

GLENGARRY

italy

+
BROOKFIELDS
STANDOUT ORGANICS
METIS
BRILLIANT BARGAINS
FRENCH WHITES
TAYLORS
OUR MAY TOP10

WINELETTER 175 MAY 2012



GASH



services

delivery
 ontime, everytime
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 for all occasions
 functions
 we cater for it all
 sale and return
 by arrangement
 glassware loan/hire
 wine, beer, spirits, riedel
 advice
 on everything wine related
 monthly offers
 hot and exclusive!
 fun and education
 we're known for it; it's fun!
 credit accounts
 join us!

locations

AUCKLAND

victoria park
 118 wellesley st west
 308 8346
 herne bay
 54 jervois rd
 378 8555
 ponsonby
 139 ponsonby rd
 378 8252
 parnell
 164 parnell rd
 358 1333
 newmarket
 22 morrow st
 524 5789
 mt eden
 250 dominion rd
 623 0811
 city
 cnr wellesley st & mayoral dr
 379 8416
 elliot st
 cnr victoria st & elliot st
 379 5858
 takapuna
 cnr hurstmere rd & killarney st
 486 1770
 devonport
 cnr clarence st & wynyard st
 445 2989
 remuera
 400 remuera rd
 523 1594
 kingsland
 467 new north rd
 815 9207
 westmere
 164 garnet rd
 360 4035
 ellerslie
 87 main highway
 571 2567
 grey lynn
 16 williamson ave
 360 0134

WELLINGTON

thorndon
 232 thorndon quay
 472 7051
 kelburn
 85 upland rd
 475 7849
 courtenay place
 paramount cinema building
 27 courtenay place
 385 9600

DIDA'S

dida's wine lounge & tapas
 HERNE BAY
 54 jervois rd 376 2813
 dida's wine lounge & tapas
 DEVONPORT
 54 victoria st 445 1392
 dida's food store HERNE BAY
 54 jervois rd 361 6157
 dida's food store TAKAPUNA
 178 hurstmere rd 489 4728
 dida's wine lounge & food store
 VICTORIA PARK
 118 wellesley st west 308 8319



PRICES VALID UNTIL 0/0/0000 OR WHILE STOCKS LAST



Italy has always held its own special place in Glengarry's fluttering vinous heart. Our love affair with the home of artists, gladiators, sinking cities and pizza goes back to the dawn of time when the first Glengarry store was just a cave in a hill, and we've been importing beautifully designed Italian gems to titillate New Zealand tastebuds ever since

The world of wine is ever changing, and in order to ensure that our range continues to sit triumphantly astride the top of the heap, I recently dispatched two of the team to search out what's new and exciting in the land of the Latin. Glengarry GM Liz Wheadon boarded a plane with our Wellington regional manager, Philip Rowe; both have great palates coupled with years of experience, and they share a passion for European wines.

Liz and Phil started their journey in Verona at VinItaly, an annual trade fair that in 2011 was attended by 5000 wineries and over 50,000 visitors. Dedicated wine hounds that they are, the intrepid two pounded the pavement and tasted over 600 wines, all with the aim of securing the finest offerings for you to try and buy. After 5 days and some very long nights, not satisfied that they had found everything there was to find, Liz and Phil hit the road in a Fiat and drove across the country in search of yet undiscovered treasures.

Once successfully satiated, and content in the knowledge that they had ransacked the Italians to the point of depletion, the two returned home, where Liz put her negotiating skills to good use and we imported the wines that you'll find sprawled across 8 pages within. This is a wonderful collection sourced from the length and breadth of Italy that ticks off the top wine-producing regions, benchmark producers and some new up-and-coming superstars, from everyday tasty tipples to serious top-end titans, all bundled up in some super dollar deals. Dive into it.

Salute.

JAK
 Jak Jakicevich



Marchesi di Grésy **CAMP GROS**
 MARTINENGA Barbaresco DOCG 2007

WAS \$180.00 **\$139.00** 62503

Barbaresco sits alongside Barolo as a superstar of the Piedmont region. From the famed Martinenga Vineyard, the Camp Gros is an explosive and intellectual wine; one could easily ponder the afternoon away mining the depths of its complexity. Fragrant, almost feminine, with notes of tobacco and a chewy texture, all encased in a structure and strength that remind you how a superb Barbaresco (like this) only shows its true expression with age.

Sales enquiries: freephone 0800 733 505 freefax 0800 106 162 email sales@glengarry.co.nz

PRODUCTION: GRAEME GASH, LIZ WHEADON, MICHAEL CHAPPORY, PHILIP ROWE, VICTORIA KENNEDY, HELENA KARLBOM, AMOS CHAPPELLE. PRINTED BY IMAGE CENTRE

FEARLESS BUNS

A MONTHLY SELECTION OF DELICIOUS, DEPENDABLE REDS AND WHITES WHERE THE PALATE, NOT THE PRICE TAG, PACKS A PUNCH



Trapiche VARIETALS MENDOZA Cabernet Sauvignon 2011

was \$14.90 now **\$9.99** 90666

CASE OF 12 **\$8.99 A BOTTLE**

Crazy case price!

A darkly hued and, at under \$10.00, exceptionally well-priced Argentine. Strutting its classic varietal aromas of blackcurrant, cassis, tomato leaf, herb and toasty oak, it's loaded up with layers of fruit flavours supported by smoothly integrated oak and firm tannins. Smooth, smart and savoury.

Haha

MARLBOROUGH Pinot Noir 2011

was \$19.90 now **\$16.99** 13765

CASE OF 12 **\$16.50 A BOTTLE**

'One of the best-value Pinot Noirs on the market' - Michael Cooper

Translating from the Maori as 'savory and luscious' this laughing little Pinot is hand harvested from vines in the Awatere and Wairau Valleys, a deep ruby Marlborough mademoiselle with concentrated dark cherry and violet aromas supported by hints of clove and nutmeg. Its fruity humour has an edge of sensuality, with the spice and savoury notes complemented by a lush, silky mouthfeel.



Main Divide

WAIPARA VALLEY Pinot Gris 2011

was \$22.50 now **\$16.99** 13619

CASE OF 12 **\$15.99 A BOTTLE**

★★★★★ *Cuisine*

Cantering proudly out of the Pegasus Bay stable, this enticing PG exudes exotic aromas of lychee, pear and tropical fruit dreamily embellished by honeysuckle and musky spices. The palate has a viscous character that creamily complements the full fruit flavours, themselves deftly balanced on a fine mineral edge.



Torea

MARLBOROUGH Sauvignon Blanc 2011

was \$19.90 now **\$14.99** 12295

CASE OF 12 **\$14.49 A BOTTLE**

Torea's fruit-driven Sauvignon comes off Brancott Valley vines and boasts a bouquet of white peach and citrus enlivened by hints of herb and mineral. The bright and zingy palate is dominated by ripe tropical fruit flavours, augmented by grapefruit nuances and a refreshingly zesty aftertaste that lingers most appealingly.

Crossroads ORIGIN VINEYARD HAWKES BAY Gewürztraminer 2008

was \$22.50 now **\$14.99** 12401

CASE OF 12 **\$14.49 A BOTTLE**

This distinctive Hawkes Bay Gewürztraminer was stop fermented to retain optimum balance, the additional period of bottle aging providing greater dimension and complexity. Sweetly balanced, lushly textured, with opulent aromas and flavours of lychee, ginger and exotic spices.



Sacred Hill

MARLBOROUGH Sauvignon Blanc 2011

was \$22.90 now **\$14.99** 18522

CASE OF 12 **\$14.49 A BOTTLE**

Displaying all the verve and liveliness that allowed Marlborough Sauvignon to take on the world, Sacred Hill's artful expression smells of tropical fruit with nuances of sweet pea and nettle. The fresh and punchy palate unleashes sumptuous notes of melon and capsicum, spiced by a dash of lime and complemented by an easy, textural mouthfeel.



Shingle Peak RESERVE MARLBOROUGH Chardonnay 2011

was \$28.00 now **\$15.99** 14055

CASE OF 6 **\$14.99 A BOTTLE**

The premium-grade fruit for Shingle Peak's reserve Chard was barrique fermented to enhance its natural aromatic characters, resulting in intense aromas of stonefruit and citrus enhanced by notes of understated oak. The palate cleverly manages to be both fresh and mellow, the peachy citrus flavours elevated, again, by nuances of oak.

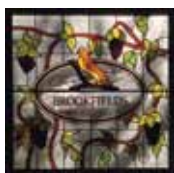


WANT TO HAVE A SAY IN HOW WE'RE DOING, AND HAVE A SHOT AT WINNING AN IPAD 3 AS WELL?

DURING THE MONTH OF MAY, WE'RE RUNNING AN ONLINE SURVEY TO FIND OUT HOW WE CAN IMPROVE OUR SERVICE TO YOU. TO PARTICIPATE, JUST GO TO WWW.GLENGARRY.CO.NZ AND ANSWER A FEW QUESTIONS. ONCE COMPLETED, YOU CAN CHOOSE TO GO IN THE DRAW FOR AN IPAD 3, OR IF YOU'D RATHER, YOU CAN TAKE A **\$10 DISCOUNT** OFF YOUR NEXT ONLINE PURCHASE OF \$50 OR MORE* *DISCOUNT OFFER VALID UNTIL 30TH JUNE 2012



BROOKFIELDS HILLSIDE VINEYARD



Bitten by the Cabernet bug after working for the visionary Tom McDonald, one of New Zealand wine's most likable characters, Peter Robertson, found his solo legs in 1977, buying the Brookfields Winery and making his first wines from Chasselas and the mighty Muller Thurgau. The distance

from these humble beginnings to the present array of Peter's fine wines is breathtaking, the result of an unflinching pursuit of quality, along with the early realisation that terroir was the key.

Cabernet Sauvignon was the catalyst to all this endeavour, and well before Gimblett Gravels was a twinkle in someone's eye Peter acquired the Ohiti vineyard immediately behind Roys Hill, across the Ngaruoro River, where the vines are now almost thirty years old. As the market changed, the Bergman and Marshall Bank vineyards adjacent to the winery were used to produce outstanding Chardonnay, followed in due course by small parcels of aromatic whites.

When the passion for Pinot Gris began to materialize in the mid-90s, Peter made the pilgrimage to its spiritual home in Alsace to do a vintage with the resident aromatic supremos and learn more about eliciting the elusive flavours from this quixotic grape. As restless and innovative as ever, he also began experimenting with appassimento, that peculiarly Italian practice of partially dessicating grapes prior to vinification, with the dazzling outcome his plush and silky Sun Dried Malbec.

Then, as Syrah swept into vogue, commercial and premium expressions were added to the company portfolio. After 35 vintages engaged in a fearless hunt for excellence and originality – all the while executed with grace and humility – Peter Robertson is eminently entitled to take a bow.

Brookfields OHITI ESTATE HAWKES BAY Cabernet Sauvignon 2010

was \$19.90 now **\$14.99** 11376

CASE OF 12 **\$14.49 A BOTTLE**
100% Cabernet Sauvignon

All Ohiti fruit and one of the few 100% New Zealand Cabernet Sauvignons around, this one almost has curiosity value! Extremely good \$ value though, in fact a quintessential exemplar; the wine is deep red in colour and languidly exudes a smoky, lifted, dark berryish fragrance. The medium bodied fruit is adorned with hints of cassis and liquorice, deftly underpinned by spritely acidity and some gentle but persistent tannins. Youthful and flavoursome.



HAWKES BAY

BROOKFIELDS

Brookfields ROBERTSON HAWKES BAY Pinot Gris 2011

was \$19.90 now **\$14.99** 11366

CASE OF 12 **\$14.49 A BOTTLE**

A grape variety that Peter became rather intrigued by; selected parcels of fruit have gone into the blend, with very low cropping to ensure concentration of fruit. Coolly fermented, the gentle, pear inspired notes on the nose are complemented by a vivacious, dry, aromatic palate and lively acidity. Currently lounging in youthful perfection, some bottle age would reveal honeyed complexity, but, dammit, it's hard to resist right now.



Brookfields BURNFOOT HAWKES BAY Merlot 2010

was \$19.90 now **\$14.99** 11349

CASE OF 12 **\$14.49 A BOTTLE**

A comparatively recent addition to the range, Burnfoot is a north-facing vineyard in the Tuki Tuki Valley, just across the river from Te Mata. Dense and earthy, with tobacco like nuances and flavours, the Burnfoot is dry, textural and softly chewy – this is not a wine for pixies! Undoubtedly a wine to share with food, you'd say, but what's the matter with that? Nothing at all.



BROOKFIELDS

11367 MAVERICK ROSÉ 2011	was \$19.90 now \$14.99
11368 SAUVIGNON BLANC 2011	was \$19.90 now \$14.99
11361 BERGMAN CHARDONNAY 2010	was \$19.90 now \$14.99
11338 MILESTONE VIOGNIER 2010	was \$19.90 now \$14.99
11345 MARSHALL BANK CHARDONNAY 2009	was \$33.90 now \$29.99
11362 RESERVE VINTAGE CABERNET MERLOT 2009	was \$59.90 now \$49.99



PETER ROBERTSON

DIDA'S



TASTY TIP

FOOD TIPS FROM DIDA'S GM, LIZ WHEADON

Often regarded as no more than a cheese to top off the Pizza, Parmesan is surely underestimated. The pinnacle of Parmesan, Parmigiano Reggiano is a wonderful eating cheese; just crumble some Reggiano onto a plate, drizzle with a good quality balsamic and leave for about 15 minutes before consuming, as is. For a refreshing salad, slice Reggiano and some pear and mix with walnuts and witloff, dressing with a little oil and vinegar. Or, simply cut the cheese into chunks and enjoy with a glass of champagne, one of the best food and wine matches in the world.

DIDA'S FOOD STORE
JERVOIS RD

DIDA'S food store

DIDA'S VICTORIA PARK
WELLESLEY ST WEST

DIDA'S VICTORIA PARK
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WELLESLEY ST WEST

PIEDMONTESE PASTA



The best quality durum wheat and fresh local eggs are used to make this pasta, which is infused with summer black truffles before being formed into the delicate ribbons traditional to Piedmont. Alfieri started out as a distributor of top grade cheese and salami, graduating in the 1990s to the production of an egg pasta to equal the one they made and consumed themselves at home.

56743 **ALFIERI EGG TAJARIN WITH TRUFFLE 250G \$14.99**

THE PRINCE OF PARMESAN



Parmigiano Reggiano is a firm, granular cheese that sits regally atop Italy's finest expressions. To clarify, there is Parmesan cheese, Parmesan-style cheeses – i.e. those made in a similar style – and then there is the princely Parmigiano Reggiano. Like champagne, which can only come from France's Champagne district, Parmigiano Reggiano is largely restricted to the Italian region of Emilia-Romagna. The firm cheeses made in a similar style outside the proscribed areas are referred to as Parmesan, but are generally poor imitations. Well worth a look.

55594 **PARMIGIANO REGGIANO 24 MONTH 100G \$7.99**

ITALIAN TASTINGS

BOOKINGS: 0800 733 505
OR WWW.GLENGARRY.CO.NZ/TASTINGS

7PM TUESDAY 15TH MAY
AT GLENGARRY VICTORIA PARK

ITALIAN SPECTACULAR:
TOP-END ITALIAN TASTING

With the guidance of Glengarry GM Liz Wheadon and our fine wine specialist Regan McCaffery we'll uncork our latest collection of premium Italian wines, including the legendary Biondi-Santi. Not to be missed.

LIMITED SPACES. \$90 PER PERSON

7PM FRIDAY 18TH MAY
AT DIDA'S VICTORIA PARK

ITALIAN DEGUSTATION DINNER

A wonderful 5-course Italian meal prepared by our Dida's culinary wizards, appropriately matched with some extremely fine Italian wines.

LIMITED SPACES. \$95 PER PERSON

7PM TUESDAY 22ND MAY
AT GLENGARRY VICTORIA PARK

ARNEIS TASTING

Join us for a facinating look at Piedmont's white superstar, Arneis, where we'll try our new range of Italian expressions alongside some of the intriguing Kiwi examples currently on our shelves. Villa Maria winemaker and Arneis enthusiast Nick Picone will walk us through it.

\$25 PER PERSON

5:30PM-7:00PM
THURSDAY 24TH MAY
AT GLENGARRY VICTORIA PARK

25 WINES FOR \$25

Come along and try some excellent Italian wines with us as we open 25 of them for you to taste your way through.

\$25 PER PERSON

7PM TUESDAY 29TH MAY
AT DIDA'S DEVONPORT

DIDA'S ITALIAN FEAST

Join us as we taste our way through a selection of Italian wines, followed by a big shared Italian feast. \$60 PER PERSON

WE'LL ALSO BE POPPING THE CORKS ON A WHOLE LOT OF ITALIAN WINES THROUGHOUT THE MONTH OF MAY IN ALL OF OUR STORES, SO COME AND TAKE A LOOK; WE'D LOVE TO SEE YOU!

DIDA'S FOOD STORE
54 JERVOIS RD HERNE BAY PH 361 6157
178 HURSTMERE RD TAKAPUNA PH 489 4728
DIDA'S WINE LOUNGE & TAPAS
54 JERVOIS RD HERNE BAY PH 376 2813
54 VICTORIA ST DEVONPORT PH 445 1392
DIDA'S WINE LOUNGE & FOOD STORE
VICTORIA PARK
118 WELLESLEY ST WEST PH 308 8319

These days quality beats quantity hands down in the Land of Wine and Honey

italy



FONTANAFREDDA



FONTANAFREDDA

In this royal tale, Fontanafredda was purchased by the first King of Italy, Vittorio Emanuele II, as a hunting retreat. On his death it was left to his first born, Count Emanuele Alberto di Mirafiori who, it seemed, was more interested in drinking wine than making it. In a story that still resonates strongly today, such profligacy could only have one outcome, and the party-loving Count's bankers became winemakers.

But surely bankers are happier with a calculator than a wine press; widely regarded as one of the region's great estates, the 250-acre property at Serralunga produced some good wines, but seldom lived up to its potential until 2008, when Oscar Farinetti and Luca Baffiso purchased a large part of the estate. Born and bred in nearby Alba, Oscar has already taken Fontanafredda forward in leaps and bounds, and the future looks highly promising for this distinguished domain.

Piedmont

A glowing culinary star in the Italian firmament, Piedmont is home to some of Italy's most interesting and long-lived wines. Situated in Italy's north-west and surrounded on three sides by the Alps, its capital Turin is wrapped in a mantle of majestic mountains. A treasure trove of varying delights, it is home to Barolo, Barbaresco, truffles, hazelnuts and the Fiat car. The predominant red grapes are the indigenous varieties, Nebbiolo, Barbera and Dolcetto, the whites, Arneis and Moscato. A few of the international varieties – Cabernet, Merlot, Chardonnay – are permitted here. Perhaps more than in any other part of Italy, the wines are distinctly regional and oozing flair.



Fontanafredda PRADALUPO ROERO Arneis DOCG 2010

was \$37.90 now **\$28.99** 62641

CASE OF 6 **\$28.49 A BOTTLE**

Largely a new kid on the New Zealand block, the highly perfumed Arneis, or 'little rascal' is the most significant of Piedmont's white indigenous varieties. The Roero terroir loves its little rascal, and there the grape flourishes to produce highly stylish wines. The Pradalupe is true to the Arneis variety, with crisp mineral notes, a basketful of fruit tinged with spice, a slight hint of honey and a long, lingering finish.

Fontanafredda Asti DOCG NV

was \$37.90 now **\$24.99** 62610

CASE OF 6 **\$24.49 A BOTTLE**

'Drink as the locals do' is surely a safe and sound bit of advice. This, then, has to be good; after all, over a quarter of all Asti sold in Italy is this very wine. Reassuringly low in alcohol at 7%, it delivers up exactly what you'd expect, a burst of floral notes and a honeyed palate, frizzante and delicate enough for late afternoon autumn sun.



Fontanafredda Barolo DOCG 2007

was \$79.90 now **\$59.99** 62704

CASE OF 6 **\$59.49 A BOTTLE**

Made from Piedmont's star performer, Nebbiolo, collected from five different sites within the scenically resounding Langhe region. The perfect wine to launch your exploration of Barolo, with its perfumed nose, generous fruit, taut chewy tannins and wonderful length.



FONTANAFREDDA

62643 LANGHE NEBBIOLO DOC 2009

was \$47.90 now **\$34.99**

62656 SERRALUNGA D'ALBA BAROLO DOCG 2007 was \$89.90 now **\$67.99**

FONTANAFREDDA

62709 MONCUCCO MOSCATO D'ASTI 2009 500ML was \$37.90 now **\$24.99**

GAGLIARDO

While the name Gagliardo is somewhat new to Barolo's terrain, the estate itself has been around for many years, trading under the moniker of its founder, Paolo Colla. Gianni Gagliardo married into Paolo's family in the 1970s and by the mid-80s had altered the name to his own, signifying a change in guard and in style.

The Gagliardo winery is located in the picturesque area of La Morra, at the foot of the mountain that the village of La Morra sits atop. The area itself produces 31% of the total Barolo made, the sub-region's style delicate, perfumed and quite subtle. It is also home to the highly regarded single vineyard site of La Serra.



Gagliardo SAN PONZIO Nebbiolo d'Alba DOC 2007

was \$69.90 now **\$49.99** 62755

CASE OF 6 \$49.49 A BOTTLE

Nebbiolo is the great grape variety of Barolo, and here it is grown on a single vineyard site, San Ponzio, in the region of Roero. As such, it can't be called Barolo, so goes under the classification of Nebbiolo d'Alba. It is a bold, brash style with great fruit and a deceptive sweetness, all bound together with seductive poise. A glittering Piedmontese gem.

Gagliardo Barolo DOCG 2006

was \$86.00 now **\$64.99** 62758

CASE OF 6 \$64.49 A BOTTLE

The first release of a new offering from Gagliardo; the fruit is predominantly from the La Morra region, fragrantly perfumed and easy to understand – exactly what Gianni's eldest son, Stefano, believes this Barolo should be. Delicate and fine, with the tannins neatly folded and packed as luggage for life's journey.



62756 **GAGLIARDO BATIE' NEBBIOLO DOC 2007** was \$79.90 now **\$64.99**

GIANNI GAGLIARDO AND HIS SONS



MARCHESI DI GRÉSY



ALBERTO DI GRÉSY

MARCHESI DI GRÉSY

Known officially as 'Tenute Cisa Asinari dei Marchesi di Grésy' and around here, a little more pragmatically, as just plain 'di Grésy' this estate has been in the DG family since 1797. After a somewhat lengthy period as suppliers of top-quality fruit to other producers, Alberto di Grésy (raised apparently with 'no television and a lot of praying') stiffened his resolve, and in 1973 upped the ante, producing the first inhouse di Grésy wines and transforming the family business into a world-class enterprise.

The aristocratic and affable Alberto and his team vinefy from the company's 4 estates, Martinenga, Monte Aribaldo, La Serra and Monte Colombo. Considered to be the greatest of all the estates in Barbaresco, Martinenga is home to the single vineyards, Camp Gros and Gaiun, nestled between them a 6.49ha block that is the source of an impressive traditional Barbaresco labelled Martinenga.



Marchesi di Grésy Barbera d'Asti DOCG 2009

was \$39.90 now **\$29.99** 62500

CASE OF 6 \$29.49 A BOTTLE

Barbera is the second most-planted variety in Italy (Sangiovese being the first). This fruit was grown in the Commune of Cassine and aged for 12 months in a combination of French and Slavonian oak. Instantly appealing, the vibrant cherry fruit dances a conga-line out of the glass, with the smiling, elegant palate in tow. It is rather superb right now, but will happily catch its breath in your cellar for 7-8 years.

Marchesi di Grésy VILLA MARTIS LANGHE DOC 2007

rrp \$49.90 now **\$37.99** 62521

CASE OF 6 \$37.49 A BOTTLE

Villa Martis is named for the villa that houses the di Grésy tasting room. A careful blend of 60% Barbera and 40% Nebbiolo aged in old, large casks, it's rich and attractive (something we all aspire to) with good acidity. Pairs perfectly with young cheese.



MARCHESI DI GRÉSY

62501 NEBBIOLO 2010 rrp \$49.90 now **\$37.99**
62502 MONTE COLOMBO BARBERA D'ASTI 2007 was \$69.90 now **\$49.99**
62518 MARTINENGA BARBARESCO 2008 was \$125.00 now **\$89.99**

veneto

One of Italy's foremost wine regions, Veneto is located in the north-east, the area home to the glorious sinking city of Venice and the romantic jewel that is Verona. Less than half of the wine produced in Veneto is able to be labelled with the Italian quality mark of DOC, with large quantities of IGT or table wine produced here, making it an important region for quantity. Veneto is home to the red Valpolicella, Bardolino and Amarone, as well as the white Soave. Here, you will also find the over-delivering sparkling Prosecco wines, made in Conegliano-Valdobbiadene, that are causing the rest of the world to sit up and take note.



CARLO PASQUA

PASQUA

You feel like you've entered the world of the Sopranos when you first arrive to visit with the Pasqua family, negotiating yourself past the attractive attendants holding the front line, before being guided into a room to await the arrival of the by now potentially intimidating Carlo Pasqua.

It seems we did okay; we're not dancing with the fishes, and it may even be that the urbane and debonair Carlo liked us, as we were invited out for a meal. Pasqua dates back to 1925 and is currently headed up by the three suavely named Pasqua brothers, Carlo, Umberto and Giorgio. From entry level through to top-end, they produce an extensive range of traditional Venetian wines as well as ranges from Apulia and Sicily.

Pasqua RIPASSO Valpolicella Superiore DOC 2009

was \$32.50 now **\$24.99** 66092

CASE OF 6 **\$24.49 A BOTTLE**

So what exactly is this? Valpolicella is a DOC wine from Veneto, produced mainly from the red variety Corvina, while 'Ripasso' means repressed; to achieve it, the dried and raisened skins left over from making Amarone are added to the wine for an extended period of contact, adding extra weight and complexity to the finished product. The result: a rich, full bodied wine that tastes just like a baby Amarone.



PASQUA

66091 PASSIMENTO VENETO IGT 2009 was \$24.50 now **\$18.99**
66090 AMARONE DELLA VALPOLICELLA DOC 2008 was \$64.50 now **\$47.99**



PASQUA'S APPASSIMENTO DRYING PROCESS



Pasqua Soave Classico DOC 2010

was \$18.90 now **\$13.99** 66096

CASE OF 6 **\$13.49 A BOTTLE**

Soave is one of the most important of the Italian white wines, and is generally made from the native variety Garganega, which for this expression has been blended with 20% Trebbiano di Soave. Crisply fresh, it works a treat with seafood, as well as the Italian classic, antipasto (meaning 'before the meal' and the traditional way to start an Italian feast).

Pasqua Pinot Grigio Garganega 2010

was \$18.90 now **\$13.99** 60511

CASE OF 6 **\$13.49 A BOTTLE**

A bright and intriguing blend of 60% Pinot Grigio and 40% Garganega, with the Pinot Grigio fruit contributing pear and nashi to the glass, while Soave's top-performing grape provides the acidity and a crisp finish.



62492 PASQUA V VALPOLICELLA DOC 2010 was \$19.90 now **\$13.99**



Pasqua LE COLLEZIONI Montepulciano d'Abruzzo DOC 2010

was \$14.90 now **\$10.99** 62496

CASE OF 6 **\$10.49 A BOTTLE**

The grape is Montepulciano, and this is not to be confused with the 'Vino Nobile di Montepulciano' that comes out of Tuscany. With piercingly fresh fruit flavours lounging amongst a great structure, it's rich and juicy, plummy and suitably well priced.

66093 PASQUA LE COLLEZIONI MERLOT 2010 was \$14.90 now **\$10.99**

SANTA MARGHERITA

Without wishing to go all Zen on you, Santa Margherita is both a winery and a collection of wineries. Santa Margherita The Winery straddles the regions of Veneto and Trentino-Alto Adige. Originally forged back in 1935, it is the flagship of a select group, known as Santa Margherita Gruppo Vinicolo, that encompasses Lombardia's illustrious Ca'del Bosco Winery and Sicilia's Terreliaide. Santa Margherita are well known for their innovation, and led the way forward in 1961 when they applied traditional white winemaking techniques to Pinot Grigio fruit, grown in Trentino-Alto Adige, creating the fresh, crisp style of Grigio we know and love today.



Santa Margherita

VALDADIGE Pinot Grigio DOC 2010

was \$28.90 now **\$21.99** 62547

CASE OF 12 **\$21.49 A BOTTLE**

A crisp, dry white with Grigio's characteristic light hues, this is dazzlingly clean, with intense aromas of ripe (Golden) delicious apples. Very personable, very versatile; in accompaniment to a wide variety of foods or flying solo, it's a delight to imbibe.

ITALIAN Sparklers

Italian sparkling wine has suffered somewhat over the years, with various inferior incarnations of Asti and Lambrusco exported injudiciously out into the world. Lift the lid on the barrel a little, however, and you'll uncover a top-quality sparkling wine industry with a pedigree that's making the big names around the world sit up and take notice.

Produced largely in the north, Prosecco is the current superstar of Italian sparkling wine, and in 2009 it was awarded DOCG status, that all-important 'G' on the end adding a rock-solid guarantee to the quality of the wine. Standing proudly alongside, we have exciting bubbles from Bologna and sparklers fashioned from the traditional Gallic varieties. Change, it seems, is very much afoot.

Tosti

Moscato D'Asti DOCG NV

was \$18.90 now **\$14.99** 62810

CASE OF 6 **\$14.49 A BOTTLE**

Beginning its dance through life in Piedmont back in 1820, Tosti is currently run by the seventh generation of the family, with all the finesse and focus that brings to the tavola. Made from the Moscato variety to be found near Asti, this carries the impressive DOCG status, a sweet frizzante wine boasting gorgeous fruit and poised acidity, all with a mere 7.5% alcohol. Make no mistake, this is the real deal.



Santa Margherita VALDOBBIADENE Prosecco Superiore DOCG NV

was \$28.90 now **\$22.99** 62538

CASE OF 6 **\$22.49 A BOTTLE**

The grape variety used in Prosecco is Glera, and for this wee gem it is plucked from the north-east's cool Valdobbiadene region, located in the hills around the Venetian towns of Conegliano and Valdobbiadene. Delicately aromatic and utterly charming, SM's DOCG exudes an elegant mineral edge, is dry in style and makes an excellent aperitif. Not to be confused with Santa Margherita's DOC 'extra dry' Prosecco that is the owner of enough confusion for the both of them, being in reality off-dry, which is another thing altogether.



62534 **SANTA MARGHERITA PROSECCO DOC NV** was \$23.90 now **\$17.99**



CA' DEL BOSCO



CA' DEL BOSCO

The Franciacorta DOCG is in the province of Brescia, Lombardy, and Ca' del Bosco is Franciacorta's leading practitioner of the vinous arts, thanks to the innovative Maurizio Zanella, who rigorously pursues his dream of creating a sparkling wine to surpass any other on the planet. Indeed, he may well have succeeded.

When your byline is 'where Wine becomes Art' and the vines of Franciacorta are described as 'the love of Maurizio Zanella's life' you get the feeling that a quest is underway to make One Wine to rule them all.

Drawing a line beneath that bold statement, Italy is the globe's fourth largest market for champagne, and in 2009, sales of Ca' del Bosco within the country exceeded those of both Veuve Clicquot and Moët & Chandon.

Ca' del Bosco

CUVÉE PRESTIGE Brut NV

was \$64.90 now **\$44.99** 62554

CASE OF 6 **\$44.49 A BOTTLE**

If you were served this blind in a champagne tasting, you'd be hard pressed to pick it out from the rest of the distinguished line up. Crafted from 75% Chardonnay, 15% Pinot Nero and 10% Pinot Bianco, Ca' del Bosco's prestige cuvée is reminiscent of a blanc de blancs champagne; the finish is dry, the wine incredibly smart.



TUSCANY

Ahh, Tuscany: epicentre of the Renaissance and the flashpoint for so much cultural and artistic brilliance, overflowing with names to light up the imagination... anyway, along with Piedmont, Tuscany has the highest percentage of top-tier DOCG wines in Italy, and is home to the scarlet giants Chianti, Brunello di Montalcino and Vino Nobile di Montepulciano. It is here that the old meets the new head-on; the area has not been without controversy over the years, with many a winemaker throwing the Italian rule book out of their architecturally-pleasing window in order to make top-class wines from international grape varieties in exactly the manner they choose, in the process giving rise to the so-called Super Tuscans.



CECCHI

VAL DELLE ROSE

The Val delle Rose family estate is located at Poggio la Mozza in southern Tuscany's Maremma area, a beautiful coastal region that is home to great wines like Sassicaia and Ornellaia. The southern part of Tuscany is dramatically different to the north, remaining relatively free of tourists and still somewhat unspoilt.

When the Cecchi family first invested in Maremma in 1996, they started with a mere 25ha of poorly maintained vineyards, which they have assiduously replanted and replenished, adding on new vineyards to finally cover an impressive 90ha. Val delle Rose is the newest of their four properties, an on-site winery soon to be completed. From Maremma, the family produce Vermentino and Morellino di Scansano.

Val delle Rose LITORALE Vermentino 2010

was \$29.90 now **\$19.99** 62770

CASE OF 6 **\$19.49 A BOTTLE**

Born and raised in the warm coastal climes of Maremma, this is 85% Vermentino fruit with a 15% boost of Sauvignon Blanc. Like some pleasure-seeking beach fanatic, Vermentino loves the heat, but needs a little sea breeze to keep the burn down and everything in check. Aged in wood for nine months, this is soft, full and actually rather wonderful. Try it with fish, risotto or, even better, a bit of both.



CECCHI

CECCHI

At the heart of this distinguished winery is the Cecchi family, who have been involving themselves with things vinous since 1893, when ancestor Luigi first took a job as a wine taster. In the following century, the regally-named Cesare Cecchi had the vision to expand the activities and, as the saying goes, the rest is history.

Today, the family-run company is headed up by Cesare and Andrea; not ones to stand still, they currently own a total of 300ha spread across four different areas in central Italy, with their home-base nestled in among the Chianti vines in the heart of Tuscany. Special care is taken at Cecchi to protect the land and preserve the characters of the vineyards, a quality that shines through in all the wines they make.

Cecchi

Vino Nobile di Montepulciano DOCG 2008

was \$36.90 now **\$27.99** 62392

CASE OF 6 **\$27.49 A BOTTLE**

Those of you who have followed this wine for a number of years will note that the 2008 model is in a completely different style to the 2007; where the 2007 was leaner and more tightly structured, the 2008 is richer, rounder and more immediately approachable. Made largely from Sangiovese aged in oak for two years and rested in bottle for a minimum of three months, it's supple, balanced and beautifully put together.



Cecchi

Vernaccia di San Gimignano DOCG 2010

was \$21.90 now **\$16.99** 62303

CASE OF 6 **\$16.49 A BOTTLE**

San Gimignano is one of those picturesque Tuscan villages that you see on postcards, and this Vernaccia comes from vineyards located around the base of the pretty little hill the village stands on. With just the right balance of crisp, clean fruit and acidity, it is superb with both fish and chicken dishes.



CECCHI

62391	ORVIETO CLASSICO DOC 2010	was \$18.90 now \$14.99
62302	CHIANTI CLASSICO DOCG 2009	was \$28.90 now \$21.99
62390	RISERVA DI FAMIGLIA CHIANTI CLASSICO 2008	was \$44.90 now \$34.99

VILLA CERNA

As so often when it comes to Italy, a profound sense of history seeps out of the wooden barrels and into your glass, with Villa Cerna first appearing on parchment on the 4th of February, 1001. It resides 250m above sea level, where the terroir has lovingly nurtured the Sangiovese vines for centuries.

In the early 1960s, Luigi Cecchi purchased Villa Cerna, restoring the villa and constructing a winery and cellar at the base of the hill to house Cecchi's HQ. The vineyards around the tree-studded rise that Villa Cerna sits upon are the oldest to be found in all the Cecchi properties.

Villa Cerna Chianti Classico DOCG 2009

was \$36.90 now **\$24.99** 62765

CASE OF 6 **\$24.49 A BOTTLE**

As in many parts of Europe, the rather heated 2009 vintage swelteringly secreted some very rich and ripe wines. This is derived from Sangiovese fruit with a dash of Colorino blended in, straight from the beating heart of the Chianti region. Aged in oak for 16 months, it's all about lifted cherry, round and forward, with a magician's flourish of smoke and toast to rein it all in, leaving a deftly balanced blushing beauty standing in the spotlight.



VILLA CERNA
62766 RISERVA CHIANTI CLASSICO DOCG 2007 was \$49.90 now **\$34.99**

Montalcino

120km south of Florence and tucked away in the warmest part of Tuscany is the town of Montalcino, perched atop yet another Italian hill, with stunning views of shining olive trees, vineyards and villages. It is home to the historic wine Brunello di Montalcino, which is said to have almost singlehandedly rescued the area from the bonds of economic decline. Sangiovese's greatest expression came about through the pioneering work of the Biondi-Santi family, who named the clone they'd discovered with the unique properties, 'Sangiovese Grosso.' Also referred to as the Brunello clone, it was only officially recognised and granted DOCG status in 1980.

MONTALCINO



BIONDI-SANTI

The Biondi-Santi family go way back, and are the original champions of Brunello, not the DC character from Arak, Son of Thunder, but the Sangiovese clone isolated in the 1800s by local farmer Clemente Santi that evolved into one of Italy's rarest and most expensive wines, Brunello di Montalcino.

Not ones to rush into things, the Biondi-Santis had by the end of WWII released only four vintages (hence the rarity perhaps) in 1888, 1891, 1925 and 1945. These days the residing patriarch is Franco Biondi-Santi, described intriguingly by his grand-daughter Clio as being 'a hard man, but he has a good heart.' Franco's son, Jacobo, split away – after some sort of father-son encounter seemingly worthy of an Italian opera – to forge his own destiny. He, too, appears below.



FRANCO BIONDI-SANTI

Biondi-Santi Brunello di Montalcino DOCG 2006

rrp \$245.00 now **\$196.00** 62815

One of Italy's most prestigious wines, the Brunello di Montalcino is made exclusively from the Sangiovese clone developed by Clemente and was first released in 1888 by his grandson, the visionary Ferruccio Biondi-Santi, who completely discarded the Tuscan winemaking manual to forge its magnificence. Using handpicked fruit off 10 to 25-year-old vines and aged for three years in Slavonian oak, this'll continue to develop for a staggering 20-40 years. Top of the line.



JACOPO Biondi Santi BRACCALE 2009

rrp \$46.00 now **\$36.99** 62836

CASE OF 6 **\$36.49 A BOTTLE**

Working out of Maremma, 5th-generation Jacopo takes his family's profound traditions and runs with them, blending the original Brunello clone developed by his ancestor with the smooth rotundity of Merlot to produce this rich and fruity red.



JACOPO Biondi Santi SASSOALLORO 2008

rrp \$69.00 now **\$54.99** 62839

CASE OF 6 **\$54.49 A BOTTLE**

Sangiovese Grosso fruit with 14 months of barrel life under its elegant, velvety belt. Violets on the nose, gentle tannins and a long, languid finish are the order of the day with this, the JBS estate's flagship wine. Drinking well, but you patient ones who cellar it will be rewarded.



Emilia-Romagna

Bordered by the Po River in the North and the Apennines in the south, Emilia-Romagna is a cornucopia of mouthwatering delights; in Modena you'll find the world's best vinegar, the ham of Parma, and the region is also home to Parmigiano-Reggiano, Ferrari, Maserati and Armani. While not in possession of a similar horn of plenty when it comes to great wines, it does have one distinctive vinous treasure in the form of Lambrusco, to which there are many faces, including some high quality sparkling wines that are white, dry and quite superb; alas, these are not available in New Zealand just yet.



CHIARLI

CHIARLI

The longest-standing producer of the Italian style of wine known as Lambrusco, Chiarli was founded in 1860 by Cleto Chiarli and is still today family owned and run. The history of Lambrusco itself recedes somewhat further, with evidence that it was cultivated back beyond even the days of Rome and into Etruscan times.

No doubt its style has evolved somewhat over the centuries, and Chiarli currently produce an impressive array of types, from dry to sweet, red to white and much in between. Based in the heart of Modena, the company own seven estates, with six DOC in the Modena region and one in Colli. The top-selling Lambrusco in its home country, you'll also find Chiarli in 50 countries around the world, including right here at Glengarry.

Chiarli 1860
Lambrusco dell'Emilia NV

was \$18.00 now **\$13.99** 64371

CASE OF 6 \$13.49 A BOTTLE

Lambrusco's most highly-rated expressions are its lightly sparkling red wines. As the Lambrusco grape has very high acidity, the wine is made with high residual sugar and low alcohol to balance it, the result a poised, slightly sweet red wine that is best served chilled. What to serve with it? Anything from its home; you might, for instance, try the Parma ham, or a good wedge of Parmigiano in between some fresh Italian bread.



ABRUZZO

ABRUZZO

Abruzzo is located on Italy's eastern coast, just across from Rome, and is, today, one of the country's top wine producing regions. Inhabited since Neolithic times, Abruzzo has in the past been regarded as a poverty-stricken region producing inferior bulk wines, but this has all been turned on its head over the past 50 years. There is one top-tier DOCG here, Montepulciano d'Abruzzo Colline Teremane, and three DOC, including the famed Montepulciano d'Abruzzo, one of the most widely exported DOC-classed wines in the land. As ever in Italy, the relationship between food and wine is hugely important; A key ingredient in Abruzzo cooking is the peperoncino (sweet Italian pepper), its tangy tones a superb foil to the rich spiciness of the Montepulciano produced here.

ILLUMINATI

Illuminati was established in 1890 by Nicò Illuminati, who handed on his knowledge and passion for wine-making to his grandson Dino Illuminati, himself now a grandfather to yet another Nicò Illuminati. Not short of a little Latin vitality, Dino's enthusiasm for his wines bubbles over like some frothy prosecco, if you can move beyond the fact that he can't stop talking to us about New Zealand Sauvignon Blanc.

Dino's drive has taken Illuminati to great heights, and with 150 acres of the finest terrain in the whole region now in his Montepulciano-stained hands, he'll soon be needing a new medal cupboard, having been awarded numerous accolades (including Italian Winemaker of the Year) and acknowledged as one of Italy's finest vinous craftsmen.

Illuminati ILICO
Montepulciano d'Abruzzo DOC 2009

was \$24.90 now **\$18.99** 62803

CASE OF 6 \$18.49 A BOTTLE

Crafted from 100% Montepulciano fruit, the Ilico is a small but stately step up from the top-selling Illuminati Riparosso (which we also have instore). Possessing a bit more structure from having spent a little longer in oak, it's a plump and juicy young signorina with a smiling cherry face and a charmingly rustic nature. Our man Dino recommends sending it out into the world in the company of a big bowl of pasta.



ILLUMINATI

62800 RIPAROSSO MONTEPULCIANO DOC 2009 was \$21.90 now **\$16.99**
62806 ZANNA RISERVA MONTEPULCIANO DOCG 2007 was \$49.90 now **\$36.99**

Apulia

Apulia, located right in the middle of the heel of Italy's boot, is historically important as the place where the vine first arrived in Italy from Greece. But it is not just the past that makes this region significant; some of the country's largest volumes of wine, oil and rice are produced here. But while Apulia is known as a large volume producer, there are now DOCG here as well, along with an impressive 25 DOC zones, including the highly-regarded Castel del Monte and Salice Salento. The Castel del Monte DOC is one of the most exceptional growing areas in the region, and noted for its reds, whites and rosés.

RIVERA

Founded in 1950 by Sebastiano de Corato, whose family has deep agricultural roots in Apulia. The estate is run today by Sebastiano's son Carlo, and his son, Sebastiano, and together they've positioned it firmly on the world stage as a benchmark producer of Apulian wine.

Whilst the company's range is extensive, it was the potential of the DOC Castel del Monte that attracted Sebastiano to the area, and it forms the basis of the wines Rivera make today. They own 85 hectares of vineyards planted in the varieties native to Apulia, along with the canny introduction of international varieties like Chardonnay and Sauvignon Blanc. Here, old traditions mingle with the modern, the de Corato eyes fixed firmly on the future.



Rivera VIOLANTE

CASTEL DEL MONTE Nero di Troia DOC 2008

rrp \$25.99 now **\$18.99** 62826

CASE OF 6 **\$18.49 A BOTTLE**

Made from the native Nero di Troia grape grown in the DOC of Castel del Monte, this style was born out of a desire to make an approachable, drink-it-now style that wed di Troia's violet-scented complexity to a fresh and fruity friendliness. The use of 'micro oxygenation' (beloved phrase of the movie *Sideways*) assists in bringing the fruit to the front and developing a generous, forward palate.

62825 RIVERA RUPICOLO DOC 2009

rrp \$19.99 now **\$14.99**

62827 RIVERA TRIUSCO PRIMITIVO IGT 2009

rrp \$34.99 now **\$24.99**

62828 RIVERA IL FALCONE RISERVA DOC 2006

rrp \$39.99 now **\$29.99**



RIVERA



SICILIA

Sicilia

Humming with the ghosts of the multitudes who've sought to rule it over the centuries, Sicily is the largest island in the Mediterranean. Though some cynics might point out its cartographic resemblance to a target for the Latin boot, Sicily actually boasts the greatest number of wineries of any Italian region. Top Dog on the island is the fortified DOC wine, Marsala; so brilliant for cooking, it adds a distinct character to stews, its top-end solera releases superb when served with a hard cheese like Pecorino. While there are some impressive DOC wines here, there is also great value being offered by top quality producers making very good IGT wines from native varieties.

TERRELÍADE

Part of the Santa Margherita empire, Terrelíade is located in a sun-drenched valley replete with almond and olive trees and a jealousy-inducing landscape. The vineyards extend over 285 hectares and contain a high portion of clay, along with a dash or two of limestone.

Crafted from native varieties, the Terrelíade range pays tribute to Sicilian tradition, with 'Timpa Giadda' translating as Yellow Stone and 'Nirà' echoing the Greek 'Oneiros' or Dream. The wines of Terrelíade are IGT quality, and with the resources of the Santa Margherita group behind them, they pay a huge quality dividend for a very paltry sum.



Terrelíade TIMPA GIADDA

SICILIA Grillo IGT 2010

rrp \$28.00 now **\$18.99** 62845

CASE OF 6 **\$18.49 A BOTTLE**

Grillo is a native variety with a Sicilian capful of personality and presence. There's a whole heap going on, with fruit, spice, florals and mineral notes bound seamlessly together into an elegant whole. Terrelíade themselves recommend drinking it in a medium-sized, tulip-shaped glass that narrows towards the rim (we have just the thing: our Riedel Vinum Burgundy glass). A remarkably full bodied wine, the ideal drinking window is 2-4 years.

62846 TERRELÍADE NIRÀ NERO D'AVOLA IGT 2009 rrp \$29.00 now **\$19.99**

ti point

THREE GENERATIONS
OF WOMEN WINEMAKERS

TI POINT

- 19911 MARLBOROUGH SAUVIGNON BLANC 2011
WAS \$22.90 NOW **\$14.99** CASE OF 12: \$14.49 A BOTTLE
- 19912 MARLBOROUGH PINOT GRIS 2011
WAS \$22.90 NOW **\$14.99** CASE OF 12: \$14.49 A BOTTLE
- 19918 HAWKES BAY CHARDONNAY 2011
WAS \$22.90 NOW **\$14.99** CASE OF 12: \$14.49 A BOTTLE
- 19902 TWO MATAKANA MERLOT CABERNET FRANC 2010
WAS \$22.90 NOW **\$14.99** CASE OF 12: \$14.49 A BOTTLE
- 19913 HAWKES BAY SYRAH 2011
WAS \$24.90 NOW **\$18.99** CASE OF 12: \$18.49 A BOTTLE



MOTHER'S DAY Champagne

SUNDAY 13TH MAY

Let's face it, a cheap 'n cheesy sub-\$10 bubbly from the local supermarket just doesn't cut it at a time like this, so lash out and show Mum how much you appreciate her. After all, she started you on the road to drinking top-shelf the day you were born; let her see how far you've come...

- 48118 PIPER CUVÉE BRUT NV
WAS \$74.90 **\$49.99**
- 46313 LANSON BLACK LABEL BRUT NV
WAS \$82.00 **\$59.99**
- 47211 MOËT & CHANDON BRUT IMPÉRIAL NV
WAS \$89.00 **\$59.99**

EXCELLENT syrah

FROM 2010

Raising more than a few eyebrows internationally (and in the process making our near neighbours a little sick with jealousy) has been NZ's remarkable recent track record with Syrah. Utterly unlike the Australian style, our wines borrow from the French prototype – ravishing scents and flavours, power without excessive weight; quite sublime in other words.

- | | | | |
|-------|-----------------------------------|-------------|----------------|
| 16155 | GEORGES ROAD BLOCK ONE SYRAH 2010 | WAS \$25.90 | \$21.99 |
| 10758 | GROWERS MARK STEWART SYRAH 2010 | WAS \$21.99 | \$18.99 |
| 11219 | CRAGGY RANGE BLOCK 14 SYRAH 2010 | WAS \$34.00 | \$25.99 |
| 18995 | TI POINT MATRIARCH SYRAH 2010 | WAS \$44.90 | \$39.99 |
| 10123 | VIEW EAST WAIHEKE SYRAH 2010 | WAS \$52.00 | \$44.99 |



Brilliant Bargains

BY THE BOTTLE OR BY THE CASE
WE HAVE THE MONTH'S BARGAIN BUYS

- 44977 **GUIGAL** CÔTES DU RHÔNE 2007
WAS \$28.00 NOW **\$19.99-SAVE 29%** CASE OF 12: \$19.49 A BOTTLE
- 12530 **HAWKSHEAD** CENTRAL OTAGO PINOT NOIR 2009
WAS \$38.90 NOW **\$26.99-SAVE 31%** CASE OF 12: \$26.49 A BOTTLE
- 20139 **NUGAN** THIRD GENERATION CABERNET 2011
WAS \$19.90 NOW **\$9.99-SAVE 50%** CASE OF 12: \$9.49 A BOTTLE
- 10753 **GROWERS MARK** SAUVIGNON BLANC 2009
WAS \$19.99 NOW **\$15.99-SAVE 20%** CASE OF 12: \$15.49 A BOTTLE



STAND-OUT ORGANIC WINES

An increasing number of boutique producers are embracing the organic principles of fruit purity and integrity, but the pace is necessarily slow, with vineyards having to be cleansed from prior exposure to pesticides, etc. The accreditation process is robust. We look forward to more and more wineries declaring their credentials; in the meantime, here are a few of the bright lights we've come across lately...

- | | | |
|-------------------------------------|-------------|----------------|
| 15305 URLAR SAUVIGNON BLANC 2011 | WAS \$24.90 | \$18.99 |
| 10466 ISABEL ESTATE CHARDONNAY 2008 | WAS \$23.90 | \$19.99 |
| 46500 JOSMEYER PINOT GRIS 2007 | WAS \$39.90 | \$24.99 |
| 14312 VYNFIELDS PINOT NOIR 2010 | WAS \$42.00 | \$34.99 |

INTRODUCING metis

WHERE HAWKES BAY SAVVY
MEETS FRENCH STYLE & RESTRAINT

Lured by the quality of our fruit, crack Sancerre and Pouilly-Fume winemaker Pascal Jolivet has joined forces with Trinity Hill's John Hancock to create the Metis Sauvignon Blanc. It's a fascinating meeting of minds, forming an intriguing Sauvignon Blanc master-class when tasted alongside the Trinity Hill Sauvignon and Jolivet's Sancerre. Cheers, or should one say santé?

- | | | |
|------------------------------------------------|-------------|--------------------|
| 19850 METIS 2011 | RRP \$32.99 | NOW \$24.99 |
| 40999 PASCAL JOLIVET SANCERRE 2010 | WAS \$42.90 | NOW \$32.99 |
| 19237 TRINITY HILL SAUVIGNON BLANC 2011 | WAS \$18.90 | NOW \$14.99 |



a taste of **France**

FRENCH WHITES TOP OF THE CLASS

France is indisputably the leading white wine producer in the world; no other country produces greater volumes, or has managed to create such a wealth of benchmark white styles. Whether sweet, dry or sparkling, they have served as the model for other aspiring wine producers, particularly those who've adopted the French varieties. The hall of fame includes Chardonnay from Chablis and Burgundy, Pinot Gris and Gewürztraminer from Alsace, Sauvignon Blanc and Chenin Blanc from the Loire Valley and Viognier from the Rhône.

With the exception of Alsace and some Vin du Pays, French white wines are not named by variety. Under the Appellation d'Origine regulations, wines must be named after a specific region, commune or vineyard, the reason being that the wines should be more than just an expression of the variety and reflect their unique place of origin and its traditions.



DOMAINE DE BELLENE'S NICOLAS POTEL



DOMAINE DE Bellene Savigny-les-Beaune 2009

was \$69.00 now **\$54.99** 42833

CASE OF 6 **\$54.49 A BOTTLE**

The wines of the Savigny-les Beaune appellation are among the best-priced white Burgundies in the whole region. Crafted from old vines by the inimitable Nicolas Potel, this is an elegantly styled, rich and smoky Chardonnay with a subtle minerality and a lush, textural mouthfeel that enhances the rich lemony characters.



DOMAINE Bourillon-Dorléans LE COULÉE D'ARGENT Vouvray Sec 2009

was \$36.00 now **\$24.99** 40977

CASE OF 12 **\$24.49 A BOTTLE**

This dryly styled Chenin Blanc was sourced from Vouvray's famed limestone soil beds, its spice laden bouquet of granny smith and tropical fruits dosed with a balancing measure of mineral. A rich, complex and delightful drop.

CHÂTEAU Reynon Sauvignon Blanc Bordeaux 2009

was \$36.00 now **\$24.99** 41139

CASE OF 12 **\$24.49 A BOTTLE**

A small portion of Semillon was blended with the Sauvignon to provide richness and complement the incisive gooseberry and green pepper characters that dominate the wine. Medium bodied and neatly balanced by lime and mineral notes.



DOMAINE Séguinot-Bordet Petit Chablis 2009

was \$32.00 now **\$24.99** 40466

CASE OF 12 **\$24.49 A BOTTLE**

A stylish pale green-gold Chardonnay with a vivacious bouquet of blossom and citrus, the refined palate distinguished by crisp apple flavours and fresh, tingling mineral notes.

DOMAINE Romanin TERROIR DE FUISSÉ Pouilly-Fuissé 2010

was \$35.00 now **\$24.99** 43732

CASE OF 12 **\$24.49 A BOTTLE**

A wine of subtle complexity, displaying lovely citrus-edged aromas of stonefruit and almond, the palate rich and lush, and showing good depth of fruit balanced by bright mineral notes. Deliciously long and fresh.



BURGUNDY

a taste of SPAIN

FINCA NUEVA

Finca Nueva, the bouncing baby conceived by the majestically-monikered Miguel Ángel de Gregorio, is based in the small hill town of Briones in the Rioja Alta region, and comes fitted out with all the latest vinous appliances. Back in 1995, Miguel along with his sister, the also superbly named Mercedes, established the prestigious Finca Allende winery, renowned the world over for its selection of terroir-driven wines.

That terroir-oriented approach to winemaking led Miguel to establish Finca Nueva, using the 20 hectares left over in his back pocket that didn't fit the specs for his Allende wines; whereas the Allende vineyards are planted on iron-rich clay soils and produce deep, concentrated wines ideal for long cellaring, the vineyard for Finca Nueva is sited on lime/chalk soils and enjoys an individual micro-climate that produces approachable, fruit driven styles. The Finca Nueva, 'new-age'-styled Rioja wines have great credentials, represent very good value and are fiercely food friendly.



BRIONES

Finca Nueva

RIOJA Tempranillo 2010

was \$24.90 now **\$18.99** 89814

CASE OF 6 **\$18.49 A BOTTLE**

Produced from old vines, this is a classy and well priced 100% Tempranillo, traditionally fermented and lighted oaked. It's ready to drink, fruit to the fore, beautifully poised and balanced, the ripe flavours enhanced by a silky-smooth mouthfeel and a lingering, flavoursome finish.



LA VENDIMIA



Palacios Remondo

RIOJA LA VENDIMIA 2010

was \$24.90 now **\$19.99** 88060

CASE OF 12 **\$19.49 A BOTTLE**

Made by master winemaker Avaro Palacios and one of our top-selling Spanish reds; it bursts out of the blocks with dark, vibrant berryfruit supported by hints of herb, all wrapped up in a satin-lined coat.

Mas de Bazán BODEGAS FOR

UTIEL-REQUENA Crianza Coupage 2007

was \$24.99 now **\$16.99** 81086

CASE OF 6 **\$16.49 A BOTTLE**

A nicely balanced, multi-layered and succulent red harking from just west of Valencia, blended from five different varieties, including the DO's native Bobal. Bounding with berry, plum, violet and spice.



Pagos de Aráiz

NAVARRA Tinto 2009

was \$24.90 now **\$14.99** 85083

CASE OF 6 **\$14.49 A BOTTLE**

A nifty Tempranillo, Cabernet, Graciano blend, richly dominated by cherry and berry aromas and flavours underscored by vanillin oak and a silky mouthfeel. It's good to go right now.

EMILIO MORO Cepa 21 HITO

RIBERA DEL DUERO 2009

was \$34.90 now **\$22.99** 87752

CASE OF 12 **\$22.49 A BOTTLE**

This aromatic and stylish red from the banks of the Duero offers spicy cherry-and-berry aromas around an elegant palate soaked in succulent fruit and held in focus by some edgy tannins. Great drinking.



88014 **SOLAR VIEJO** RIOJA COSECHA 2010

was \$20.00 now **\$16.99**

a taste of

Australia

REDISCOVER THE WINES OF THE LUCKY COUNTRY WITH OUR PICK OF THE BEST AUSSIES ON OFFER



TAYLORS CLARE VALLEY COLOSSUS

One of Australia's most highly regarded wineries, Taylors reside comfortably in South Australia's Clare Valley, where the family vineyard was established back in 1969, inspired by the potential of an area they refer to as 'the Promised Land'. Today, with a hefty 750 hectares under vine, the Taylors wine ranges – Promised Land, Eighty Acres, Taylors Estate, Jaraman and St Andrews – are exported across the world to general acclaim.

Three generations on, the Taylor family are viewed as pioneers for their development of the Clare Valley region, their part in the industry's transition to the screwcap and for their environmental focus through their Eighty Acres selection, the world's first 100% carbon neutral range of wines, a practice the Taylors have embraced wholeheartedly and intend to expand upon over time.



TAYLORS

Taylors JARAMAN Cabernet Sauvignon 2009

was \$33.90 now **\$29.99** 28081

CASE OF 6 **\$29.49 A BOTTLE**

A stunningly smart expression from the whizz-kids in the Taylors playground. Regally purple around the edges, with an aromatic bouquet of cassis, blackcurrant, wild herb and spicy oak. The warm, embracing palate enfolds you in its abundant fruit flavours, all wrapped up in a smooth and silky cloak of French oak and fine tannins. Extremely smart.



De Bortoli DB FAMILY SELECTION Merlot 2009

was \$19.90 now **\$9.99** 20922

CASE OF 12 **\$9.49 A BOTTLE**

A generously flavoured, spice-accented, plum-infused Merlot that delivers well above its price point. Ready to be enjoyed right now, with a nice savoury character, hints of toasty oak, a firm tannin structure and a satisfyingly long finish.

Jamiesons Run LIMESTONE COAST Shiraz 2009

was \$20.90 now **\$11.99** 23671

CASE OF 6 **\$11.49 A BOTTLE**

Spice and vanillin notes support the ripe berry aromas. The concentrated fruit flavours build deliciously through the mid-palate and are complemented by an elegant mouthfeel and a long, lingering finish. Sensational price.



Mojo BAROSSA VALLEY Shiraz 2011

was \$21.90 now **\$15.99** 25602

CASE OF 12 **\$15.49 A BOTTLE**

A classic Barossa Valley Shiraz with a rush of plum aromas backed by pepper and vanillin notes. The palate is packed with berry and black cherry, hints of chocolate and integrated spicy oak, wound around supple tannins.

Wolf Blass GOLD LABEL ADELAIDE HILLS Shiraz Viognier 2009

was \$28.90 now **\$19.99** 28901

CASE OF 6 **\$19.49 A BOTTLE**

From the Wolf, a fragrant blend with fresh, vibrant berryfruit and spice aromas embellished by floral notes from the Viognier. The ripe fruit flavours are enhanced by spicy notes and complemented by a smooth, textural mouthfeel.



Rosemount DISTRICT RELEASE McLAREN VALE Traditional 2010

was \$42.90 now **\$22.99** 26528

CASE OF 6 **\$22.49 A BOTTLE**

Uses the traditional Bordeaux varieties and comes up with blueberry and mocha aromas supported by hints of cedar and eucalyptus. The palate has a juicy, vibrant character enhanced by supple tannins, an elegant mouthfeel and a lingering aftertaste.

The GLENGARRY TOP 10

EACH MONTH, FROM THE HUNDREDS OF WINES SUBMITTED TO US, THE GLENGARRY TASTING PANEL SELECTS OUR TOP TEN WINES

1 Folding Hill CENTRAL OTAGO Pinot Noir 2009

was \$42.00 now **\$35.99** 16150

CASE OF 12 \$35.49 A BOTTLE

A much-awarded Central Pinot (including gold at the Air NZs) with inviting black cherry and plum aromas supported by mushroom notes. Well structured and nicely concentrated with supple tannins.



2 Laroche DE LA CHEVALIÈRE SOUTH OF FRANCE Merlot 2010

was \$21.90 now **\$16.99** 48567

CASE OF 6 \$16.49 A BOTTLE

A great value French Merlot offering ripe blueberry, plum and spicy oak on the nose and palate. Its very approachable nature is enhanced by a svelte texture, mellow tannins and a lovely mouthfilling fruitiness.



3 Akarua CENTRAL OTAGO Riesling 2011

was \$26.90 now **\$19.99** 10230

CASE OF 6 \$19.49 A BOTTLE

An off-dry Riesling with an appealing bouquet of white peach supported by hints of lime. The palate is beautifully poised, the ripe fruit flavours balanced by a refreshing squeeze of citrus.



4 The 3rd Man DARNLEY CORNER WAIPARA Sauvignon Blanc 2011

was \$27.90 now **\$21.99** 15733

CASE OF 12 \$21.49 A BOTTLE

From the meticulously maintained Darnley Corner vineyard in Waipara's heart. Gooseberry, apple and citrus aromas and flavours are enhanced by some additional complexity provided by a touch of oak.



5 Matua Valley SINGLE VINEYARD DARTMOOR Chardonnay 2009

was \$54.90 now **\$39.99** 14008

CASE OF 6 \$39.49 A BOTTLE

Off 25-year-old vines, this single vineyard Bay wine exudes aromas of stonefruit and citrus supported by subtle oak. Mouthfilling peachy flavours are complemented by mealy characters and a crisp finish.



6 Brightwater Gravels NELSON Pinot Gris 2010

was \$21.90 now **\$19.99** 16145

CASE OF 12 \$19.49 A BOTTLE

Off-dry Nelson PG displaying classic varietal aromas of Asian pear combined with quince and citrus. The elegant, softly textured palate has well defined fruit balanced by a fresh, lingering aftertaste

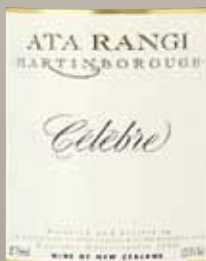


7 Ata Rangi CÉLÈBRE Syrah Merlot Cabernet 2009

was \$40.00 now **\$32.99** 10565

CASE OF 12 \$32.49 A BOTTLE

This rich blend of Syrah and the Bordeaux classics displays smooth and generous flavours of spicy blackcurrant and boysenberry enriched by earthy nuances, held in focus by a core of ripe tannins.



8 Montes LIMITED SELECTION CHILEAN Carménère 2009

was \$21.90 now **\$18.99** 90523

CASE OF 12 \$18.49 A BOTTLE

A concentrated and powerful, deeply flavoured red overflowing with blackberry, blueberry and mocha notes supported by spicy oak, supple tannins and a lingering finish. Chilean finesse, great value.

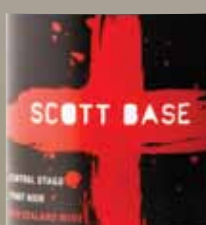


9 Scott Base CENTRAL OTAGO Pinot Noir 2010

was \$34.00 now **\$29.99** 17337

CASE OF 6 \$29.49 A BOTTLE

A single vineyard Pinot from Allan Scott's Cromwell estate. Matured in French oak barriques, with classic varietal black cherry characters enhanced by spicy notes and a silky mouthfeel.



10 Isabel Estate MARLBOROUGH Sauvignon Blanc 2011

was \$23.90 now **\$18.99** 10436

CASE OF 12 \$18.49 A BOTTLE

An elegant, vibrant wine displaying ripe gooseberry and passionfruit aromas embellished by herbaceous notes. The palate has a fruity, almost juicy character that is balanced by the fresh, lime-accented finish.



Global Sparklers

THESE SPARKLING WINES FROM AROUND THE WORLD ALL DELIVER GREAT QUALITY AT A VERY AFFORDABLE PRICE



54525	HENKELL TROCKEN SPARKLING NV	WAS \$18.90	NOW \$13.99
88051	PERELADA BRUT RESERVA NV	WAS \$19.90	NOW \$14.99
85010	FREIXENET CORDON NEGRO BRUT NV	WAS \$20.50	NOW \$14.99
43010	SAINT-MEYLAND BRUT NV	WAS \$23.90	NOW \$16.99
13101	HUNTER'S MIRU MIRU BRUT NV	WAS \$29.90	NOW \$22.99
17421	ALLAN SCOTT BLANC DE BLANCS NV	WAS \$33.50	NOW \$24.99
17230	QUARTZ REEF BRUT NV	WAS \$35.90	NOW \$26.99
10118	AKARUA BRUT NV	WAS \$33.90	NOW \$29.99
12122	CLOUDY BAY PELORUS BRUT NV	WAS \$39.90	NOW \$29.99
12167	No.1 FAMILY ESTATE NUMBER 1 CUVÉE	WAS \$43.00	NOW \$29.99