



THE A-Z OF WINE+

WINELETTER 211 | SEPTEMBER 2015

HAWKES BAY'S PASK WINERY
GALBRAITH'S BREWS
KUMEU RIVER'S STUNNING TASTING
DE BORTOLI'S LA BOHEME RANGE
PASQUA CELEBRATES 90 YEARS
OUR SEPTEMBER TOP10



WWW.GLENGARRY.CO.NZ

GLENGARRY

SERVICES

delivery
national and international
gift packs
for all occasions
functions
we cater for it all
sale and return
by arrangement
glassware loan/hire
wine, beer, spirits, riedel
advice
on everything wine related
monthly offers
hot and exclusive!
fun and education
we're known for it; it's fun!
click & collect
it's so convenient; join us!

LOCATIONS

AUCKLAND

victoria park
118 wellesley st west
308 8346
herne bay
54 jervois rd
378 8555
ponsonby
139 ponsonby rd
378 8252
parnell
164 parnell rd
358 1333
khyber pass
409 khyber pass rd
529 2777
bassett rd
154 remuera rd
524 6666
remuera
400 remuera rd
523 1594
mt eden
250 dominion rd
623 0811
city
cnr wellesley st & mayoral dr
379 8416
takapuna
cnr hurstmere rd & killarney st
486 1770
devonport
cnr clarence st & wynyard st
445 2989
kingsland
420 new north rd
815 9207
westmere
164 garnet rd
360 4035
ellerslie
87 main highway
571 2567
grey lynn
16 williamson ave
360 0134

WELLINGTON

NEW THORNDON STORE
53 HUTT RD
473 1637

kelburn
85 upland rd
475 7849
courtenay place
paramount cinema building
27 courtenay place
385 9600

DIDA'S

dida's wine lounge & tapas
HERNE BAY
54 jervois rd 376 2813
dida's food store
HERNE BAY
54 jervois rd 361 6157



LEFT: GLENGARRY'S VICTORIOUS JERVOIS RD TEAM L-R: TOM, ROBBIE, NICK, SCOTT, GEORGIA
RIGHT: GLENGARRY'S EVEN MORE VICTORIOUS KELBURN TEAM L-R: ED, SAM, DOUGLAS

The Taste of Success

Standing still gets you nowhere (obvious, we know), and it is certainly not what has built Glengarry into the exemplary wine retailer it is today. Even if we do say so ourselves. Glengarry began its journey over 70 years ago, and the ensuing period has encompassed a lot of changes for us (roll with the punches, what doesn't kill you makes you stronger, etc. etc.). Anyway, we've obviously had quite a bit of time to fine-tune things, so it should come as no surprise to at least some of you that we somewhat overachieved at the recent Top Shop Awards, the ones that acknowledge excellence in retailing.

In the Top Shop Awards 2015, the finalists received the highest mystery shopping scores among their peers and excelled in all areas of retail, including instore display, customer service and sales skills. They were then assessed by a panel of judges who looked at their mystery shopping scores, as well as their innovation, growth, investment in their people, their business, technology and retail practices and, not least, their ability to think outside the box.

From an initial field of over 600 contenders, Glengarry rose amongst the cream to have four finalists in the Upper North Island section of the Top Shop Awards (Glengarry's Westmere, Jervois Rd, Khyber Pass and Victoria Park stores) and two in the Lower North Island (Glengarry Kelburn and Glengarry Courtenay Place). The end result? Glengarry's Jervois Rd store took out the award for the Best Food & Beverage category, while Glengarry Kelburn nailed two awards, – winner of both the Food & Beverage and the Multi Store OmniChannel categories – and Glengarry Victoria Park was Runner-up in both Food & Beverage and National Multi Store.

Are we pleased? Well, you can always do better, can't you. So yes, while we are elated to have all our hard work and dedication to our customers recognised at such a level, we're going to try our damndest to do even better for next time.

Cheers to that!

Jak Jakicevich

ROCKBURN CENTRAL OTAGO
ELEVEN BARRELS PINOT NOIR 2013 13487

\$89.00 CASE OF 6 \$87.00 A BOTTLE



Rockburn are A-listers when it comes to Central Otago Pinot Noir. This is their top-of-the-line offering, an elegant and scintillating wine sourced from their Gibbston Back Road Vineyard, with only the top eleven barrels selected. With no fining and no filtering, this is one for the cellar, a supremely aromatic surge of black cherries and violets, earthiness and understatement. Sensual, supple, savoury, superb.

Sales enquiries: freephone 0800 733 505 freefax 0800 106 162 email sales@glengarry.co.nz

PRODUCTION: GRAEME GASH, LIZ WHEADON, MICHAEL CHAPPORY, HELENA KARLBOMM, GERMAINE TANG



ORGANIC



BIODYNAMIC

PINOT GRIS
& RIESLING
STYLES



DRY



OFF-DRY



MEDIUM-SWEET



SWEET

CHARDONNAY
STYLES



OAK-LITE



DEEP & MEANINGFUL



PEACHES & CREAM



FAT CATS



DON'T DRINK
AND DRIVE

PRICES VALID UNTIL 4/10/2015 OR WHILE STOCKS LAST

PASK



PASK WINEMAKER, KATE RADBURND

It took Chris Pask to see the potential for viticulture in Hawkes Bay's initially unassuming but now most famous winemaking sub-region. In 1981 he planted the first vines in Gimblett Road and kicked off the now globally-lauded Gimblett Gravels wine district, acknowledged for producing this country's premier Claret-style reds, Syrahs and Chardonnays.

Combine that astuteness with some serious talent and you have an unstoppable combination: In 1991, Kate Radburnd joined Pask from Vidal, where she had enjoyed a stellar career for seven years. She became co-owner in 1993 and was appointed Managing Director in 1999. Kate has worked 30-plus vintages in Hawkes Bay and has become one of this country's most acclaimed winemakers. Within a highly impressive portfolio, the Pask Chardonnays are particularly noteworthy.



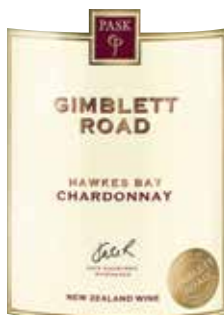
BUY ANY OF THESE PASK WINES AND WE'LL POP YOU INTO THE DRAW FOR A FABULOUS EXPENSES-PAID TRIP FOR TWO TO THE WINE & SWINE EVENT (PART OF HAWKES BAY'S POPULAR FOOD AND WINE CLASSIC SUMMER SERIES) ON SATURDAY NOVEMBER 7TH, A 'GOURMET PIG ON A SPIT' DINING EXPERIENCE MATCHED WITH A SELECTION OF PASK'S MOST CELEBRATED WINES AND HELD IN THE PASK VINEYARD IN THE HEART OF GIMBLETT GRAVELS. YOU'LL ALSO RECEIVE A TUTORED TASTING HOSTED BY KATE RADBURND. FOR DETAILS GO TO WWW.GLENGARRY.CO.NZ/WINESWINE

PASK DECLARATION SYRAH 2013

\$46.99 13855

CASE OF 6 \$44.99 A BOTTLE

Hawkes Bay is the spot in these parts to look for your Syrahs, and you'd be hard-pressed to find anyone there who does it better than the Pask crew, especially with their Declaration. The skill is apparent, with lovely floral fruit fragrances of pepper, blueberry and nutmeg and a palate with real presence showing hints of cassis, liquorice and spice wound around a core of supple tannins. Buy two and pop one in the cellar, is what we say.



PASK GIMBLETT ROAD CHARDONNAY 2012

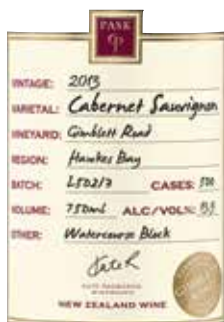
\$19.99 13136

Partially barrel fermented and lees aged, this has plenty of complexity, weight and texture. The nose offers succulent grapefruit aromas tinged with toasty notes, the poised palate throws in its citrus and grapefruit flavours, while nutty-mealy nuances bring up the rear.

PASK GIMBLETT ROAD CABERNET MERLOT MALBEC 2013

\$19.99 13175

A local take on a classic Bordeaux blend, this smart, five-star little red is the happy recipient of superbly ripened Hawkes Bay fruit and the tender attentions of the Pask winemaking team. Couldn't fail to please, really. Cherries, berries, plums, vanilla and spice, all lovingly concocted.



PASK WATERCOURSE BLOCK CABERNET SAUVIGNON 2013

\$26.99 12620

CASE OF 6 \$24.99 A BOTTLE

A small batch release using Cabernet harvested from Pask's Gimblett Road Watercourse block. Warm, concentrated and deeply hued, it shows aromas of black cherry and plum with cigar box nuances, and an impressively structured palate, the layers of ripe, pervasive, dark fruit flavours integrated with spicy oak and supple tannins.

PASK DECLARATION CHARDONNAY 2013

\$42.99 12711

CASE OF 6 \$39.99 A BOTTLE

Made by the impeccably talented Kate Radburnd, this is a wonderful Chardonnay with generous aromatics of lemon and nectarine augmented by hints of subtle oak and wet stone. The refined and structured palate shows elegant restraint, seamless and beautifully textural, with a gentle, lingering finish infused with nutmeg and spice.



- 11457 PASK WILD YEAST CHARDONNAY 2013 **\$22.99**
- 13869 KATE RADBURND VINE VELVET PINOT NOIR 2013 **\$15.99**
- 13899 KATE RADBURND BERRY BLUSH ROSÉ 2015 **\$15.99**



is for accessories

We all need accessories; y'know, nail polish that matches the paint finish on your car, that sort of thing. Here, though, we're talking about Koala's (they're Spanish!) fabulously stylish array of vinous knick-knacks. Brilliant for gifts.



- 97519 **KOALA**
ICE BUCKET VIOLET (BOTTLE NOT INCLUDED) **\$17.99**
- 97539 **KOALA DUO BASIC**
WINE COOLER + CORKSCREW **\$16.99**
- 97513 **KOALA DOUBLE LEVER SYSTEM**
HIGH TECH CORKSCREW **\$6.99**



is for bellene

Old name for the Burgundian wine town of Beaune, appropriated by French winemaking whiz Nicolas Potel (the name, not the town!). Our Nick makes astounding biodynamic Burgundy wines under his *Domaine de Bellene* banner.

DOMAINE DE BELLENE
NUITS-SAINT-GEORGES VIEILLES VIGNES 2010

42839 **\$69.00**

CASE OF 6 \$65.00 A BOTTLE

Already a fan of Burgundian maestro Nicolas Potel's entry-level offering and wondering if it can get any better? It certainly can, with his next step up the village level. From the village of Nuits-Saint-Georges, this vibrant, sensual Pinot is floral and fragrant with nice acidity. Delightfully substantial, sweet and creamy.



- 42811 **DOMAINE DE BELLENE** SAVIGNY-LES-BEAUNE
WHITE BURGUNDY 2010 **\$49.00** CASE OF 6: \$45.00/BOTTLE
- 42818 **DOMAINE DE BELLENE** SAVIGNY-LES-BEAUNE
LES HAUTS JARRONS PREMIER CRU 2010 **\$69.00**



is for chablis

The white chalk terroir that's one of the key components in Chablis' unique vinous identity is now protected by law. The delicious leanness of these Chardonnay-based wines is lauded by wine aficionados the world over.

DOMAINE LAROCHE
CHABLIS 2013



48479 **\$30.99**

No oak here, just pure essence of Chardonnay from pioneering screw cap producer Domaine Laroche. This is their village Chablis, where bright, lively fruit pairs up with piercing acidity to create a precise and definitive Chablisean expression, replete with mineral-infused notes of citrus and chalk.



- 40466 **DOMAINE SEGUINOT-BORDET**
PETIT CHABLIS 2014 **\$22.99** CASE OF 12: \$20.99/BOTTLE
- 40477 **DOMAINE SEGUINOT-BORDET**
CHABLIS 2014 **\$24.99** CASE OF 12: \$22.99/BOTTLE



is for dusky

Dusky. Makes us think of those magical moments just before the sun disappears over the hill. Guided by ace winemaker Simon McGeorge, *Dusky Sounds* produce fresh, fruit-driven vinos from their Waipara Valley stronghold.

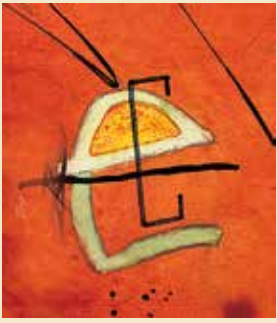
DUSKY SOUNDS
MERLOT

19361 **\$9.99**

An unassuming, easy-drinking, ruby red wine with a nose of plum and cherry, mocha, spice and a touch of mint. Naturally fined and lightly oaked, the palate of red fruit flavours is medium weighted with well structured tannins and a smooth finish. Good value.

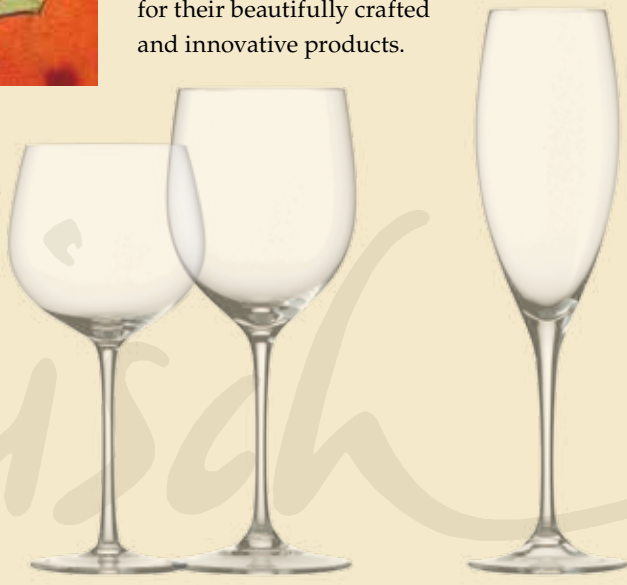


- 19360 **DUSKY SOUNDS**
WAIPARA VALLEY CHARDONNAY **\$9.99**
- 19364 **DUSKY SOUNDS**
MARLBOROUGH SAUVIGNON BLANC **\$9.99**

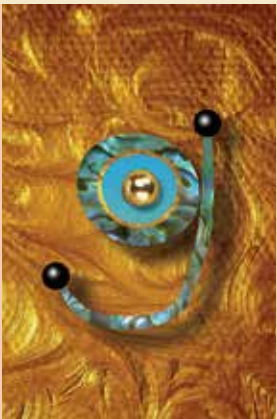


is for eisch

Eye-shh. That's how you say it. And what is it? It's seriously good glassware. The Eisch family have been tinkering with glass for over 300 years and are well known for their beautifully crafted and innovative products.



- 99673 **EISCH JEUNESSE**
GRAND BURGUNDY GLASS x1 **\$89.99**
- 99674 **EISCH JEUNESSE**
GRAND BORDEAUX GLASS x1 **\$89.99**
- 99675 **EISCH JEUNESSE**
CHAMPAGNE GLASS x1 **\$89.99**



is for gewürz

Gewürztraminer, for long. One of the aromatic white varieties, beloved of Alsatian winemakers and, just quietly, a host of others. The wines are invariably sweetish and flamboyantly fragrant. Think lychees. Think Asian cuisine.

LAWSON'S DRY HILLS MARLBOROUGH GEWÜRZTRAMINER 2014



13382 **\$19.99**

LDH have been creating award-garnering wines since the early 1990s via their small hands-on team. Their Gewürztraminer is beautifully executed, off-dry and resonating with luxuriant aromatics of lychee, orange blossom and rose petal. The palate is rich, round and succulent, with lovely weight and a lithe textural presence.



- 47029 **GISSELBRECHT ALSACE**
GEWÜRZTRAMINER 2013 **\$19.99** CASE OF 12: \$18.99/BOTTLE
- 10626 **ESKDALE HAWKES BAY**
GEWÜRZTRAMINER 2012 **\$19.99** CASE OF 12: \$18.99/BOTTLE



is for fat

As in Fat Cats, those larger-than-life, old-school Chardonnays that literally burst from the glass. Big and bold, with plenty of toasty oak, a smattering of butter-scotch and a climactic finish. What's not to love?

MAN O' WAR WAIHEKE VALHALLA CHARDONNAY 2014



12496 **\$34.99**

CASE OF 6 \$32.99 A BOTTLE

A heavenly, golden-hued offering that was blended exclusively from Man O' War's finest barrels of Chardonnay fruit. Distinctive stone-fruit aromas and flavours are embellished by tangerine nuances, with the mealy characters enhanced by bold oak. An exceptional wine, consummately Waiheke Island.



- 17585 **NGA WAKA HOME BLOCK**
MARTINBOROUGH CHARDONNAY 2014 **\$29.99**
- 13496 **MATAWHEREO CHURCH HOUSE**
GISBORNE BARREL FERMENATED CHARDONNAY 2013 **\$23.99**



is for hawkes bay

Hawkes Bay 2014, to be precise. Why 2014? Because 2014 was a standout vintage there, a wonderful follow-up to the stellar 2013 vintage, echoing the top 1989/1990 pairing in the Bay, or Bordeaux' superb double act of 2009/2010.

ESK VALLEY HAWKES BAY MERLOT CABERNET MALBEC 2014

12813 **\$16.99**

CASE OF 6 \$14.99 A BOTTLE

Hawkes Bay's historic Esk Valley winery is one of the oldest in the country, and Senior Winemaker Gordon Russell has been honing his craft there for a quarter of a century. Brilliantly priced for what's in the bottle, this red blend comes from the Bay's famed Gimblett Gravels. Ripe, succulent and generously flavoured.



- 15262 **ALPHA DOMUS THE PILOT**
HAWKES BAY CHARDONNAY 2014 **\$16.99** CASE OF 12: \$15.99/BOTTLE
- 11408 **BROOKFIELDS BACK BLOCK**
HAWKES BAY SYRAH 2014 **\$17.99** CASE OF 12: \$15.99/BOTTLE



is for ice

Ice wine. Not cheap, because it's difficult to make, but boy, is it good. The grapes are harvested at night (at 7°C) and pressed while frozen. Only produced in exceptional years when the weather conditions line up.

INNISKILLIN CANADA
SPARKLING ICEWINE 2006 **375ML**



36005

\$69.00

CASE OF 12 \$67.00 A BOTTLE

It's a risky business, this icewine: low yields mean small quantities, harvesting must be at night within a restrictive temperature window. This sparkling model is wonderfully refined, with an intense nose of honeyed nectarines and apricots, the delicate but lively effervescence dancing a tango with the sweet, refreshing fruit characters and balancing acidity.



36009 **INNISKILLIN**
ICEWINE CABERNET FRANC 2005 **375ML \$115.00**

14233 **TE MANIA KOHA**
ICEWINE 2013 **375ML \$22.90** CASE OF 12: \$20.90/BOTTLE



is for judge

Judge not, lest ye need a jury to sort things out. Fortunately, in this case we do have one. (We know, some of these links are a little tenuous, but what are you gonna do?) Members of the jury, meet Chard Farm...

CHARD FARM CENTRAL OTAGO
JUDGE & JURY CHARDONNAY 2012



11401

\$38.99

CASE OF 12 \$36.99 A BOTTLE

Central Otago's pioneering Chard Farm create some of our finest vinous expressions, their J&J Chard dispensing an aromatic volley of wildflowers, zesty fruits and light spice. In the mouth it channels white nectarine and fresh fig flavours. Lively, wonderfully textural, it surges through to a sustained mineral finish.



is for krug

Overachievers Krug are in a class of their own. They now have a mobile app: just scan the Krug ID on the back label and it'll tell you everything you ever wanted to know about your specific bottle.

Download: <http://bit.ly/1qpLWu1>

KRUG CHAMPAGNE
GRANDE CUVÉE BRUT NV

45824

\$245.00

Krug make no compromise in time or expense, and the brand is legendary. Their NV is a blend of over 120 wines from ten or more vintages, three varieties (Pinot Noir, Chardonnay, Pinot Meunier) and numerous vineyards. Spending at least six years in the bottle in Krug's cellars, the Grande Cuvée is consistently rated as one of the world's best champagnes.



45822 **KRUG** CHAMPAGNE
BRUT VINTAGE 2003 **\$345.00**

45831 **KRUG** CHAMPAGNE
ROSÉ BRUT NON-VINTAGE **\$445.00**



is for light

We saw it (the light, that is) and began some time ago to stock low-alcohol and no-alcohol products. We like a good glass as much as the next fellow, but there are times when one may have to rein it back a little. That you? Try these.

FENTIMANS
ROSE LEMONADE **275ML**

95587

\$2.99 SINGLE

Fentimans make a superb range of botanical-ly brewed and fermented non-alcoholic drinks using top-notch ingredients. Their traditional Rose Lemonade is made with the juice of real lemons and pure Rose Otto oil from the famed Rose Valley in Kazanlak, Bulgaria. Beautifully aromatic and refreshing.



13793 **COOPERS CREEK** STARLIGHT
LIGHTER ALCOHOL SAUVIGNON BLANC 2015 **\$14.99**

94932 **EDENVALE** SPARKLING CUVÉE
ALCOHOL REMOVED WINE **\$9.99**



is for manzanilla

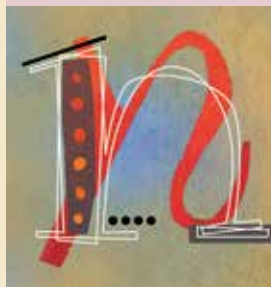
Marn-zah-knee-ya. What a great word. Rolls right off the tongue. And so does this pale, dry fino sherry. Fresh, delicate, salty, try it chilled and with a plate of olives, almonds or Jamón. Manzanilla doesn't keep, so consume it asap.

LA GUITA
MANZANILLA SHERRY 375ML

89855 **\$16.99**

CASE OF 12 \$14.99 A BOTTLE

This is the most renowned Manzanilla in the world, fresh, medium-weight, dry and slightly tangy, with salty nuances and nutty, mineral notes. You drink it chilled, and while it makes a superb aperitif, it will do just as well paired up with a plate or two of tapas. You want your Manzanilla to be fresh, and this is.



is for non-vintage

As opposed to a *vintage* sparkling wine that is derived from (and is expressive of) the grapes of a particular year, a *non-vintage* is blended from multiple vintages to create the house style, one that is consistent from year to year.

No1 FAMILY ESTATE
N°1 ASSEMBLÉ BRUT NV

15201 **\$29.99**

CASE OF 6 \$28.99 A BOTTLE

From NZ's top sparkling winemaker, Daniel le Brun, *Assemblé* is a new offering, and we're the first to have it. As the name suggests, it's a blend (of Pinot and Chardonnay), unlike No1 Family Estate's mainstay wine, which is a Blanc de Blancs and 100% Chard. Complex, rich and lingering, with generous aging on lees.



- 17230 **QUARTZ REEF** CENTRAL OTAGO
BRUT NV MÉTHODE **\$26.99** CASE OF 6: \$24.99/BOTTLE
- 17397 **ALLAN SCOTT** CECILIA
BRUT NV MÉTHODE **\$21.99** CASE OF 6: \$19.99/BOTTLE



is for organic

Organic is the new black. Or is that green? increased awareness of eco-friendly winemaking practices is a good thing for all of us, and we embrace these initiatives with both hands. It is the way of the future.

ANT MOORE
MARLBOROUGH PINOT NOIR 2014

10563 **\$19.99**

CASE OF 6 \$18.99 A BOTTLE

New to the market, this is the first release of an organic Pinot Noir by talented winemaker Ant Moore. Where to make this delight? Why, Marlborough of course, where the quality of Pinot seems to be going almost unnoticed. And it most certainly should not. Wild raspberries, superb balance, supple, smooth. Ridiculously easy to enjoy a glass or two. Do it.



is for prosecco

Pro-sek-oh. Lighter and slightly sweeter than champagne, this Italian sparkler is made with the indigenous Glera grape. Softer and lower in alcohol, the versatile Prosecco can work as an aperitif, with the main or during dessert.

SANTA MARGHERITA
VALDOBBIADENE DOCG PROSECCO NV

62538 **\$22.99**

CASE OF 6 \$20.99 A BOTTLE

Santa Margherita lead the way with their smart Proseccos. Delicately aromatic and utterly charming, their DOCG is dry in style, with an elegant mineral edge. Its frothy elegance is not to be confused with their DOC model, which is off-dry and will do nicely for those of you who like their Proseccos just a tad sweeter.



- 19750 **VILLA MARIA** CELLAR SELECTION
ORGANIC MERLOT 2013 **\$16.99** CASE OF 6: \$14.00/BOTTLE
- 11434 **LOVEBLOCK**
MARLBOROUGH PINOT GRIS 2012 **\$22.99** CASE OF 12: \$20.99/BOTTLE

- 62534 **SANTA MARGHERITA**
PROSECCO DOC NV **\$17.99** CASE OF 6: \$15.99/BOTTLE
- 62813 **TOSTI**
PROSECCO NV **\$15.99** CASE OF 6: \$13.99/BOTTLE



is for quinta

Quinta is Portuguese for a wine producing estate. Quinta de la Rosa, then, is a tiny, family-owned producer possessing steep riverside vineyards that are some of the finest on the Douro. Their ports are something special, too.

QUINTA DE LA ROSA LATE BOTTLED VINTAGE PORT 2010

79046 **\$32.99** 500ML

CASE OF 6 \$30.99 A BOTTLE

The Quinta de la Rosa ports these days come in rather lovely and very re-usable 500ml glass bottles. This is just the icing on the cake, of course, as what's inside is superb. The LBV is balanced and full bodied, with a rich, warm, spicy character. With an additional five years in barrel, it's beautifully rounded and good to go.



79043 **QUINTA DE LA ROSA**
TAWNY PORT **500ML** **\$27.99** CASE OF 6: \$25.99/BOTTLE

79045 **QUINTA DE LA ROSA**
LOTE 601 RUBY PORT **500ML** **\$27.99** CASE OF 6: \$25.99/BOTTLE



is for rosé

From still to sparkling, from sweet to bone-dry, and covering pretty much every variation of pink that you can imagine, rosé has experienced a renaissance of late. Vibrant, refreshing, nothing beats it on a hot summer's day.

CHÂTEAU LÉOUBE ROSÉ DE LÉOUBE 2014

42749 **\$24.99**

CASE OF 12 \$22.99 A BOTTLE

The Léoube property is spectacular, and it conveniently comes with two private beaches on the Mediterranean. Everything is managed organically. When they're not lounging about on the sand (we're imagining), they make wine that's big and rich, with a sensuously silky, textural palate and incredible length.



12827 **ESK VALLEY** HAWKES BAY
MERLOT MALBEC ROSÉ 2015 **\$16.99** CASE OF 6: \$14.99/BOTTLE

12487 **MAN O' WAR** WAIHEKE ISLAND
PINQUE ROSÉ 2015 **\$22.99** CASE OF 6: \$20.99/BOTTLE



is for single

Single. Can be good. Sometimes a little isolating. Here, applied to *single vineyard*, the isolation is a virtue, with the unique properties of a particular site celebrated and singled out, the name of the vineyard often appearing on the label.

ARA SINGLE ESTATE MARLBOROUGH PINOT GRIS 2014

12943 **\$16.99**

CASE OF 6 \$15.99 A BOTTLE

With its closely-planted low vines, the Ara vineyard leaves you feeling more like you're in Europe than New Zealand. The combination of brilliant fruit with the serious winemaking skills of vinous ace Jeff Clarke means this single estate wine delivers well above its pricepoint. Pears, nectarines and spice linger fragrantly.



19568 **VILLA MARIA** SINGLE VINEYARD MARLBOROUGH
TAYLORS PASS VINEYARD SAUVIGNON BLANC 2014 **\$22.99**

13796 **COOPERS CREEK** SELECT VINEYARDS CENTRAL OTAGO
RAZORBACK PINOT NOIR 2013 **\$22.99**



is for tempranillo

Hola. We're in Spain, where Tempranillo is an early-ripening grape used since Phoenician times to make full-bodied reds. Rioja's grape-du-jour, sometimes referred to as Spain's noble grape, it's often blended with Grenache.

FINCA NUEVA RIOJA TEMPRANILLO 2013

89814 **\$15.99**

CASE OF 6 \$13.99 A BOTTLE

Part of the highly regarded Allende stable and 100% Tempranillo, a searingly modern Rioja with a silky succulence and super savouriness. Poured by glass tumbler in the tapas bars on Calle de Laurel, Logroño's famous tapas street. Great value everyday wine.



29883 **YALUMBA** SOUTH AUSTRALIA
THE Y SERIES TEMPRANILLO 2013 **\$10.99** \$60.00 FOR A CASE OF SIX

19232 **TRINITY HILL** GIMBLETT GRAVELS
TEMPRANILLO 2014 **\$29.99** CASE OF 6: \$27.99/BOTTLE



is for unfiltered

Wineries have been filtering their wines to make them clearer for about 30 years now. Given that this can also remove elements that affect flavour and aroma, some are now avoiding filtering to maintain the wine's true character and integrity.

JACKSON ESTATE MARLBOROUGH HOMESTEAD PINOT NOIR 2013

11544 **\$20.99**

CASE OF 12 \$19.99 A BOTTLE

Off well-established vines on the Homestead Block, with some time spent in a combination of new and seasoned French oak. Sensual floral and cherry notes glide through earthy touches that hint at French sensibilities. Smoky bacon notes seal the Gallic comparisons, with the oak component giving it a distinctly new world lift.



12532 **MOUNT EDWARD** CENTRAL OTAGO
WANAKA ROAD PINOT NOIR 2014

\$29.99

13789 **JULES TAYLOR**
MARLBOROUGH PINOT NOIR 2014

\$29.99



is for waipara hills

Waipara Hills' many successes can be attributed to a talented winemaking team and 1,000 acres of sustainably-managed vineyard holdings in the South Island's premier wine regions. Their wines are vibrant, aromatic and elegant.

WAIPARA HILLS PINOT NOIR 2014

19372 **\$14.99**

CASE OF 6 \$12.99 A BOTTLE

The Waipara Valley Pinot Noir is dedicated to Murray Walter, contributor to the planting of the first vines at WH's Home Block Vineyard. Juicy and succulent, it's a delightful blend of sweet red fruits, subtle spice and rich cocoa notes entwined with an appealing earthiness. Fresh acidity and firm tannins provide good structure.



19370 **WAIPARA HILLS**
PINOT GRIS 2014

\$14.99 CASE OF 6: \$12.99/BOTTLE

13139 **WAIPARA HILLS**
SAUVIGNON BLANC 2014

\$14.99 CASE OF 6: \$12.99/BOTTLE



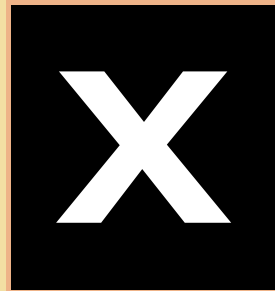
is for vintage

Not released every year, vintage champagnes are one-offs, forged with the x-factor that can only be found in the very best seasons. They are about capturing a place and a moment in time, and, unlike NVs, respond well to cellaring.

DOM PÉRIGNON VINTAGE 2005

47259 **\$199.00**

The latest vintage release from these Prestige giants. You have to tip your hat to them: one of the biggest producers in the region, they still manage exceptional quality in every bottle. 2005 was not the easiest in Champagne, and so less was produced; but that's just another reason to toast this quality-focused house and their ability to bring it, no matter what.



is for XO

No, no, not kisses and hugs, although *of course* we still love you. It's XO as in 'extra old' cognac, a blend where the youngest brandy is stored for at least six years, and often much longer. Rich, smooth and opulent after-dinner sipping.

RÉMY-MARTIN XO FINE CHAMPAGNE COGNAC 700ML

92395 **\$275.00**

The opulent and elegant Cognac must by law be double-distilled in copper pot stills then aged in barrels. This XO is aged for up to 35 years, with the Ugni Blanc grapes taken only from the two best crus. Graced with a floral bouquet and the delicate hint of Limousin oak.



92270 **HENNESSY**
XO COGNAC 700ML

\$265.00

92116 **TESSERON** LOT N°90
XO COGNAC 700ML

\$140.00



is for yalumba

An Australian winery with an innovative, progressive approach and commitment to quality that permeates every level of their operations. Yalumba's portfolio, at every price point, is studded with outstanding offerings.

YALUMBA BAROSSA
THE STRAPPER GSM 2013

29861 **\$19.99**

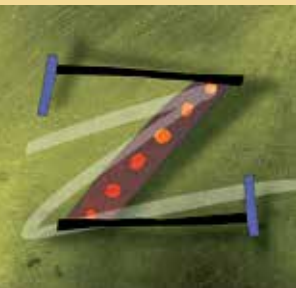
CASE OF 6 \$17.99 A BOTTLE

A silky, savoury, elegant red blend off Barossa vineyards, fermented in small batches (some in oak, some in stainless steel tanks) and matured in a mixture of small and large oak barrels to restrain the oak influence. It is an excellent food wine, with layers of spice-edged berryfruit supported by traces of mocha and oak.



29879 **YALUMBA** THE Y SERIES
SHIRAZ VIOGNIER 2013 **\$10.99** CASE OF 6: \$10.00/BOTTLE

29869 **YALUMBA** THE SCRIBBLER
CABERNET SHIRAZ 2012 **\$19.99** CASE OF 6: \$17.99/BOTTLE



is for zinfandel

Great word to finish on! Resonates with images of seraphim and celestial rays of light (at least that's what's going on in our heads). A black grape hugely popular with Californian winemakers. Makes big, alcoholic, dynamic reds.

RAVENSWOOD CALIFORNIA
VINTNERS BLEND ZINFANDEL 2013

36582 **\$16.99**

CASE OF 12 \$14.99 A BOTTLE

Unashamedly big and bold, with over a year in French oak. All of the Big-Z's key characters are present, with hearty cascades of blackberry, raspberry, boysenberry and cherry given a spicy nudge by pepper, cloves, anise and a touch of herbs. Full bodied, supple, it's replete with richness, yet still manages to charm.



30015 **XYZIN** OLD VINE
CALIFORNIA ZINFANDEL 2013 **\$14.99** CASE OF 12: \$12.99/BOTTLE



GALBRAITH'S

When Keith Galbraith established The Galbraith Brewing Company two decades ago, his aim was to produce a range of beers celebrating the classic Old World styles. Crafted by traditional techniques, all the ingredients are sourced from their country of origin to ensure stylistic authenticity. Even the local water is purified and adjusted to mirror the mineral profiles of the original regions. The result is a unique range of supremely fresh and honest New Zealand beers with great credentials. No laurel resters, from their Alehouse in Grafton, Galbraith's continue to search the world for superior ingredients and fine-tune their production methods in pursuit of the perfect brew.



GALBRAITH'S
SPECIAL EDITION
CZECH STYLE PILSNER 500ML

SINGLE **\$5.99** 91149

This special edition pilsner is the big brother of Galbraith's most popular Alehouse beer, lifted from a 4.3% ABV lager to create a bigger, bolder (5.3%) style. With floor-malted Moravian malt from the Czech Republic, whole Czech Saaz and German Hallertau hops and yeast from a famous Czech brewer, this is a classic Euro-style lager, silky, elegant and refreshing.



90954 GALBRAITH'S REDEMPTION 2.5% 330ML	4-PACK \$12.99
90953 GALBRAITH'S BOHEMIAN PILSNER 330ML	6-PACK \$19.99
91631 GALBRAITH'S NZ PALE ALE 330ML	6-PACK \$19.99
91116 GALBRAITH'S NEW AMERICAN PALE ALE 500ML	SINGLE \$5.99

SUMMERHOUSE

The family-owned Summerhouse Wine Co. operates somewhat under the radar in their home country. Out in the big wide world of export, though, they're *huge*. With one of the largest collection of vineyard sites spread across Marlborough, business is carried out under the watchful eye of consultant winemaker and Master of Wine, Sam Harrop. Once the exclusive plaything of London wine drinkers, the Summerhouse wines are now available to us right here, and they're great.

SUMMERHOUSE MARLBOROUGH

14728	SAUVIGNON BLANC 2015	\$17.99
14721	PINOT GRIS 2014	\$17.99
14723	PINOT NOIR 2013	\$28.99
17424	BLANC DE BLANCS BRUT 2010	\$28.99



Craggy Range

TE MUNA ROAD VINEYARD

NEW RELEASES

CRAGGY RANGE TE MUNA ROAD

11101	MARTINBOROUGH RIESLING 2014	\$23.99
14726	MARTINBOROUGH PINOT NOIR 2013	\$36.99

INTRODUCING La Boheme

BRILLIANT YARRA VALLEY WINES

The Yarra Valley's very own operatic diva, Dame Nellie Melba, enchanted the world as Mimi in *La Boheme*, so it seems entirely appropriate that Yarra Valley winemaking stalwarts De Bortoli pay tribute to one of her most well-known operas via this range of beautifully appointed wines sporting very groovy Alphonse Mucha-inspired Art Nouveau labels. Taste as good as they look.

DE BORTOLI LA BOHEME

20945	ACT ONE RIESLING 2015	\$19.99
20946	ACT TWO DRY PINOT NOIR ROSÉ 2015	\$19.99
20947	ACT THREE PINOT GRIS & FRIENDS 2015	\$19.99
20948	ACT FOUR SYRAH GAMAY 2014	\$19.99



PASQUA

The story of the Pasqua winemaking enterprise began in 1925 when four brothers, Nicola, Riccardo, Natale and Umberto Pasqua established the Fratelli Pasqua Company in Verona. They concentrated on the classic wines of the Veneto region and gradually amassed an empire of significant vineyard holdings.

Ninety years on, the company is managed by a second generation of Pasqua brothers, Carlo, Umberto and Giorgio. Aside from opening up Pasqua's wines to the world, the brothers have further expanded their holdings in the classic Veronese zones, introduced low-yield regimes and invested heavily in R&D and modern technology.

They're very cosmopolitan, this current lot, as far from the image of the peasant Italian winemaker as you could possibly imagine. In balance to their urbane air, the family have accumulated 90 years of experience working the Veneto landscape, and have been big drivers of the region's success, ensuring wines like Soave and Valpolicella are known throughout the wine-drinking world. While they produce exceptional value entry-level wines, Pasqua also have a reputation for crafting beautiful top-end and Amarone-style expressions.



PASQUA VALPOLICELLA DOCG
AMARONE DELLA VALPOLICELLA 2011

\$52.00 66090

CASE OF 6 \$50.00 A BOTTLE

Dried on special racks for about nine months and matured in oak barriques for up to eighteen, this dark ruby Amaro unleashes intense cherry, plum and raisin characters amidst swirls of dark chocolate, liquorice and spice. The multi-layered palate has a juicy raisin core enhanced by hints of coffee and earthiness, dusty tannins and a nutty amaro finish. Power meets Mellow. Compelling.



PASQUA LE COLLEZIONI
ABRUZZO DOC MONTEPULCIANO 2013

\$11.99 62575

CASE OF 6 \$9.99 A BOTTLE

The grape variety is the indigenous Montepulciano (not to be confused with Tuscany's Vino Nobile di Montepulciano). Piercingly fresh fruit flavours lounge within a great structure, and the wine is rich and juicy, plummy and suitably well priced.



PASQUA V
VALPOLICELLA DOC 2013

\$12.99 62492

The fruit for this good-value red comes from low-yield hillside vineyards considered among the best in the Valpolicella DOC. Clean, pure fragrances of cherry and plum precede a dry, well rounded palate and a nicely lingering finish.



PASQUA SALENTO IGT
LAPACCIO PRIMITIVO 2013

\$16.99 66160

CASE OF 6 \$14.99 A BOTTLE

This individual offering comes from the Pasqua family's original home in Salento. Using the full bodied, richly flavoured indigenous red Primitivo grape, it is typical of their entire range, well crafted yet moderately priced.



PASQUA VENETO
ROMEO & JULIET'S WALL PASSIMENTO 2012

\$17.99 66162

In Verona 3,000 love messages are left daily in the courtyard that overlooks the balcony at Juliet's old casa. Made in tribute to Verona and to a legendary love, this soft and spicy, velvety red is made from grapes pre-dried in wooden trays.



PASQUA VENETO DOC
ROMEO & JULIET'S WALL PROSECCO NV

\$17.99 66159

Following the success of the Romeo and Juliet's Wall Passimento, Pasqua have released some of their great Prosecco under the same label. Smartly made, crisply fresh with a dry finish, it's everything you'd expect from this accomplished producer.

A TASTE OF SPAIN

A TASTE OF FRANCE



TINTORALBA
RED 2013

\$12.99 85085

CASE OF 12 \$10.99 A BOTTLE

A great value, easy-drinking, fruit forward Spanish grenache with attractive dark berry and blueberry characters supported by spicy notes and hints of mocha. Surges to a lively and focused finish.



PERELADA
BRUT RESERVA CAVA NV

\$14.99 88051

CASE OF 6 \$12.99 A BOTTLE

Top Spanish sparkler, the smoky minerality of the citrus fruit lending an aristocracy that's hard to go past. Lively, zesty, slightly floral and deliciously dry, it's remarkable value for the price.



MARQUÉS DE CÁCERES
RIOJA ROSADO 2014

\$16.99 87979

CASE OF 6 \$14.99 A BOTTLE

These guys have done wonders for Spain's wine rep – their quality's great, the value spot on. Here, Tempranillo and Grenache grapes are blended to create a superbly aromatic, forward style of rosé.



FINCA CUCO MONTSANT
TINTO 2014

\$17.99 87820

CASE OF 6 \$15.99 A BOTTLE

Carignan, Grenache and Syrah. Hand harvested, traditionally fermented and aged for only a short period in oak, this evokes bright red fruits and dried herbs with perfect balance and an innate charm.

LAN RIOJA
RESERVA 2008

\$27.99 77201

CASE OF 6 \$25.99 A BOTTLE

As is common in the Rioja Alta sub-region, this is Tempranillo based. It's a wine that will reward those with the patience to cellar it. Give it plenty of air and time to breath.



PAUL MAS SOUTH OF FRANCE
NICOLE VINEYARD CHARDONNAY 2013

\$14.99 43988

CASE OF 6 \$12.99 A BOTTLE

A lean and elegant wine with a touch of richness from the southern French sun, this is a refreshing, uncomplicated, easy drinking style punctuated by lemon and tropical fruit on the nose and palate.



JABOULET CÔTES DU RHÔNE
SECRET DE FAMILLE 2012

\$16.99 45398

CASE OF 6 \$14.99 A BOTTLE

Exclusive to Glengarry, the 'Family Secret' is a delightful blend of Grenache with a little Syrah. With its deep, dark aromas and flavours of plums, berryfruit and spice, this is good drinking.



DOMAINE ROMANIN
MÂCON-VILLAGES 2014

\$17.99 43745

CASE OF 6 \$15.99 A BOTTLE

This is sourced from Mâcon as a single expression. Not quite as lean as a Chablis, it is, nonetheless, most at home in this group, although at the broader end of the spectrum, with a touch more oak.



CHÂTEAU RIOTOR
CÔTES DE PROVENCE ROSÉ 2014

\$19.99 41383

CASE OF 6 \$17.99 A BOTTLE

Our top-selling rosé. At Riotor they make nothing else. The pale colour belies the wine's weighty presence, its plump richness and fleshy juiciness tempered by fresh acid and tingling citrus.



GISSELBRECHT
ALSACE PINOT BLANC 2013

\$19.99 41221

CASE OF 6 \$18.99 A BOTTLE

The crispness of Riesling, texture of Chardonnay and the fruity approach of a Pinot Gris. Fragrant peach and apple aromatics, deliciously weighty yet taut and tart. A hint of sweetness rounds it all off.



A TASTE OF Australia

D'ARENBERG

d'Arenberg's catchcry is 'The art of being different', and indeed, they have their own way of doing things. One of Australia's most significant and admired producers, this iconic McLaren Vale outfit was established in 1912 by Joseph Osborn. Perhaps unsurprisingly, given their idiosyncratic nature, the man was a teetotaller! Osborn may not have enjoyed a glass or two, but he learnt a fair bit while working at Thomas Hardy.

The company remains in family hands, with Chester Osborn taking over the lead from his father d'Arry in 1984. Chester is a gifted winemaker, and namechecked by Robert Parker as one of the top 40 personalities in the wine industry. Their wines go from affordable everyday to the stuff of legend. They are the only winery in Australia to use foot treading and basket pressing for both red and white wines. For Chester, it's all about handcrafted, small batch production, scintillating aromatics, texture and balance, plus a complex structure of tannins and length.

We'll leave the last word to Mr Parker: 'This admirable portfolio made by the multi-talented Chester Osborn includes brilliant quality at the top, very fine wines in the middle range and terrific value at the bottom.'



D'ARENBERG'S CHESTER OSBORN

D'ARENBERG McLAREN VALE THE STUMP JUMP GSM 2012

◀ **\$11.99** 20757

CASE OF 12 \$10.99 A BOTTLE

The Stump Jumps are highly popular, not least because of their superb value, the distinctive moniker paying tribute to South Australia's historic Stump Jump plough. The rich and silky blend of classic Rhône varieties is lifted by a savoury edge and fine, gritty tannins, with an accompanying lick of spice, and loads of bounce and effusive charm.



PENFOLDS RAWSON'S RETREAT CABERNET SAUVIGNON 2014

\$11.99 25461

CASE OF 6 \$10.99 A BOTTLE

A great value, approachable red exhibiting aromas of berry, cassis and cinnamon backed by subtle hints of oak. The medium-weighted palate displays a succulent fruit character, with the integrated oak characters rounded off by mellow tannins.



WYNN'S COONAWARRA COONAWARRA ESTATE SHIRAZ 2013

\$17.99 29228

CASE OF 6 \$16.99 A BOTTLE

Pre-eminent Australian producer recognised for the rich intensity of their wines. Launching with an intense nose of black fruits and spice, the palate is a deep and lush oasis of cherry and mulberry overlaid with cedar and spice and precise tannins.



HEWITSON BAROSSA VALLEY MISS HARRY GSM 2012

\$20.99 21764

CASE OF 12 \$19.99 A BOTTLE

A blend of old Barossa vines dating back to the 1800s, with mysterious, dark, earthy fruit notes, brightly fragranced with flaring floral flourishes. An elegant, sumptuous style with finely-etched tannins, nuances of spice and a long, tasty tail.



REYNELLA McLAREN VALE BASKET PRESSED CABERNET 2013

\$32.99 24301

A vibrant looking Cabernet Sauvignon with lifted aromatics of berry and black plum embellished by hints of mint and spicy oak nuances. Rich flavours, good integration, a supple tannin structure and a lingering, flavoursome aftertaste.



REYNELLA McLAREN VALE BASKET PRESSED SHIRAZ 2013

\$32.99 24300

Sourced from one of the world's top Shiraz regions, using old basket presses and open fermenters. Long, savoury, richly complex, with tiers of blueberry and plum intermingling with notes of spice and chocolate, all finessed with unobtrusive oak.

The GLENGARRY TOP 10

EACH MONTH, FROM THE HUNDREDS OF WINES SUBMITTED TO US, THE GLENGARRY TASTING PANEL SELECTS OUR TOP TEN WINES

1 Man O' War PONUI ISLAND
EXILED PINOT GRIS 2015

 **\$28.99** 12480

CASE OF 6 \$26.99 A BOTTLE

Medium-sweet, single vineyard Gris from Waiheke satellite Ponui Island. Notes of pear and ginger within the ripe fruit flavours, which are given a final squeeze by a salacious touch of citrus. Popular.



2 Rockburn CENTRAL OTAGO
STOLEN KISS ROSÉ 2015

\$26.99 13884

CASE OF 12 \$24.99 A BOTTLE

From its seductive, shimmery colour to the palate of gently kissed strawberries and cherries and creamy textural presence, this is one of our finest, as many of you have already discovered. Doesn't hang about.



3 Peregrine CENTRAL OTAGO
PINOT NOIR 2013

\$42.99 17128

CASE OF 6 \$40.99 A BOTTLE

Peregrine's acclaimed Pinot Noir is powerful and concentrated, underpinned with a silky femininity, the exquisite fruit with its charred cherry nuances a rich and opulent delight. Superbly done.



4 Brancott Estate MARLBOROUGH
O CHARDONNAY 2014

 **\$19.99** 15161

Sourced from Montana's oldest sites in the back of Marlborough's Wairau Valley, the O Chardonnay has been a New Zealand stalwart forever. Still flying the same bold flag we previously knew and loved.



5 De Bortoli YARRA VALLEY
REGIONAL RESERVE PINOT NOIR 2013

\$14.99 20965

A regional blend of Pinot parcels that punches with the weight of a \$30-dollar wine, this is astonishingly priced. Graced with a fragrant, gently elegant and balanced palate, at these \$ you'll be back for a case.



6 Los Boldos GRAND RESERVE
CHILE CABERNET SAUVIGNON 2012

\$17.99 77403

CASE OF 12 \$15.99 A BOTTLE

80% premium Cabernet fruit off old vines, with the balance Merlot, matured for twelve months in French barriques before being bottled unfiltered. The refined aromas and flavours are wrapped in mellow tannins.



7 Jules Taylor MARLBOROUGH
SAUVIGNON BLANC 2015

\$19.99 13835

Sublimely textural, sighingly long, JT's benchmark Sauvignon never fails to deliver. Vivid aromatics introduce an elegant, mineral-tinged palate nuanced by herbaceous notes. Huge crowd favourite.



8 Akarua CENTRAL OTAGO
RIESLING 2013

 **\$22.99** 16308

CASE OF 6 \$20.99 A BOTTLE

Akarua's off-dry Riesling offers fragrant stonefruit and lime notes backed by subtle hints of spice. With an elegant presence and long finish, it strikes a nice balance between fruit sweetness and acidity.



9 Mills Reef GIMBLETT GRAVELS
RESERVE SYRAH 2014

\$20.99 14512

CASE OF 12 \$18.99 A BOTTLE

A rich, full-bodied Hawkes Bay Syrah with a smooth palate of generous blackcurrant and boysenberry characters. Twelve months in oak has added depth and accents of supple leather and dark chocolate.



10 Chapelle de Potensac
MÉDOC 2009

\$34.00 44662

CASE OF 6 \$32.00 A BOTTLE

The 2nd wine of Haut-Médoc heavyweight Château Potensac, this is, too, from the once-in-a-lifetime vintage that was 2009. Round, ripe fruit characters dominate this soft, early-drinking Bordeaux gem.



BUY THE TOP10 MIXED CASE: ONE BOTTLE OF EACH WINE FOR \$225 88246

WORLD-BEATERS




THE BRAJKOVICH FAMILY: MILAN, MELBA, MICHAEL, MARIJANA, PAUL

At a recent blind tasting in London attended by a select group of wine professionals, including critics Neal Martin and Jancis Robinson, Kumeu River Chardonnays back to 2007 were compared with some of the finest white Burgundy equivalents (not equivalents in dollar value, natch, the Kumeu River wines being a fraction of the price). Of the four flights tasted – 2012, 2010, 2009 and 2007 – the Kumeu River wines achieved the highest score in all but one, where it came second.

“It proved once and for all that this is a world-class estate producing world-class wines.” Neal Martin, The Wine Advocate, June 2015

KUMEU RIVER

18204	KUMEU VILLAGE CHARDONNAY 2014	\$ 14.99
18215	KUMEU VILLAGE PINOT GRIS 2013	\$ 14.99
18246	PINOT GRIS 2012	\$ 21.99
18209	ESTATE CHARDONNAY 2013	\$ 26.99
18211	CODDINGTON CHARDONNAY 2013	 Available in very limited quantities in store and online at glengarry.co.nz
18229	HUNTING HILL CHARDONNAY 2013	
18213	MATÉS VINEYARD CHARDONNAY 2013	

This is such a great story, we're offering a mixed case of Kumeu River's wonderful Chardonnays with a selection of white Burgundies to take pride of place in your cellar. Or here's an idea: chip in with some friends and hold your own comparative tasting!



THE KUMEU RIVER VS BURGUNDY MIXED CASE: GO TO WWW.GLENGARRY.CO.NZ/KUMEUCASE