully.

## Château Laffitte-Teston Tradition Madiran Rouge 2002

was ~~\$29.95~~ now **\$24.95**<sup>41882</sup>

There's no question that international varieties like Cabernet Sauvignon and Chardonnay produce superb wines but there are also a number of esoteric varieties that can weave their own special magic. Such is the case of Tannat, the variety that makes up 80% of the blend here, supported by Cabernets Franc and Sauvignon. A young-looking wine with lively purple flashes around the rim, the bouquet has plum, berry and cherry aromas with hints of violet. The palate is well integrated, with good concentration of fruit enhanced by a supple texture and soft tannins.

## G Château Laffitte-Teston Joris Laffitte Madiran Rouge 2002

was ~~\$19.95~~ now **\$17.95**<sup>41217</sup>

This blend of 60% Tannat and equal portions of Cabernets Franc and Sauvignon was harvested from older, low-yielding vines ranging up to fifty years in age. This is a well-crafted wine and represents exceptional value. It was traditionally fermented and lees aged in oak barrels to produce greater complexity. The two Cabernets have given the wine good depth of flavour, and imparted typical varietal blackcurrant and plum aromas and flavours supported by subtle oak nuances. Well-structured, the forward fruit characters are nicely balanced by supple tannins.

41884 Château Laffitte-Teston Reve d'Automne Sweet White 2002 \$27.95

41883 Château Laffitte-Teston Vieilles Vignes Madiran Rouge 2002 \$29.95

# Sleepers

## Château Les Ormes de Pez Bordeaux 2002

Cellar for 7-10 years

**\$69.95**<sup>42184</sup>

The traditional blend is normally made up of 55% Cabernet Sauvignon, 35% Merlot and 10% Cabernet Franc. The winery combines traditional and modern methods; the initial fermentation is in stainless steel tanks and the malolactic in barrels. The wine is aged for fifteen months in barriques, fined and bottle-matured before release. It's well focused, complex and packed with currant, plum and berry flavours, with lovely notes of cedar and chocolate. Tightly structured, but beneath the tannin beats a heart of supple, smoky wine.

## Pierre Gaillard Côte-Rôtie Rouge 2003

Cellar for 7-10 years

**\$81.95**<sup>46813</sup>

Robert Parker of The Wine Advocate is a world authority on Rhône wines and awarded this a healthy 90-92 marks, along with the comments, 'Outstanding, a wine of superior character and style. A downsized version of its big sister (*gee we'd love to try that*), the 2003 possesses a deep ruby/purple colour with scents of earth, graphite, blackberries, currants and violets. Medium-bodied, elegant, ripe, layered and spicy, it should be consumed over the next decade.' What more could we add? Just grab some while you can.

## Gros Frère et Soeur Vosne-Romanée 2003

Cellar for 9 years

**\$110.95**<sup>41057</sup>

Perhaps no Côtes de Nuits vineyards have been praised more highly or more consistently than those of Vosne-Romanée. In good years, the wines are unquestionably magnificent and represent the zenith of Pinot Noir. The 2003 Burgundy vintage was not just good, it has been heralded as the most extraordinary in a generation. This has a delicious concentration of fruit while displaying delicacy and balance; it simply oozes class. Full bodied, with a rich, velvety mouthfeel, supple tannins and a wonderfully long finish.

10

# the GLENHARRY Top 10

august 2005

## 1 Spy Valley Marlborough Riesling 2004

was \$21.95 now **\$16.95**<sub>18332</sub>

This off-dry Marlborough Riesling has a lovely varietal scented nose, with lots of floral and lemon aromas leading nicely on to a palate that is well balanced and tangy.



## 2 Château Souvenir Bordeaux 2003

was \$18.95 now **\$14.95**<sub>42212</sub>

Great-value Bordeaux from the Libournais district. Youthful in appearance, it displays plum and blackcurrant aromas and flavours complemented by a smooth texture and a fine finish.



## 3 Hewitson Ned and Henry's Barossa Valley Shiraz 2003

was \$27.95 now **\$24.95**<sub>21773</sub>

A single vineyard, concentrated Shiraz with well integrated cassis, black pepper and clove aromas and flavours supported by understated oak and enhanced by a supple mouthfeel.



## 4 Pascal Jolivet Attitude Pinot Noir 2002

was \$26.95 now **\$19.95**<sub>41091</sub>

Partial barrel fermentation has given this Loire Valley Pinot subtle oak nuances that beautifully complement the cherry and berry aromas and flavours. Medium-bodied, smooth and elegant.



## 5 Kilikanoon GSM Medley 2002

was \$26.95 now **\$24.95**<sub>22304</sub>

Blended from 50% Grenache, 40% Shiraz and 10% Mourvèdre, this is a richly structured wine, the ripe cherry and spicy plum flavours enveloped by a silky texture underpinned by toasty oak.



## 6 Waipara Hills Marlborough Sauvignon Blanc 2005

was \$18.95 now **\$14.95**<sub>10391</sub>

A crisp, zingy sauvignon offering a mouthful of passionfruit, melon and capsicum wrapped around a juicy herbal structure that flows on persistently to a deliciously vibrant finish.



## 7 Kaiken Malbec 2003

was \$16.95 now **\$13.95**<sub>90559</sub>

From Argentina and produced by Chile's most respected winemaker, Aurelio Montes. Packed with ripe plum and berryfruit aromas and flavours, this is simply fantastic value.



## 8 Rockburn Central Otago Chardonnay 2003

was \$22.95 now **\$19.95**<sub>12315</sub>

Fermented in oak and put through a partial malo, this Central Otago beauty is packed with tropical fruit aromas and flavours edged with citrus and enhanced by subtle oak nuances.



## 9 Brookfields Ohiti Estate Cabernet Sauvignon 2004

was \$18.95 now **\$14.95**<sub>11002</sub>

Terrific value. Fragrant and generous, it offers an abundance of berry and cassis aromas and flavours, and flows through the palate on a silky wave of persistent savoury nuances.



## 10 Saltram Mamre Brook Barossa Shiraz 2003

was \$26.95 now **\$19.95**<sub>26826</sub>

A well-structured Barossa-Eden Valley Shiraz displaying classic, spicy varietal characters and liquorice nuances, supported by understated vanillin oak and enhanced by a long, firm finish.



14

Buy the August Top10 Pack: 1 bottle of each wine for only \$180 and save \$47.50 off retail 65854





FreePost 139825  
 GlenGarry Wines  
 PO Box 47191  
 Ponsonby  
 Auckland



**ORDER NOW**

**Order Online:**  
[www.glenGarry.co.nz](http://www.glenGarry.co.nz)

**FreePhone:**  
 0800 733 505

**FreeFax:**  
 0800 106 162

**Email:**  
[sales@glenGarry.co.nz](mailto:sales@glenGarry.co.nz)

GLENGARRY WINELETTER NUMBER 101 ORDER						
Code	Wine Description	Case	Unit	Price	Total Price	
Delivery Charges: Freight \$4.00 per case New Zealand-wide Freight FREE for orders over \$300.00				Plus Delivery Charge		
					<b>GRAND TOTAL</b>	

**Method of payment (DON'T FORGET TO FILL OUT YOUR DELIVERY DETAILS BELOW)**

Please charge my credit card   
  AMEX   
  DINERS   
  VISA   
  MASTERCARD

Cheque attached (please put full details of residential address and phone number on back of cheque)

Please charge my GlenGarry Account Number:

**Sign me up! Here are my details:**

- Send me the GlenGarry Card
- Send me the GlenGarry Wineletter each month
- Send me the Case Plan every month
- Send me the Case Plan every 2 months
- Send me the Case Plan every 3 months

Tick Selection

**DELIVERY DETAILS (Please note that deliveries cannot be made to PO Boxes)**

Name:\*

Street Address:\*

Suburb:\*

Postcode:

City:\*

Email:

Contact Phone:\*

Fax:

Gender:

Date of Birth:

**Case Offers**

- 65843 Everyday Drinking Pack
- 65844 Hot Off The Press Pack
- 65854 GlenGarry Top10 Pack
- 65855 Mixed Case
- 65856 Value White Case
- 65857 Value Red Case
- 65858 Premium White Case
- 65859 Premium Red Case
- 65860 Friday Night Drinks Case

this page and freepost, or copy and freefax

In accordance with the Privacy Act (1996) we advise that your details will be stored on a database for GlenGarry promotional purposes only. You may inspect, update or delete your details at anytime by advising GlenGarry in writing

**Ordering Terms & Conditions:**  
**Delivery:** If goods have not been received within 15 days, please contact us immediately  
**Our Guarantee:** If you have a problem with a wine we will replace it, or promptly refund your money  
**Stock Availability:** All products offered are subject to availability and may be substituted by a similar product if required  
**Legal Requirement:** Only persons aged 18 years or over may order or receive wine as a gift or on behalf of the buyer  
**Validity:** Special prices are valid until 4th September 2005  
**All prices inclusive of GST** and are subject to change. Only available while stocks last

**Register online at [www.glenGarry.co.nz](http://www.glenGarry.co.nz)**

To order, simply complete this section, fold form and return by FREEPOST, FREEFAX 0800 106 162 or EMAIL [sales@glenGarry.co.nz](mailto:sales@glenGarry.co.nz)  
 \* Delivery Details above with the asterisk attached must be filled in to validate the order

**12**  
PACK

# Case Offers August 2005

The easy way  
to buy your wine

Join up to the Glengarry Case Plan to receive a regular supply of wines stamped with our own guarantee of quality and value. From our low-cost value packs through to our premium case selections, there are nine Case Plans to choose from. You can of course order a one-off case of wine, but why not sign up, and on a one-, two- or three-monthly basis we will pack up a special selection and deliver it for you to enjoy. Join our Case Plan by registering online at [www.glengarry.co.nz](http://www.glengarry.co.nz) or fill out the back page of this publication and freefax it to 0800 106 162, or just call us on 0800 733 505.



## Mixed Case

**\$120.00**<sub>65855</sub>

Mixed Case price will never exceed \$120



- 2x Georges Duboeuf Côtes du Ventoux 2004
- 2x Château Lalène Bordeaux Supérieur 2001
- 2x Rongopai Seasonal Series Chardonnay 2004
- 2x Rongopai Seasonal Series Merlot 2003
- 2x Rongopai Seasonal Series Sauvignon Blanc 2004
- 2x Wally's Hut Shiraz 2004



## Premium White Case

**\$228**<sub>65858</sub>

Premium White Case price will never exceed \$240



- 2x Rongopai Ultimo Gisborne Chardonnay 2002
- 2x Taltarni Lalla Gully Pinot Gris 2004
- 2x Domaine Bourillon Dorléans Vouvray Sec 2003
- 2x Louis Métaireau O'feminin Grand Mouton Cuvée 2004
- 2x Spy Valley Marlborough Riesling 2004
- 2x Waipara Hills Marlborough Sauvignon Blanc 2005



## Premium Red Case

**\$240**<sub>65859</sub>

Premium Red Case price will never exceed \$240



- 2x Rongopai Ultimo Gisborne Merlot 2002
- 2x De Bortoli Yarra Valley Shiraz Viognier 2003
- 2x Hanging Rock Gralaine Geelong Merlot 2001
- 2x Balgownie Estate Shiraz 2003
- 2x Hewitson Ned and Henry's Barossa Shiraz 2003
- 2x Kilikanoon GSM Medley 2002