

GLENIGARRY

Wineletter 117

February 2007

GASH

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378 8252
parnell
164 parnell rd
358 1333
newmarket
22 morrow st
524 5789
mission bay
49 tamaki dr
528 5272
mt eden
250 dominion rd
623 0811
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& mayoral dr
379 8416
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445 2989
remuera
400 remuera rd
523 1594
kingsland
467 new north rd
815 9207
westmere
164 garnet rd
360 4035

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232 thorndon quay
472 7051
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85 upland rd
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27 courtenay place
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Here we go again, quivering with anticipation, the ball at our toe and another year stretched out ahead. And another wineletter to remind us that we are all well and truly back in Routinesville, that the silliest part of the silly season is out of the way and we all have to buckle under whatever it is we do to ensure we can afford to pay the power bill; and buy the odd bottle of excellent vino, of course.

So, devoid as we are of crystal balls, so to speak, we thought we could put the questions out there, but would refrain from trying to provide anything approaching a sensible answer. I mean, what do you think? Has Pinot Gris had its day in the sun? Will Sauvignon Blanc once again provide the bulk of our wine exports? Will New Zealand Pinot Noir really finally and properly grace the world stage? Will Riesling make the comeback it's threatened for a decade? And who would dare to speculate on what will happen to Bordeaux Premiers; are they over-priced, as some think? Over-rated, as others contend? Can they sustain their heady values or will they come crashing down with a reality check? Well, who could say!

So many questions, and, as a new year rolling around reminds us, so little time.

And so to the first wineletter of the year - what have we got? Well, subscribing to the 'if it ain't broke don't fix it' theorem we have retained what you tell us is a successful formula. The Everyday Drinking, Fearless Buys and Hot Off The Press columns are all here once again offering you a foolproof, watertight selection of great drinking wines at jaw-dropping prices. In the features section we decide to work up a bit of cross island rivalry, taking a look at the main regions from the North and South Island and doing a comparison. Considering that a little over 20 years ago regional differences had hardly even emerged, isn't it wonderful that we can now weigh up the merits of a Martinborough versus a Central Otago Pinot, or put the tropical fruit from a Hawke's Bay Chardonnay up against the more acid-tinged style from Marlborough's cooler areas?

For such a young winemaking nation we are, in some ways, incredibly well advanced, as the fierce parochialism that this debate ignited amongst our team came to show. Of course, once we started having robust discussion about which corner of which vineyard was better than the other, we decided it was time to screw the lids on and open a beer. It really can all get a bit much at times, can't it?

So, have a great 2007 and we look forward to bringing the best, the brightest, the weird and the wonderful to the wineletter, and to your door, in the months ahead.

Go well,

Jak Jakicevich

GLENGARRY



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Everyday Drinking

A quartet of smart wines that won't tax your wallet but will deliver a great mouthful

Geoff Merrill Mount Hurtle
Grenache Shiraz Mourvèdre **2004**

was \$14.90 **now \$12** 21161

BUY A CASE OF 12 FOR \$11.50 A BOTTLE



Now this is a steal, Neil. Made without a skerrick of oak, it's also the perfect wine to entice you into a deck chair while the chops char and the sun sets over the mud flats. Totally and utterly fruit-driven, so just sit back while Mr Plum takes the wheel and Mr Blackcurrant takes your tickets. Grenache-derived raspberries fill your nose with summer sensations, while the peppery shiraz spice makes the wine zip about like a toddler on a trike. Richly flavoured and keenly priced. Perfect.

Hanging Rock
Shiraz Pinot Noir Malbec Grenache **2004**

was \$18.90 **now \$14** 21760

BUY A CASE OF 12 FOR \$13.50 A BOTTLE



You may well argue that February is hardly the appropriate month of the year to be tucking into a meaty Aussie Shiraz. The joy of this wine, and there are joys aplenty to be had within, is that while it has the pepper, spice and thick, flavoursome texture that you'd expect, it has a silky softness and sense of restraint that makes it approachable and agreeable, whatever the weather. It is also extraordinary value. That is a convincing argument for decorating the hall cupboard with a case.

Wild South
Marlborough Sauvignon Blanc **2006**

was \$16.90 **now \$14** 11146

BUY A CASE OF 12 FOR \$13.50 A BOTTLE



With the last vintage a trophy winner at the Decanter magazine Wine Awards and this vintage a blue-gold at the Sydney Wine Show, Wild South's Sauvignon Blanc is accumulating accolades like there's no tomorrow. It tastes great, too, with those intense fresh fields aromas and flavours, and some quite luscious gooseberry characters into the bargain. A hefty splash of refreshing citrus lifts things; lemons & limes that linger in your mouth while you get just a bit more comfy in the hammock. Ahh, you swinger, you.

Waipara Hills Unoaked
Marlborough Chardonnay **2006** 10336

was \$18.90 **now \$15.90**

BUY A CASE OF 12 FOR \$15.50 A BOTTLE



What a peach this is. The perfect wine for the languid summer evenings, it has a rolling palate of stonefruit flavours that spread to all corners of your mouth, and all those peach, nectarine and apricot-tinged tastes stay with you well after the golden liquid has finally trickled down your eager throat. Soft and round as a beach ball, it's vibrant and bouncy as one too; a boisterous whippersnapper that balances its mouthfilling richness with a tingling acidity that delights and delivers on all fronts.



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Everyday Drinking

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Feature Winery

Barletta



Left to right: Ben Barletta, Andrew Braithwaite (consulting winemaker) and Mario Barletta

Barletta

Alliance McLaren Vale Shiraz 2004

was \$24.90 now **\$19.90** 20350

BUY A CASE OF 12 FOR ONLY \$19.00 A BOTTLE

A McLaren Vale classic, beautifully crafted by Andrew Braithwaite, who has had significant experience in the region and knows just how to coax the best out of Shiraz. The fruit, from Mark Wood's outstanding Old Estate vineyard was harvested in prime condition. Following fermentation the wine was matured in new and seasoned French and American barriques for 20 months. A deep coloured red with a fragrant integrated bouquet displaying black cherry, plum, crushed peppercorns and spicy oak, it is a big, boldly-structured wine with layers of fruit, hints of leather, coffee and nutmeg supported by integrated oak furry tannins.



Barletta

Clare Valley Shiraz 2001

was \$26.90 now **\$22.50** 20352

BUY A CASE OF 12 FOR ONLY \$21.00 A BOTTLE

If you are fond of full-flavoured reds or have a particular affection for ripe Aussie Shiraz, you'll love this wine, made from a combination of low-yielding, mature vines to provide intensity, and younger vines to add vivacity. Distinguished by a clamour of aromas and flavours that develop throughout and on to the finish, it is a wine that is hard to resist. Beautifully weighted and concentrated, it is enriched by pervasive spice-edged berry and plum flavours, deftly intertwined with subdued spicy oak. Succulent and intriguingly robust, its vigour is tempered by a sensual smoothness.



Barletta

Clare Valley Grenache Shiraz Mourvèdre 2001

was \$26.90 now **\$22.50** 20351

BUY A CASE OF 12 FOR ONLY \$21.00 A BOTTLE

This is the Barletta Brothers' ninth Clare Valley red blend. The previous releases consisted of Grenache and Shiraz only, but this 2001 wine has had a portion of Mourvèdre. The Mourvèdre was sourced from 35-plus year-old, dry-grown vines that provide intensity and a wonderful spicy heart to the wine. It is a generous wine with a glowing, polished deep ruby colour. The bouquet has lovely fragrant violet and spice aromas nicely tied in to graceful oaky notes. It is a powerful wine, built around a solid core of ripe berry and plum flavours enhanced by a smooth, supple, spicy mouthfeel.



Barletta

Clare Valley Grenache 2001

was \$26.90 now **\$22.50** 20353

BUY A CASE OF 12 FOR ONLY \$21.00 A BOTTLE

The Grenache variety seems to have been ready-made for Australia; it thrives in hot, dry soils, is resistant to drought and loves a hot climate. The Barlettas chose the fruit from the Stanley Flat Home Block vineyard because the 35-year-old, low-yielding, dry-grown bush vines provide excellent concentration and structure. The wine has an expressive bouquet with blackcurrant and cherry, lifted by slightly exotic nuances of hazelnut, spice and vanilla. Nicely concentrated, it is accentuated by ripe fruit flavours and a warm mellow drinkability.



20354 Barletta Deaf Galah McLaren Vale Red Blend 2003 \$25.00
20355 Barletta Hat Trick 2004 \$64.00



Hot OFF THE Press

New releases, the strangely exciting or new vintages of old favourites out this month

Waipara Hills

Waipara Chardonnay 2005

\$15.90 10334

CASE OF 12 ONLY \$15 A BOTTLE



Not to be confused with the Unoaked Marlborough Chard that we have featured in the Everyday Drinking section (of course you picked that up you sharp-eyed devils), this is a glittering, brightly flavoured offering with oodles of peachy stonefruit and an underlying baseline of nutty, subtly applied oak. Harvested away from the glare of summer in the cool, deliciously drawn out Waipara autumn, the natural acids are softened by malo, while said process gives some real weight to the palate.

Tupari

Marlborough Sauvignon Blanc 2006

\$26 18551

CASE OF 6 ONLY \$25 A BOTTLE



Glenn Thomas, renowned for his work at Vavasour, is probably the closest New Zealand has to a King of Sauvignon. His wines are exquisitely and artfully crafted. To build a brand on one wine only gives you an indication of how exceptional that wine must be. Enter Tupari, a hugely concentrated, flavoursome wine, richly textured thanks to some oak, and malolactic, creamy, powerful yet unarguably elegant. Awatere gunflint adds a final caress of finesse. Extraordinary.

Land of Fire

Argentine Pinot Gris 2006

\$16 90675

CASE OF 12 ONLY \$15.50 A BOTTLE



Argentinean Pinot Gris; is this The Next Big Thing? Well, the '05 won Gold at the NZ International Wine Show and a best Pinot Gris vote in Cuisine, and this subsequent offering is mighty fine. The fruit is cultivated at insanely high altitudes (110 metres above sea level) so the fruit flavours intensify during the warm dry days and are then preserved and augmented by clean fresh acid from the high cool evenings. Que? Concentrated, powerful, unique, likely to be unlike anything you've tried before.

Rockburn

Central Otago Pinot Noir 2005

\$36 12327

CASE OF 12 ONLY \$35 A BOTTLE



They sure make 'em sturdy in the Deep South. The 2005, a continuation of a string of outstanding vintages, has a rusticity and concentration that is truly marvelous. The whole landscape down these parts seems to almost crowd you in, and this wine has a mirroring intensity of focus, the sharply, defined spice, savoury and fruit notes coming together in harmonious fashion. The debates will range long into the night about what region makes the best Pinot: doesn't matter. What counts is that this is one of them.

South Australia, by far the largest wine producer in the Commonwealth, has more wine regions and sub-regions than the whole of New Zealand. The myriad vineyards and wineries are spread across a vast tract of land that experiences a wide variety of meso-climates and soils. Even within the regions, there are individual vineyard sites that produce very distinctive wines.

Understanding the best each region is capable of requires intimate knowledge, not only of the region as a whole, but of the districts, vineyards, growers and winemakers within. The Barletta brothers have those qualifications, and as luck would have it, they are also producing well-priced wines of quite outstanding quality.

Since the mid-1980's Mario and Ben Barletta had been running a very successful retail wine merchant business in Adelaide. The experience and contacts they made over that period proved to be invaluable when, in 1993, they decided to launch their own Clare Valley Grenache under the Barletta label. As so often happens, one thing led to another, and the success of the Barletta brand led them in 1998 to establish ADW-Australian Domaine Wines Limited.

ADW is fashioned on the concept of the French négociant; the company purchases everything from grapes, to grape must (pressed grapes that have not been fermented), to wines in various stages of completion. In all instances, ADW completes the winemaking process and blends the wines in conjunction with separate winemakers, as well as with renowned McLaren Vale consulting winemaker Andrew Braithwaite.

The philosophy of the company is to produce wines that express the individual characters of the varieties and the region in which they were grown. The Barletta Clare Valley award-winning wine range is typical of the meticulous approach taken by the brothers to achieve this goal; Mario works with Neil Pike (a very accomplished Clare Valley winemaker) to produce these wines, all selected from premium vineyards in the region.

By design, the company's portfolio has been red dominant, but in 2003 a Clare Valley Riesling was added to the range. The principle selection of wines is sourced from South Australia's premier regions; The Barossa Valley, McLaren Vale, the Clare Valley, Langhorne Creek and the Limestone Coast. The varieties for both straight wines and blended wines are selected from vineyards with a proven record for producing wines that are truly representative of the region, display individuality and deliver value.

In 2002, Mario and Ben took on two new partners, Ken James and Rory Neil, and the team has expanded well beyond their local South Australian roots to Melbourne and Sydney, and exports to markets in the United States, Germany, Japan, Canada, Malaysia and now New Zealand. Barletta Brothers wines, under various labels, are made in small quantities with the emphasis squarely on quality. They represent great value, each wine being boutique in concept and realisation. Try them; you won't be disappointed.



Hot OFF THE Press

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North v South



Now, before you think we're going to start fomenting some sort of North vs. South regional troubles, let's make it clear: warfare is not on our agenda. What we thought was rather intriguing was the true emergence of regional styles happening across the varieties this country produces, and we thought it worth lining up some of the best from each place and comparing them to some of the best from some other places, if you get the idea. We know the world loves Marlborough Sauvignon Blanc so much that it's virtually become a brand in its own right, so what does that say about, say, Hawke's Bay Sauvignon? How is it different from its more famous cousin?

The world, and the producers themselves, rave about the long-lived, deeply concentrated Gimblett Gravels reds; what do the Matakana producers have to say about that? Is a Central Otago Pinot better than a Martinborough one? Is Bach better than a piece of string?

The notion of 'terroir', which is so crucial to the French wine industry, is becoming increasingly important here, too. The aspect in which the grapes are cultivated - soil, climate, sunshine hours, winds, rainfall and so on - deeply affect the final flavours and style of the wine produced. And when you've paid a fortune for a particular piece of land or, more importantly, you know that a particular vineyard site has some really intriguing characters that other sites around it don't seem to have, surely it's exciting to draw those characters out and see them in the final wine.

That's what this is all about, then. Not so much how one region is better than another, but simply the fact that in such a young industry, we have quickly established that there are regional characteristics, full stop. And that these differences are to be celebrated. When you realise that there's a character in an Awatere wine that you like, and just don't see in a Wairau Valley offering, well, you've got the notion of terroir licked. Enjoy the challenge.



Castalia

Hawkes Bay Sauvignon Blanc 2006

was \$18 now **\$15** 14002

BUY A CASE OF 12 FOR ONLY \$14 A BOTTLE

Were you living in London or Paris, you may be forgiven for thinking Sauvignon Blanc is only grown in Marlborough. But not so, Rupert. Let's open up with a smashing Hawke's Bay example and lay waste to such misconceptions. This is certainly not as aggressive as its southern cousins, with an elegance and poise often missing from the variety. A Bay-like peachiness and fleshiness fattens the mid-palate, but there is no fear of flab, as some well-aimed acid comes screaming in from the NW to drop a tonne of zing. Lengthy, full-on and ripe, with a classy minerality and a nature all its own.

Three Paddles

Martinborough Riesling 2006

was \$17.90 now **\$15** 15801

BUY A CASE OF 12 FOR ONLY \$14 A BOTTLE

There's a regional component that shows up time and again in Roger Parkinson's brilliantly-crafted wines, and that's a mineral edge, a slightly steely skein of flavour that adds a complexity and a level of interest that lifts the wines further toward exalted heights. Martinborough Riesling itself seems to invariably have a strong citrus note; this wine has it in pips and so, combined with that minerality, you get refreshing crispness and freshness that charms your pantaloons off. By being made in a deliberately off-dry style, there is a softening around the edges that urges you to pull up your britches and grab another glass.



Brookfields Bergman

Barrel Fermented Hawkes Bay Chardonnay 2006

was \$19.90 now **\$16** 19204

BUY A CASE OF 12 FOR ONLY \$15 A BOTTLE

Peter Robertson has been making wine in Hawke's Bay for some decades now, so it's no surprise that if you had to pick the, er, pick of the HB chardies, his would do nicely. Year in, year out. This mid-tier and always well-priced poppet takes its name from the gorgeous Ingrid Bergman roses grown on the property, while the wine takes its charm and quality from the Hawke's Bay terroir. Always beautifully ripe and rich, there's a creamy peachiness that works in with an oak toastiness to provide mucho harmonious satisfaction. You're left in no doubt you're in the hands of a master, and that you've got as authentic an example of Bay Chardonnay as you could get.



Sacred Hill Hawkes Bay Vineyards
Hawkes Bay Gewürztraminer 2006



was \$19.90 now **\$16** 18363

BUY A CASE OF 12 FOR ONLY \$15 A BOTTLE

Bring on the lollies, Dolly, this just surges with urges of Turkish Delight, or, for those who prefer agricultural metaphors, a gentle blush of rose petal aromas. When you're lead by the nose so charmingly and pleasingly, how could things go wrong? Clue: they don't. Varietal lychee characters mix with exotic jasmine, reminding you that Gewurz, particular ripe HB Gewurz is all about the floral and the spicy. Even the spread of liquid gold that constitutes the palate never overruns the gingery spice that so makes this wine. Created in a dry high summer, and perfect for an afternoon of the same. Intense, balanced, delightful.

Ti Point
Two Merlot Cabernet Franc 2005

was \$19.90 now **\$16** 19021

BUY A CASE OF 12 FOR ONLY \$15 A BOTTLE

Getting decently north, now, nosing our SUV down the Ti Point road in the dusty heat, where Tracy Haslam is making some very special wines in a burgeoning viticultural area. Matakana, this is loosely termed, although her regionality is far more specific, with Ti Point showing characters all its own. Vintage-wise up here it was a total cracker, the summer from your youth that never ended. This is a welcoming, red carpet of a wine, with meaty, savoury fruit driving the palate while the oak just slips into overdrive underneath, supporting but not dominating. 75% merlot ensures there's plenty of plumpness while the palate is long and richly flavoured.



Sileni Cellar Selection
Hawkes Bay Chardonnay 2006



was \$22.50 now **\$19** 18545

BUY A CASE OF 12 FOR ONLY \$18.50 A BOTTLE

Very Hawke's Bay this, regionally distinctive in its rich ripe freshly-plucked-it-seems fruit characters. The peaches could have dropped from the tree into the vat, you'd swear, while someone shovelled fresh lemons and limes in from the side to provide a zesty balance. There's a liberal dash of almost sweet oak which adds overall to this wine's overriding character: its drinkability. A little lees work and some malo input impact only in terms of adding some richness and complexity- there's a lot going on for a wine at this price point, for sure. Ultimately the 'yum' factor is huge- richly rewarding, keenly priced, and very well made indeed.

Nga Waka
Martinborough Sauvignon Blanc 2005



was \$23.50 now **\$19** 15802

BUY A CASE OF 12 FOR ONLY \$18.50 A BOTTLE

Who'd be a winemaker? Take the 2005 vintage in Martinborough. Warm and dry in October. Yay. Wet and freezing in December. Eek. Perfect January and February. Ace. March, mild and drizzly. Whirlwind or what? Grapes went through personality changes that would disarm us mere mortals: we'll ripen/no we won't/ yes we will/ no we won't. Then: April, normal. Phew. So we got less fruit than the little we thought we'd already get, but what we got was magnificent. Got that? One of NZ's best, this is brilliantly balanced with arresting flavours and highly intense aromatics. Lemons and apples abound, spritzers of lime spark it up and the whole is a concentrated, fulfilling, divine wine in a land and class of its own.

Gunn Estate
Woolshed Merlot Cabernet 2004

was \$30 now **\$25** 18050

BUY A CASE OF 6 FOR ONLY \$24 A BOTTLE

2004 was a primo vintage for the Bay, being warm, dry and, crucially, settled, so not too much of the old watching-the-skies stuff (that gives winemakers that tell-tale crick in the neck) was required. This superb offering was assembled from a whole lot of selected parcels from prime Hawke's Bay sites, fermented individually, then given the French oak treatment for 14 long months. A deeply glinting ruby red, a touch of inky iodine signals the onset of the most beautiful dark fruits, black olives and plums. There's a classic Christmas Cake character, and the power of a serious Bay red without the overblown boisterousness that some of those big Australians can sometimes have.



18053	Gunn Estate Sauvignon Blanc 2006	\$13.00
17048	Pencarrow Martinborough Sauvignon Blanc 2006	\$16.50
19022	Ti Point Hawkes Bay Chardonnay 2006	\$16.50
18279	Sacred Hill Barrel Fermented Chardonnay 2005	\$16.50
13745	Martinborough Te Tera Martinborough Pinot Noir 2005	\$25.00
19020	Ti Point One Merlot 2005	\$29.00

North v South



Kaituna Valley

Marlborough Sauvignon Blanc 2006

was \$19.90 now **\$16** 12904

BUY A CASE OF 12 FOR ONLY \$15.50 A BOTTLE

More herbaceous than its country-mate below, this carries among other things an impressive pedigree. 5 stars Cuisine. A Blue/Gold at the big Kahuna Sydney International Wine Challenge and a Gold Medal at the Liquor Land. People like it, then. No wonder. Beautifully scented, sweet summer fields of herbs assault the senses, while there is the touch of a vine or two of the passion nature. Richly flavoured and thickly textured, this is almost sweet it's so ripe. Considering some of the fruit was picked as late as Anzac day, that stands to reason: it got a long time in the sun. Superb.



Te Whare Ra

Riesling 2006

was \$20.50 now **\$18** 19156

BUY A CASE OF 12 FOR ONLY \$17.50 A BOTTLE

Idiosyncratic, small-output winery renowned for, among other things, their superb dessert wines. They also harness the best Marlborough characters in their Rieslings and this, as they used to say on the telly, has been one of them. Made in a dry style, it has distinctive floral aromas, blossoming headily with some lime and citrus characters. The palate is equally fresh and lively, built with a structure and intensity that delivers complexity and power now, but also suggests cellaring for some years will provide inordinate gratification for the patient. And, we have to say it, Marlborough mineral adds the excitement, lifting it to 'excellent' in our eyes. And mouths.

Kim Crawford

Marlborough Unoaked Chardonnay 2006

was \$19.90 now **\$16** 11735

BUY A CASE OF 6 FOR ONLY \$15.50 A BOTTLE

'Harvested on fruit flavour rather than chemical analysis,' says Kim, and we like a man who trusts his palate first and foremost. This wine is now a New Zealand institution, and it's obvious why. With beautifully lifted stonefruit and grapefruit flavours and aromas, a hint of residual sugar to balance the firm acid, and 100% malolactic to add weight and a crucial butterscotch component, it's simply too enjoyable to pass up. If you've had it before, like just about everyone has, you'll know what we're on about: if you haven't, it'll get you anyway, so succumb now.



Jules Taylor

Marlborough Chardonnay 2005

was \$24.60 now **\$20** 12427

BUY A CASE OF 12 FOR ONLY \$18.50 A BOTTLE

Again, while we are stressing the importance of regional differences, for the keener wine drinker, wineries are starting to make clear the individual sites from whence their fine fruit was plucked. Jules tells us that she made this Chardonnay from 'grapes grown by my old family friends, the Inder family, on their vineyard situated in the Grovetown area of Marlborough.' Geographically intense enough? With some oak, some malolactic and much care and attention she has produced a very smart offering indeed, with some sweet oak characters mingling delightfully with the malo creaminess, and flavours of ripe peaches and stonefruit. Firm Marlborough acid adds the balance.



Lake Chalice

Marlborough Sauvignon Blanc 2006

was \$19.90 now **\$16.90** 13550

BUY A CASE OF 12 FOR ONLY \$16.50 A BOTTLE

Welcome to Marlborough. Although, to be fair to Los Chalices, there is more citrus than vege in this exciting little fellow; more of a passionfruit acid bite than a cut-grass pungent note. More of a tart than (a) Herb, perhaps. The Awatere fruit involved provides that stony, smoky component, while the hot, stony vineyards that lie amidst those camel-brown hills on the Wairau Plains give the ripe, full-on fruit characters. Combined, and carefully managed, they culminate in a wine of intense flavour yet controlled power that is as refreshing as it is enriching.



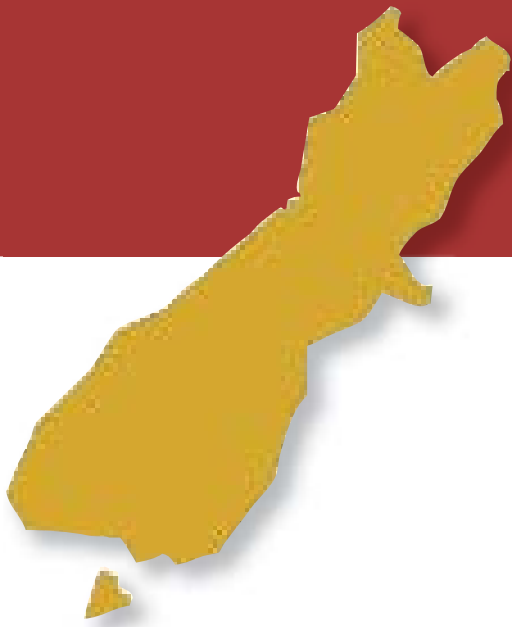
Waipara Hills

Waipara Pinot Gris 2006

was \$25 now **\$22** 10399

BUY A CASE OF 12 FOR ONLY \$21.50 A BOTTLE

A heady, hedonistic offering from just north of the Garden City; the incredible ripeness and highish alcohol (14.5%) would surprise no one who has driven those hot flat plains visiting the myriad wineries in the Waipara district. A vast expanse of sun-drenched land that has consistent heat through January-March, this lusciously rich wine, with its thickly textured peaches, pears and apricots, could really come from nowhere else. A hint of almond nuttiness and a splash of spice add to the pleasure. Fine, mighty fine; like the skies the vines bathe under.



Rabbit Ranch

Central Otago Pinot Noir 2006

was \$26 now **\$23.50** 11167

BUY A CASE OF 12 FOR ONLY \$21.50 A BOTTLE

Rabbits are one of this nation's greatest pests. The land cultivated for the production of this excellent Central Otago offering was once overrun with the blighters. Perhaps they all got shot. Perhaps they all got tipsy eating the fine berries. Perhaps they just headed somewhere else. Who knows? Ironically, though naturally, this ripe, rich and slightly savoury offering goes down a treat with rabbit pie. Which, in a freezing Central Otago winter, makes as much sense as wearing the jersey Gran sent you down from Whangarei. Vibrant, hoppity as a wee Thumper, and smartly turned out. Like your jersey. A South Island special.



Akarua

The Gullies Central Otago Pinot Noir 2005

was \$35 now **\$32.50** 10182

BUY A CASE OF 12 FOR ONLY \$30 A BOTTLE

Again, not just 'central', kids but Bannockburn, a region within a region in its own right. You take a turn off on the road to Queenstown, which proves my point. And this is slightly different territory to the Gibbston Valley/Kawarau Gorge: it sure is hot as hell come summertime (which seems to last forever). It rained during flowering in the 2005 vintage, though, so small berries and low yields were the result; we're happy in that the resultant wine is hugely concentrated. Akarua have won medals galore for their Pinots, and this is another black cherry/Doris plum extravaganza; dense, rich and meaty, but also elegant and finely finessed. Complexed, intoxicating, outstanding.



18354 Sacred Hill Marlborough Sauvignon Blanc 2006	\$16.50
13240 Jackson Estate Shelter Belt Marlborough Chardonnay 2005	\$17.50
18260 Saint Clair Unoaked Marlborough Chardonnay 2006	\$18.00
11172 Wild South Reserve Marlborough Sauvignon Blanc 2006	\$19.00
12321 Rockburn Central Otago Pinot Gris 2006	\$21.50
15753 Nevis Bluff Central Otago Pinot Gris 2006	\$31.90
15411 Amisfield Central Otago Pinot Noir 2005	\$39.00
12900 Kaituna Valley Canterbury Pinot Noir 2004	\$40.00



Fearless Buys

Every month, a red and white for under \$10, and a sparkling under \$20

Long Flat Shiraz 2004

was \$14.90 now **\$9.90** 20211

How many wines do you know that are great with a family roast? Again, the unpretentiousness of an offering like this is as refreshing as a Black Caps win on foreign soil. As with the Villa below, just because a wine such as this is cost-effective, doesn't mean it isn't well made. Big companies like these guys have the pick, quite literally, of a huge range of great vineyard sites, so they can assemble a wine that is hugely flavoursome, great to drink and exceptional value, vintage in, vintage out, vintage all around. Peppered with spice, and smeared with sumptuous blackberries, this is a stunning mouthful that will delight all and sundry.



Villa Maria

Riverstone Sauvignon Blanc NV

was \$11.50 now **\$9.90** 19680

We adore this sort of wine. In a world that can disappear inside itself amidst pretentious claims and outrageous boasts, from the very clever Villa-ites comes a transparently honest, straightforward, no-nonsense and very smart little white that delivers on all fronts. From a host of the best Savvy sites, the fruit was processed separately and then assessed to make the best blend possible. Typical limey/gooseberry zippidy citrus and grassy characters refresh and delight, there's good weight, a flavour overload and a price so low that out of respect you should at least buy a case. Maybe two...



Deakin Estate

Brut Chardonnay Pinot Noir NV

was \$14.90 now **\$9.90** 20786

If there's one lingering sensation after Christmas that's actually rather pleasing, it's that you develop a bit of a taste for bubbly in that December madness. 'Why can't I drink sparkling wine all year around?' you ask yourself. Well, actually, thanks to smarty-pants offerings like this, you can. Where sparkling wines all seem to resume their non-discountable price structures we deliver you a stunning Aussie classic for under a tenner. With all the hallmarks of fine methode - a toasty, yeasty complexity, heavenly-scented aromas of crusty bread and baked apples, balance and poise - you'll be able to play that dreadful song 'I Wish It Could Be Christmas Every Day' with some purpose. Merry February.





February 2007

For more details go to: wine room on www.glengarry.co.nz or phone 0800 733 505

Wednesday 7th February

Cheese Tasting with Master of Cheese Juliet Harbut
8:00pm-10:30pm Dida's Food Store, 54 Jervois Rd
Cost: \$45 per person. Bookings required

Tuesday 13th February

Jules Taylor Tasting
7pm Glengarry Herne Bay Cellar, 54 Jervois Rd
Cost: \$20 per person. Bookings required

Saturday 17th February

Mission Bay Jazz Festival: an evening of free music with Glengarry Mission Bay close by at 49 Tamaki Drive

Saturday 17th & Sunday 18th February

Devonport Food and Wine Festival
Come and visit us at the Glengarry tent, and remember to bring your Glengarry Card

Tuesday 20th February

Bordeaux Club Tasting: a look at 1998
Seven wines covering 1st, 2nd and 3rd growth
6:30pm Glengarry Victoria Park, cnr Wellesley St & Sale St
Cost: \$95 per person. Bookings required

Wednesday 21st February

The Glengarry Cocktail Academy
Come along & learn the art of making a superior cocktail
6:30pm Glengarry Victoria Park, cnr Wellesley St & Sale St
Cost: \$35 per person. Bookings required

Monday 26th February

Top NZ Pinot Noir plus a few from Burgundy:
How good are the top NZ wines?
7:00pm Glengarry Herne Bay Cellar, 54 Jervois Road
Cost: \$50 per person. Bookings required

Tuesday 27th February

The Barletta Winery
7:00pm Glengarry Devonport Wine Club
Cnr Clarence St & Wynyard St
Cost: \$15 per person. Bookings required

Tuesday 27th February

The Glengarry Malt Whisky Tasting Club
Fred Laing of Douglas Laing Malts hosts this tasting on his way home from the Dram Fest. A unique opportunity.
6:30pm Glengarry Victoria Park, cnr Wellesley St & Sale St
Cost: \$45 per person. Bookings required

Wednesday 28th February

New Zealand: North vs South - a regional tasting
7:00pm Glengarry Takapuna Wine Club
Cnr Hurstmere Rd & Killarney St
Cost: \$15 per person. Bookings required

Friday 2nd March

Matching wine with seafood
7:30pm Dida's Food Store, 54 Jervois Road
Cost: \$40 per person. Bookings required

Tuesday 6th March

2004 White Burgundy wines:
Wines from Chartron, Potel, Gambal, Dauvissat
7:00pm Glengarry Herne Bay Cellar, 54 Jervois Road
Cost: \$50 per person. Bookings required

Wednesday 7th March

Glengarry Wine Academy, Stage 1
6:00pm Glengarry Victoria Park, cnr Wellesley St & Sale St
Cost: \$195 per person. Bookings required

Wednesday 7th March

Winemakers' Dinner
at the Hotel Grand Chancellor in Wellington
Cost: \$100 per person. Bookings on 04 499 9500

Thursday 8th March

Jules Taylor Tasting
7:00pm Glengarry Kingsland Wine Club
467 New North Rd
Cost: \$20 per person. Bookings required

Tuesday 13th March

Villa Maria Single Vineyard Tasting
with Alastair Maling MW - Villa Maria Group Winemaker
7:00pm Glengarry Newmarket Wine Club, 22 Morrow St
Cost: \$30 per person. Bookings required

His Valentine \$50.00 68947

Torbreck Cuvée Juveniles 2004
Dida's Russian Fudge
Molly Woppy Shortbread



Her Valentine \$140.00 68946

Pol Roger Brut Réserve NV
HOT : the latest fragrance from Ralph Lauren
Heart-shaped Chocolates



On the Hop

There's a whole world of beer out there; we try them, then let you know what not to miss

Estrella Damm

Spanish Lager 330mL

4-Pack **\$10.90** 91954

Spanish lager? Whatever next. El fabuloso is this, as it happens, and it's been that way since 1876. We love it because it is a silky-smooth lager with a 5.4% little sting in its tail, but also because it is one of the key sponsors of Emirates Team New Zealand. Viva we say, and other such Catalan phrases of great import, for as imported lagers go, we are excited to find one that is new, yet traditionally Euro and therefore rather coolly old, and one that is as clean, fresh and smooth as a day on the ocean with the big boys. In cute, crown-sealed four-packs at a rather ace price this month, we say: To the sailors! To Estrella! To the beer chiller!



SPONSOR OF EMIRATES TEAM NEW ZEALAND



Champagne

Laurent-Perrier
Cuvée Rosé Brut NV

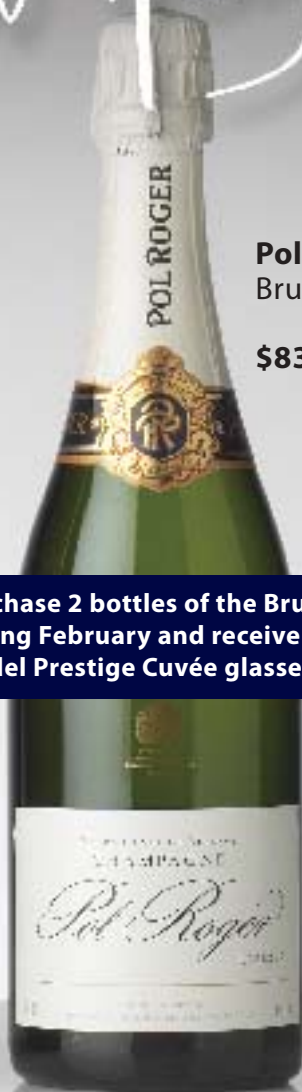
\$130.00



Purchase a bottle of the Cuvée Rosé Brut NV during February and go in the draw to WIN \$1,000 OF WORKING STYLE VOUCHERS

Pol Roger
Brut Réserve NV

\$83.00



Purchase 2 bottles of the Brut Réserve NV during February and receive two free Riedel Prestige Cuvée glasses, value \$90+

in fine Spirits

Chambord
Liqueur 700mL

\$42 92952

Chambord has been around just a little longer than Great Aunt Ethel (since 1685, in fact) and draws its name from a liqueur that was intoxicatingly fashioned from raspberries for Louis XIV when he visited the Chambord Castle. Could just be a rumour, but it's rather charming, as is this exquisite French elixir. Its current incarnation involves something very secretive and somewhat seductive being done to raspberries and blackberries, something that involves Madagascan vanilla, Moroccan orange peel and a drop of honey or two. Finest cognac accounts for the fire 'neath the finesse, while the methods of consumption are varied and equally appealing: great in cocktails, it also works over rocks after a hard day at the desktop, while adding a slippery dollop to sparkling wine will take you places that even Lear Jets can't get you to.



FOR 6

Buy 6 bottles and we'll give you the 7th

Maven

Marlborough Chardonnay
2006 14100

A portion of the Chardonnay was cool fermented in stainless steel tanks in order to provide pure fruit characters, and the balance in oak barriques to add depth and complexity. It is a golden coloured wine with an aromatic nose supported by oaky nuances. The palate is balanced, creamy textured and finishes long on a clean, fresh lime note. Lovely drinking.

was \$21.50 now **\$17**



OR BUY 7 for 6 ONLY \$14.57 A BOTTLE

Maven

Marlborough Pinot Gris
2006 14001

Harvested in peak condition from Marlborough's Omaka Valley. Predominately fermented in tank with a portion fermented on wild yeasts in seasoned French barriques, it is a delicious, generously flavoured, mouthfilling wine with a honeyed, spiced apple-lychee character. The palate is creamy textured, weighty and finishes on an extended note.

was \$29 now **\$24.50**



OR BUY 7 for 6 ONLY \$21 A BOTTLE

Maven

Marlborough Pinot Noir
2005 14279

This is a single vineyard Pinot Noir selectively hand-harvested from a variety of clones. The de-stemmed bunches were given an extended cold soak to provide good colour and flavour. During the subsequent wild fermentation, the grapes were hand-plunged four times daily. The resulting wine is ruby hued with finely defined fruit, a supple texture and spicy oak notes.

was \$29 now **\$24**



OR BUY 7 for 6 ONLY \$20.57 A BOTTLE

a taste of

France

A monthly selection of affordable French wine from our extensive range

Laroche Chardonnay 2005

was \$19.90 now **\$15.50** 48527

BUY A CASE OF 12 FOR ONLY \$15 A BOTTLE

This is a pure, fruit-dominated Chardonnay from the South of France, produced by the King Of Chablis, who knows just how to get the best out of the variety. The bunches were whole bunch pressed, fermented on a selected (Champagne) yeast and matured in a combination of tank (85%) to retain purity and French and American oak to provide depth and complexity. It is a nicely weighted wine with a lovely dash of mineral character to complement the apple and stone-fruit flavours, which are given additional interest by a toasty edge to the finish.



Château Lucière Bordeaux Merlot Cabernet 2005

was \$18.90 now **\$16** 41147

BUY A CASE OF 12 FOR ONLY \$15 A BOTTLE

Château Lucière's 50-hectare estate is located on the banks of the Dordogne River opposite the Medoc, in the small town of Saint André-de-Cubzac. For trivial pursuitors, the town is famous as the resting place of renowned oceanographer Jacques-Yves Cousteau. Blended from 80% Merlot and 20% Cabernet Sauvignon, traditionally vinified and matured for 12 month before bottling, it has a plum and currant-dominated bouquet that leads gracefully on to a svelte palate. Nicely integrated, with good depth.



Saint-Meyland French Methode Traditionnelle NV

was \$19.90 now **\$16.00** 43010

BUY A CASE OF 12 FOR ONLY \$15.50 A BOTTLE

Champagne and Burgundy share a common border, have similar soils, enjoy continental climates, and their principle grape varieties, Chardonnay and Pinot Noir, have earned them lasting fame. Well, almost, because the Burgundians also produce exceptional bubbliies, made by the méthode traditionnelle. This is a beautifully crafted, well balanced sparkler with a steady flow of bubbles, a soft yeasty nose, delicious apple and pear flavours and crisp, fresh finish. The great news is that it will hardly damage your card at all.



Paul Jaboulet Côtes du Rhône Syrah Grenache 2005

was \$21.50 now **\$16** 45315

BUY A CASE OF 12 FOR ONLY \$15 A BOTTLE

The House of Paul Jaboulet-Ainé, established in the early part of the 19th century, is one of the most respected in the Rhône, with its vineyard holdings scattered across most of the A.C.'s. Jaboulet's wines range from the legendary La Chapelle to some more accessible appellations. This smart Côtes du Rhône, produced from Syrah and Grenache, is an effortless wine that immediately hits the spot. It still has a youngish cherry colour, with a nose showing classic Syrah spiciness. Harmonious and well focused, with morello cherry and spice flavours that linger.



Château Souvenir Bordeaux Merlot Cabernet Franc 2003

was \$18.90 now **\$16** 42212

BUY A CASE OF 12 FOR ONLY \$15.50 A BOTTLE

This château-bottled Bordeaux from the excellent 2003 vintage is extremely good value, and for a wine of this class one would expect to pay a much bigger whack. Blended from 60% Merlot and equal portions of Cabernets Sauvignon and Franc, it is traditionally fermented and matured. The bouquet is very typical of the 2003 vintage; it shows good blackberry and plum aromas and just a hint of spicy oak. It has an excellent mouthfeel that is ripe, lush and integrated. Smooth and easy, it has a soft tannin touch and a lingering finish.



Alex Gambal Cuvée les Deux Papis Bourgogne Pinot Noir 2004

was \$44 now **\$38** 42289

BUY A CASE OF 12 FOR ONLY \$37 A BOTTLE

Born in Washington, Alex Gambal discovered the wines of Burgundy, and his passion took him to the famous wine school in Beaune where he learned about winemaking and viticulture. In 1997, Gambal established a business to produce wines truly representative of the appellation, variety and vintage. This 2004 Pinot is from selected vineyards in Pommard and Volnay. With its delightfully spicy berry bouquet and medium weight, it is elegantly structured and displays pure fruit characters enhanced by a silky texture.



Italy

Each month, discover the value and style of Italian wines

Pasqua Night Harvest Pinot Grigio 2005

was \$16.90 now **\$14** 66038

BUY A CASE OF 6 FOR ONLY \$13 A BOTTLE

The Veneto region's most famous wines, Bardolino, Soave and Valpolicella, are all made from native Italian varieties, but the region also produces excellent wines from international varieties, among them Pinot Gris. The grapes for this wine were harvested late in the evening to maximise the aromatic and flavour characters, and cool fermented to retain the vivacity. It is a pale, greenish-gold wine with a delightfully subtle bouquet expressing apple, pear, vanilla, herb and mineral aromas. The palate has a fruity mouthfeel enhanced by hints of vanilla, herb and apple, balanced by a citrus finish. An excellent food wine.

Pasqua Villa Borghetti Valpolicella Classico 2004

was \$18.90 now **\$16** 66050

BUY A CASE OF 6 FOR ONLY \$15 A BOTTLE

A new generation of well-trained winemakers have transformed the Valpolicella region's reputation for cheap and cheerful wines. This is from the Villa Borghetti Estates located in the communes of Marano and Valgataro, in the heart of the Classico zone, considered by far the best in the whole of the Valpolicella. A ruby/garnet-coloured wine, it has an enticing bouquet that resonates with cherry and blueberry aromas supported by hints of vanillin oak. Ripe, juicy and beautifully balanced, it has understated oak, and ends on a smooth note.

Cecchi Chianti DOCG 2004

was \$19.90 now **\$16** 62429

BUY A CASE OF 6 FOR ONLY \$15 A BOTTLE

The hilly land of Tuscany, wellspring of the Renaissance, coincidentally encompasses Italy's most famous wine region, Chianti. The best Chiantis are Sangiovese-dominated reds blended with a number of other red varieties, and some winemakers add a portion of white to tone down the vigour of Sangiovese. This traditionally fermented and matured Chianti is, however, 90% Sangiovese blended with Canaiolo and Colorino. It has a vinous bouquet displaying violet and berryfruit, while the fruity palate is medium bodied, harmonious and finishes long on a dry and flavoursome note. Perfect with pasta.

Menhir

N Zero IGT Salento 2004

was \$24 now **\$19.50** 65980

BUY A CASE OF 12 FOR ONLY \$19 A BOTTLE

The Italian Negroamaro variety (the name means black-bitter) produces ink-black wine with a hint of medicinal tartness that gives the finish a distinctive edge. This wine is from the Salento region in the southern province of Apulia, the heel of Italy. It's a powerful wine, dark as a moonless night and with a bouquet that sings of ripe berry and prune aromas. The palate is full and deep, with lots of black cherry, plum and meaty flavours that echo on the finish. The tannins are present without ever overpowering the fruit. Superb with char-grilled or roasted meats.

Cecchi La Mora

Morellino di Scansano 2004/2005

was \$22.90 now **\$18** 62411/62419

BUY A CASE OF 6 FOR ONLY \$17.50 A BOTTLE

The vineyards around the hill town of Scansano in southern Tuscany enjoy a perfect mesoclimate for ripening Morellino. Morellino is the diminutive of morello, which describes the dark garnet hue that distinguishes the wines of this region. The Cecchi family have long believed in the potential of the area, and their persistence has paid off in this delicious, mouthfilling wine. It is dark and plum-scented with well integrated oak. The fruit-laden palate is ripe and full bodied, and finishes on mellow, grainy tannins.



a taste of Spain

Freixenet Brut Rosé NV

was \$13.90 now **\$9.90** 85016

BUY A CASE OF 6 FOR ONLY \$9.50 A BOTTLE

A most individual Methode Rosé, this is an enticing, salmon pink-coloured production with a lively mousse and lovely yeasty, strawberry-like aromas. Elegant and balanced, it is smooth and all too easy to enjoy. An absolute steal. Buy a case.

Luzon Jumilla 2005

was \$20.50 now **\$18** 86951

BUY A CASE OF 12 FOR ONLY \$17.50 A BOTTLE

This single vineyard red, courtesy of the Luzon family, was produced primarily from the native Spanish variety Monastrell (aka Mourvèdre in France). The nose displays ripe blackberry aromas with a nice hint of coffee in the background. The palate is well defined, with ripe berry flavours and beautifully integrated tannins.

Armantes Old Bush Vine Garnacha 2004

was \$20.50 now **\$16** 81033

BUY A CASE OF 12 FOR ONLY \$15.50 A BOTTLE

An impressive wine, produced from fifty-year-old Garnacha vines grown in the higher altitudes of the Calatayud Denomination. This is yet another Spanish region that has captivated the wine world. Simply outstanding value, it is boldly structured and packed with raspberry and plum flavours and hints of chocolate on the long and complex finish.

Castaño Dominio Espinal Selección 2003

was \$15.10 now **\$13** 81015

BUY A CASE OF 12 FOR ONLY \$12.50 A BOTTLE

The wines of the Yelca are fast gaining a worldwide reputation, largely because of Castaño, rated top producer in the region. This wine, a blend of Monastrell, Tempranillo and Cabernet Sauvignon, is from their Dominio Estate. Rich and complex, it displays layers of blackcurrant and plum aromas and flavours, enhanced by spicy vanilla and complemented by integrated oak.

A look at less well-known, new and intriguing grape varieties

Rosé

If you're one of the many recent converts to this time-honoured style of wine, you'll already know this, but if not, believe us, Rosé is not lolly water. When made from good quality fruit, under the right vintage conditions and with understanding winemaking, they can be some of the smartest wines about. When consumed in the right context - slightly chilled, reclining on a tartan rug with a view of the sea/bush/lake/gushing river and with a chunk of cold chicken firmly in paw - they provide an experience unmatched in the summer months.

These 'stained', salmon pink or coppery-hued beauties are not the sickly sweet, unchallenging wines of lore. Revered in Europe, the home of rosé, if anywhere, is the southern Rhône, where the beautiful Tavel wines satisfy that French demand: a great wine to drink on a hot day that bears some resemblance to the wines they drink in the cooler months. The Spanish take the style so seriously they actually have two names for Rosé wines, while next door in Portugal, they make the world famous Mateus, known by its distinctively-shaped flat bottle.

In New Zealand they are serious contenders, with a number of our rosés garnering recognition on the world stage. Sacred Hill won Best Still Rosé at the hugely renowned Sydney International Wine Competition last year, and it's a measure of our growing maturity as drinkers that it was less of a surprise than it might have been, say, ten years ago.

Made generally from Pinot Noir, Cabernet Sauvignon or Merlot grapes that are simply handled differently - the skins spend a lot less time in contact with the juice that has been extracted from them - these wines have character, flavour, finesse and a bright, zingy vibrancy that lends them a charm all their own.

With a quick dip in the fridge or chilly bin they are the perfect answer to the 'what wine to drink on a really hot day?' question; and they invariably match brilliantly with smoked salmon, cold chicken and other summery culinary delights. It seems almost compulsory to drink Rose outdoors, and while we've talked about the style as a whole, a quick look down the list will make it clear that the producer, the region and the grape varieties can all differ, offering a slightly different expression of a genuinely under-rated style of wine.

Wooing Tree Central Otago Rosé 2006

was \$19.90 now **\$19** 19778

BUY A CASE OF 6 FOR ONLY \$18.50 A BOTTLE

This is an excellent example of what happens when someone takes this style of wine seriously. That someone is the very talented Carol Bunn, and the seriousness of her approach includes using only Pinot Noir fruit (hardly the budget option), hand-picking the fruit and handmaking the wine. Selecting 10% of the juice for barrel aging is an unusual and highly successful choice, for this wine has a mid-palate complexity and weight that some rosé wines can occasionally lack. Off dry, tingling with strawberries, melons and roses, it has refreshing mouth-tingling acid and can become a centrepiece at any autumnal gathering.

12829 Esk Valley Hawkes Bay Rosé 2006 \$16.00
10179 Akarua Central Otago Pinot Noir Rosé 2006 \$16.50

10

the ^{GLENGARRY} Top 10

february

Each month, from the hundreds of wines submitted to us, the Glengarry Tasting Panel selects our top ten wines

1 Shingle Peak Marlborough Chardonnay 2006

was \$18.20 now **\$15** 14066

Stylish chardonnay that is packed with ripe fruit characters evoking stonefruit flavours enhanced by creamy-textured, understated oak. Balanced by the fine, clean finish, and excellent value.



2 Villa Maria Ballochdale Estate Sauvignon Blanc 2006

was \$27 now **\$24** 19628

A beautifully crafted, single vineyard Sauvignon. Ripe and pure, it displays a complex array of aromas and flavours that include passionfruit, capsicum, mineral and orange peel.



3 Waimea Nelson Sauvignon Blanc 2006

was \$20.50 now **\$17.50** 14920

The perfect summer wine; fresh and lively with lovely tropical fruit aromas and flavours that linger on the palate. Nicely balanced, it finishes on a bright, zesty note.



4 Ti Point Viognier 2005

was \$19.90 now **\$16** 19005

A Gisborne Viognier that shows typical varietal characters dominated by some nutty, spice-laced orange flavours. Mouthfilling and elegantly structured, it excels as a versatile food wine.



5 Forrest Estate Marlborough Sauvignon Blanc 2006

was \$20.50 now **\$16** 12851

An immediately appealing Sauvignon Blanc, its fragrant bouquet alive with passionfruit and tropical fruit flavours. It has a great juicy mouth-feel that leads to a vivacious finish.



6 Spy Valley Marlborough Merlot 2005

was \$22.50 now **\$18.50** 18348

An easy-drinking red that is nicely weighted and well-suited for summer; its spicy berryfruit flavours are enhanced by the smooth texture and the ripe tannin finish.



7 Tyrrell's Rufus Stone McLaren Vale Cabernet Sauvignon Malbec 2004

was \$27 now **\$24** 20298

A great-value McLaren Vale red that develops nicely to display a good depth of fruit, complemented by well integrated oak and fine tannins. Deftly structured and balanced.



8 Vidal Merlot Cabernet Sauvignon 2004

was \$20 now **\$16.50** 19416

The lusciously plummy Merlot component of this Hawkes Bay blend is given added structure and backbone by the Cabernet, and supported by subtle oak and fine-grained tannins.



9 Rockburn Unoaked Central Otago Chardonnay 2006

was \$23.90 now **\$18.50** 12326

Fruit-driven, stylish Central Otago Chardonnay with a creamy complexity that enhances the peachy-lime aromas and flavours. Crisp and balanced, it is an excellent food wine.



10 Louis Sipp Alsace Pinot Gris 2004

was \$31.90 now **\$24** 46959

A top of the line Pinot Gris now reaching its full potential; it has a lovely honeyed quality to match the rich, spicy fruit and nutty nuances. Superb drinking and outstanding value.



THE FEBRUARY TOP10 PACK 68948
1 BOTTLE OF EACH WINE FOR \$160
save \$71.40 off retail

Win a Gin Chair

Purchase a 4-Pack of Gordon's G&T during February and go in the Draw to win a Gin Chair

Gordon's
Gin & Tonic 92641
250mL 4-Pack **\$9.90**



Gordon's
London Dry Gin 92645
1 Litre **\$28.90**



Tanqueray
No. Ten 92633
1 Litre **\$80.00**



Tanqueray
London Dry Gin 92680
750mL **\$30.90**



Glengarry Cocktail Packs

contain ingredients and recipe cards* *Fruit not included

- 68941 Bourbon Smash Pack **\$70.00**
- 68942 Mint Moscow Mule Pack **\$38.00**
- 68940 Buena Vida Pack **\$65.00**
- 68943 French Martini Pack **\$70.00**



Bourbon Smash



Mint Moscow Mule



Buena Vida



French Martini

12
PACK**GLENGARRY**
*Case Offers***february 2007**

Join up to the Glengarry Case Plan to receive a regular supply of wines stamped with our own guarantee of quality and value. Purchase online at www.glengarry.co.nz
To register fill out the order form on page 15 & freefax it to 0800 106 162 or just call us on 0800 733 505

**Mixed Case** 68949**\$120** Case price will never exceed \$120

- 2x Gunn Estate Sauvignon Blanc 2006
- 2x Villa Maria Riverstone Sauvignon Blanc NV
- 2x Long Flat Shiraz 2004
- 2x Deakin Estate Brut NV
- 2x Georges Duboeuf Beaujolais Villages 2005
- 2x Geoff Merrill Mount Hurtle GSM 2004

SAVE
\$64.00**Discover NZ 6-Pack** 68955**\$120** **AROMATICS**

- 1x Sacred Hill Hawkes Bay Vineyards Gewürztraminer 2006
- 1x Three Paddles Martinborough Riesling 2006
- 1x Te Whare Ra Riesling 2006
- 1x Waipara Hills Waipara Pinot Gris 2006
- 1x Nevis Bluff Central Otago Pinot Gris 2006
- 1x Rockburn Central Otago Pinot Gris 2006

SAVE
\$25.20**Value White Case** 68950**\$168** Case price will never exceed \$168

- 2x Waipara Hills Unoaked Marlborough Chardonnay 2006
- 2x Wild South Marlborough Sauvignon Blanc 2006
- 2x Three Paddles Martinborough Riesling 2006
- 2x Saint-Meyland Methode Traditionelle Brut NV
- 2x Laroche Chardonnay 2005
- 2x Ti Point Viognier 2005

SAVE
\$58.80**Value Red Case** 68951**\$160** Case price will never exceed \$168

- 2x Hanging Rock Shiraz Pinot Npoir Malbec Grenache 2004
- 2x Ti Point Two Merlot Cabernet Franc 2005
- 2x Paul Jaboulet Côtes du Rhône Selection 2005
- 2x Château Souvenir Bordeaux 2003
- 2x Cecchi Chianti DOCG 2004
- 2x Cecchi Morellino Scansano 2004/2005

SAVE
\$84.00**Premium White Case** 68952**\$200** Case price will never exceed \$240

- 2x Land of Fire Pinot Gris 2006
- 2x Waipara Hills Waipara Chardonnay 2005
- 2x Nga Waka Martinborough Sauvignon Blanc 2005
- 2x Brookfields Bergman Hawkes Bay Chardonnay 2006
- 2x Jules Taylor Chardonnay 2005
- 2x Waipara Hills Waipara Pinot Gris 2006

SAVE
\$62.20**Premium Red Case** 68953**\$240** Case price will never exceed \$240

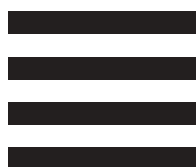
- 2x Barletta Alliance McLaren Vale Shiraz 2004
- 2x Rockburn Central Otago Pinot Noir 2005
- 2x Tyrrell's Rufus Stone Cabernet Sauvignon Malbec 2004
- 2x Gunn Estate Woolshed Merlot Cabernet 2004
- 2x Martinborough Te Tera Pinot Noir 2006
- 2x Spy Valley Merlot 2005

SAVE
\$106.80To view all 9 of Glengarry's Case Offers, go to www.glengarry.co.nz

GLENGARRY Case Offers

Join up to the Glengarry Case Plan to receive a regular supply of wines stamped with our own guarantee of quality and value. From our low-cost value packs through to our premium case selections, there are nine Case Plans to choose from. You can of course order a one-off case of wine, but why not sign up, and on a one-, two- or three-monthly basis we will pack up a special selection and deliver it for you to enjoy. Join our Case Plan by filling out the order form below and freefaxing it to 0800 106 162, or just call us on 0800 733 505.

✂ this page and freepost, or copy and freefax



FreePost 139825
Glengarry Wines
PO Box 47191
Ponsonby
Auckland



ORDER NOW

Order Online:
www.glengarry.co.nz

FreePhone:
0800 733 505

FreeFax:
0800 106 162

Email:
sales@glengarry.co.nz

Mail:
FreePost 139825
Glengarry Wines
PO Box 47 191
Ponsonby
Auckland

In accordance with the Privacy Act (1996) we advise that your details will be stored on a database for Glengarry promotional purposes only. You may inspect, update or delete your details at anytime by advising Glengarry in writing

Ordering Terms & Conditions:

Delivery: If goods have not been received within 15 days, please contact us immediately

Our Guarantee: If you have a problem with a wine we will replace it, or promptly refund your money

Stock Availability: All products offered are subject to availability and may be substituted by a similar product if required

Legal Requirement: Only persons aged 18 years or over may order or receive wine as a gift or on behalf of the buyer

Validity: Special prices are valid until 4th March 2007

All prices inclusive of GST and are subject to change. Only available while stocks last

Register online at
www.glengarry.co.nz

GLENGARRY WINELETTER NUMBER 117 ORDER

Code	Wine Description	Case	Unit	Price	Total Price
Delivery Charges: Freight \$4.00 per case New Zealand-wide Freight FREE for orders over \$300.00				Plus Delivery Charge	
				GRAND TOTAL	

Method of payment (DON'T FORGET TO FILL OUT YOUR DELIVERY DETAILS BELOW)

Please charge my credit card
 AMEX
 DINERS
 VISA
 MASTERCARD

Cheque attached (please put full details of residential address and phone number on back of cheque)

Please charge my Glengarry Account Number:

Sign me up! Here are my details:

- Send me the Glengarry Card
- Send me the Glengarry Wineletter each month
- Send me the Case Plan every month
- Send me the Case Plan every 2 months
- Send me the Case Plan every 3 months



DELIVERY DETAILS (Please note that deliveries cannot be made to PO Boxes)

Name:*

Street Address:*

Suburb:*

Postcode:

City:*

Email:

Contact Phone:*

Fax:

Gender:

Date of Birth:



- 68944 Everyday Drinking Pack
- 68945 Hot Off The Press Pack
- 68948 Glengarry Top10 Pack
- 68949 Mixed Case
- 68955 Discover NZ 6-Pack
- 68950 Value White Case
- 68951 Value Red Case
- 68952 Premium White Case
- 68953 Premium Red Case

To order, simply complete this section, fold form and return by FREEPOST, FREEFAX 0800 106 162 or EMAIL sales@glengarry.co.nz
*Delivery Details above with the asterisk attached must be filled in to validate the order.